



AGENDA REPORT

Meeting Date: August 30, 2016
Item Number: D-12
To: Honorable Mayor & City Council
From: Craig Crowder, Fleet Manager *cc*
Subject: APPROVAL OF A PURCHASE ORDER TO BRAGG INVESTMENT COMPANY DBA COASTLINE EQUIPMENT FOR A TOTAL NOT-TO-EXCEED AMOUNT OF \$89,518.85 FOR PURCHASE OF ONE (1) JOHN DEERE 204K WHEEL LOADER

Attachments:

1. National Joint Powers Alliance Procurement Contract #032515-JDC
2. Coastline Equipment John Deere 204K Price Quote

RECOMMENDATION

Staff recommends that the City Council (1) find that the conformance with the bidding procedures in the Municipal Code would be contrary to the best interests of the City, (2) waive the bidding requirements as the City is utilizing the National Joint Powers Alliance (NJPA) bid process, and (3) move to approve a purchase order in the amount of \$89,518.85 to Bragg Investment Company DBA Coastline Equipment for the purchase of one (1) John Deere 204K Wheel Loader.

DISCUSSION

Following an annual evaluation of the City's vehicle and equipment fleet, Fleet Services staff has determined that the below-listed equipment has either met or exceeded its life expectancies:

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
248	2009 TEREX TL-100	83005201 / SOLID WASTE

Replacement vehicle and equipment selections are determined by a number of considerations to include; right-sizing vehicles for divisional operations, minimizing mobile source emissions from on and off road vehicles and equipment and reducing the use of nonrenewable polluting transportation fuels in support of the Beverly Hills Sustainable City Plan to reduce both air pollution and the City's carbon footprint.

After a joint deliberation with the Public Works Department, Environmental Services Bureau staff, Fleet Services concurred with the Bureau's request to replace its equipment, which is currently assigned to alley maintenance and solid waste collection, with a like-equipment replacement selection of a John Deere 204K Wheel Loader. This replacement equipment is necessary in order to satisfy job duty requirements and also ensure that the vehicles and equipment in the City fleet are safe, reliable, modern, and relevant to the user's current and future needs. The surplus vehicles and equipment are sold at auction after they have been removed from service and surplus values historically fluctuate between 5% - 30% of acquisition cost depending on specific demand.

After careful evaluation of various purchasing options and pricing, staff determined that it is in the best interest of the City not to proceed with its own bid process and utilize the bid process of the National Joint Powers Alliance Procurement Contract #032515-JDC (See Attachment 1). Staff determined that using the National Joint Powers Alliance procurement resources, manpower and purchasing power gives the City the best pricing opportunity. Coastline Equipment intends to extend the same terms, conditions and prices that are stipulated in the National Joint Powers Alliance procurement contracts which commenced on May 19, 2015, to the City of Beverly Hills as noted in the chart included in the Fiscal Impact section below.

FISCAL IMPACT

Summary of the Vendor's price quote for the Solid Waste equipment specified by the City of Beverly Hills (See Attachment 2) is as follows:

One (1) John Deere 204K Wheel Loader, per the National Joint Powers Alliance Procurement Contract Specification (Attachment 2)	\$67,335.00
City of Beverly Hills Additions and Deletions: To Include, Bucket Adapter, Grapple Bucket, Solid Tires, Beacon Kit and Five (5) Year 5,000 Hrs. Extended Warranty	\$12,591.96
Subtotal:	\$79,926.96
Freight Charge:	\$2,194.00
Tax (9.0%):	\$7,390.89
Tire Fee:	\$7.00
Unit Total:	\$89,518.85

Funding for this purchase is included in the Fiscal Year 2016-2017 Council-approved Department budget.

Program # / Description of Fund Source	Amount
49008501-850000-08502 / Vehicle Replacement	\$89,518.85



 George Chavez
 Approved By

Attachment 1

Contract Award
RFP 032515 #

FORM D



Formal Offering of Proposal
(To be completed Only by Proposer)

HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES
In compliance with the Request for Proposal (RFP) for HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: John Deere Construction Retail Sales Date: March 18, 2015

Company Address: 1515 Fifth Avenue

City: Moline State: IL Zip: 61265

Contact Person: Mark R. Deakyne Title: Contract Manager

Authorized Signature (ink only):

A handwritten signature in black ink, appearing to read "Mark R. Deakyne", is written over a horizontal line.

Mark R. Deakyne
(Name printed or typed)



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA 032515 HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES

John Deere Construction Retail Sales

Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective start date of the Contract will be May 19th, 20 15 and continue for four years from the board award date. This contract has the consideration of a ~~five~~ year renewal option at the discretion of NJPA.

National Joint Powers Alliance® (NJPA)

NJPA Authorized signature:

NJPA Executive Director

Dr. Chad Connette

(Name printed or typed)

Awarded this 19th day of May, 20 15 NJPA Contract Number 032515-JDC

NJPA Authorized signature:

NJPA Board Member

Scott Veronen

(Name printed or typed)

Executed this 19th day of May, 20 15 NJPA Contract Number 032515-JDC

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name John Deere Construction Retail Sales a division of John Deere Shared Services, Inc.

Vendor Authorized signature:

Mark R. Deakyne

(Name printed or typed)

Title: Contract Manager

Executed this Twenty-First day of May, 20 15 NJPA Contract Number 032515-JDC

Attachment 2



P.O. Box 22732, Long Beach, CA 90801-5732
 6188 Paramount Blvd., Long Beach, CA 90805 • (562) 272-7400 • (714) 973-9220 • FAX (562) 272-7444
 www.coastlineequipment.com

PROPOSAL FOR
CITY OF BEVERLY HILLS
345 FOOTHILL BLVD
BEVERLY HILLS, CA 90210
ATTN: Harry Kalind

ONE NEW JOHN DEERE 204K WHEEL LOADER

06P0T	204K Wheel Loader	\$ 71,140.00
0914	Yanmar 4TNV98 Interim Tier 4 Engine	3,186.00
4025	365/70R18 Tires	3,960.00
8422	Cab w/Heater & AC	11,494.00
8545	Quick Tatch Ready	00.00
	List Price	\$ 89,780.00
	Less 25% Discount	<u>-22,445.00</u>
	Subtotal	\$ 67,335.00

Attachments

AT412608	Quicktatch Coupler	615.60
AT438075	Rotating Beacon Kit	369.36
	Total	\$ 984.96

Custom Jobs

12866-0022	Paladin Model 12866-0022 Grapple Bucket	3,380.00
DLR	Installation AT Kits	900.00
DLR	Pre-Delivery Inspection	550.00
DLR	TY #15X20 FA Pattern Solid Tires to replace code 4025	5,155.00
DLR	Local Delivery	300.00
DLR	60 Month/5,000 Hour Powertrain & Hydr. Ext. Warranty	1,322.00
	Total	\$ 11,607.00

Quote Summary – 204K Wheel Loader (per unit)

Machine Net Price	\$ 67,335.00
Attachments	984.96
Custom Jobs	<u>11,607.00</u>
Total	\$ 79,926.96
Factory Freight	2,194.00
9.0% Sales Tax	7,390.89
CA Tire Tax	<u>7.00</u>
Grand Total	\$ 89,518.85

Price valid until 10-31-2016

PROPOSED BY
 Thomas Crebs
 Governmental Sales Manager-