



AGENDA REPORT

Meeting Date: April 5, 2016
Item Number: D-22
To: Honorable Mayor & City Council
From: Chad Lynn, Assistant Director of Public Works Services *for Goodland*
Craig Crowder, Fleet Manager *u*
Subject: APPROVAL OF A PURCHASE ORDER TO DOWNTOWN FORD FOR A TOTAL NOT-TO-EXCEED AMOUNT OF \$196,995.11 FOR THE PURCHASE OF TWO (2) FORD PUBLIC WORKS SERVICES VEHICLES
Attachment: 1. State of California Department of General Services Procurement Contract # 1-16-23-20A
2. Downtown Ford F450 Dump Body Price Quote
3. Downtown Ford F550 Service Body Price Quote

RECOMMENDATION

Staff recommends that the City Council (1) find that the conformance with the bidding procedures in the Municipal Code would be contrary to the best interests of the City, (2) waive the bidding requirements as the City is utilizing the State of California Department of General Services bid process, and (3) move to approve a purchase order in the amount of \$196,995.11 to Downtown Ford for the purchase of specified Ford vehicles.

DISCUSSION

Following an annual evaluation of the City's vehicle and equipment fleet, Fleet Services staff has determined that the below-listed vehicles have either met or exceeded their life expectancies:

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
600	2002 DODGE RAM 1500ST	00107601 / STREET MAINTENANCE
715	2006 FORD F350	80006003 / WATER SUPPLY & DISTRIBUTION

Replacement vehicle selections are determined by a number of considerations to include; right-sizing vehicles for Divisional operations, minimizing mobile source emissions from on and off road vehicles and reducing the use of nonrenewable polluting transportation fuels, in support of the Beverly Hills Sustainable City Plan to reduce both air pollution and the City's carbon footprint.

After a joint deliberation with the Public Works Services Department (PWSD) staffs, Fleet Services concurred with the PWSD's request to replace their vehicles with assignment specific selections to include a Ford F450 Dump Body Truck and a Ford F550 Service Body Truck. The PWSD Traffic Signals & Lights Division received a Council-approved budget enhancement for Fiscal Year 2015-2016 to support the upgrade of their Ford F450 Dump Body Truck. These specified replacement vehicles were not available from Ford until March, 2016, and consequently were not included in the last Council-approved purchase with this Vendor on December 1, 2015. These replacement vehicles are necessary in order to satisfy job duty requirements and also ensure that the vehicles in the City fleet are safe, reliable, modern and relevant to the user's current and future needs.

After careful evaluation of various purchasing options and pricing, staff determined that it is in the best interest of the City not to proceed with its own bid process and utilize the bid process of the State of California Department of General Services Procurement Division Contract #1-16-23-20A for trucks (See Attachment 1). The State of California found that Downtown Ford was the lowest bidder for its assorted Ford selections. Staff determined that using the State of California resources, manpower and purchasing power gives the City the best pricing opportunity. Downtown Ford intends to extend the same terms, conditions and prices that are stipulated in its contracts with the State of California, which commenced on February 22, 2016, to the City of Beverly Hills with modifications to the vehicle specifications as noted in the chart below.

Staff recommends the approval of a purchase order in the amount not to exceed \$196,995.11 to Downtown Ford for the purchase of two (2) Ford Public Works Services vehicles at the prices listed below which are based on the State of California contract pricing.

FISCAL IMPACT

Summary of the Vendor's price quote for the PWSD vehicles specified by the City of Beverly Hills (See Attachment 2, 3) is as follows:

One (1) Ford F450 Dump Body, per the State of California Procurement Division Contract Specification (Attachment 2)	\$29,627.00
City of Beverly Hills Additions and Deletions; to Include Dump Body	\$28,310.00
Subtotal:	\$57,937.00
Tax (9.0%):	\$5,214.33
Tire Fee:	\$12.25
Delivery:	\$500.00
Unit Total:	\$63,663.58

Meeting Date: April 5, 2016

One (1) Ford F550 Service Body, per the State of California Procurement Division Contract Specification (Attachment 3)	\$31,652.00
City of Beverly Hills Additions and Deletions; to Include Service Body, Trailer Hitch Assy., Electric Brake Controller and Back-Up Camera	\$90,670.50
Subtotal:	\$122,322.50
Tax (9.0%):	\$11,009.03
Delivery:	\$0.00
Unit Total:	\$133,331.53

Funding for this purchase is appropriated from the Fiscal Year 2015-2016 Council-approved Department budget.

Program # / Description of Fund Source	Amount
49008501-850000-08502 / Vehicle Replacement	\$166,995.11
076-00107603-741100 / Street Maintenance / Signals & Lights	\$30,000.00


George Chavez
Approved By

Attachment 1

STANDARD AGREEMENT

AGREEMENT NUMBER 1-16-23-20A
PURCHASING AUTHORITY NUMBER
REGISTRATION NUMBER

1. This Agreement is entered into between the State Agency and the Contractor named below

STATE AGENCY'S NAME
Department of General Services (hereafter called State)

CONTRACTOR'S NAME
Downtown Ford Sales (hereafter called Contractor)

2. The term of this Agreement is: **February 22, 2016 through February 21, 2018. The contract may be extended for two (2) additional one (1) year periods or portion thereof upon mutual agreement between the Contractor and the State.**

3. The maximum amount of this Agreement is: **\$ 0.00 (No guarantee of contract expenditure)**

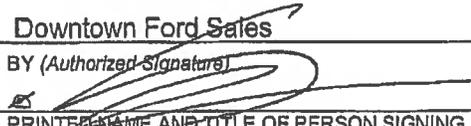
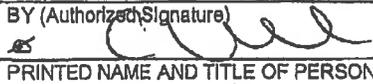
4. The parties agree to comply with the terms and conditions of the following attachments, which are by this reference made a part of the Agreement resulting from RFP DGS 1510-011:

- RFP Section 5, Administrative Requirements
- RFP Section 6, Technical Requirements
- Exhibit 11.5, General Provisions (GSPD-401 Non-IT Commodities, Revised and Effective 06/08/2010) <http://www.documents.dgs.ca.gov/pd/modellang/GPnonIT060810.pdf>
- Contract Pricing Pages (Exhibit 11.28, Cost Workbook)

Bidder's entire proposal and the entire RFP DGS 1510-011 are hereby incorporated by reference and made a part of this contract. All purchase orders issued under this contract incorporates the terms and conditions set forth in this contract.

During the term of this agreement, any changes made to contract line items and/or pricing will be accomplished via a contract supplement.

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR	
CONTRACTOR'S NAME (If other than an Individual, state whether a corporation, partnership, etc.) Downtown Ford Sales	
BY (Authorized Signature) 	DATE SIGNED 2/17/16
PRINTED NAME AND TITLE OF PERSON SIGNING Graham Enos, Fleet Manager	
ADDRESS 525 N. 16th Street, Sacramento, CA 95811	
STATE OF CALIFORNIA	
AGENCY NAME Department of General Services, Procurement Division	
BY (Authorized Signature) 	DATE SIGNED 2/22/16
PRINTED NAME AND TITLE OF PERSON SIGNING Eric Mandell, Acquisitions Branch Chief	
ADDRESS 707 3rd Street, West Sacramento, CA 95605	

CALIFORNIA Department of General Services DEPARTMENT OF GENERAL SERVICES PROCUREMENT DIVISION APPROVED BY  DATE 2/25/16
<input type="checkbox"/> Exempt per

Attachment 2

THIS IS YOUR QUOTE

DOWNTOWN FORD SALES
 525 N16th Street, Sacramento, CA. 95811
 916-442-6931 fax 916-491-3138

031816 1113

QUOTATION

Customer

Name HARRY KALINDJIAN
 Address CITY OF BEVERLY HILLS
 City _____
 Phone VIA EMAIL

Date 3/18/2016
 REP SANDRA
 Phone 916-442-6931
 FOB _____

Qty	Description	Unit Price	TOTAL
1	2016 FORD F450 4X2 REG CAB CHASSIS GAS STATE OF CALIFORNIA CONTRACT 1-16-23-20A	\$29,627.00	\$29,627.00
1	84" CA STANDARD	\$0.00	\$0.00
1	CAB STEPS	\$348.00	\$348.00
1	DAYTIME RUNNING LAMPS	\$45.00	\$45.00
2	EXTRA KEYS	\$279.00	\$558.00
1	PARTS MANUAL	\$294.00	\$294.00
1	SHOP MANUAL	\$279.00	\$279.00
1	POWER GROUP	\$1,097.00	\$1,097.00
1	FULL SIZE SPARE TIRE / WHEEL	\$348.00	\$348.00
1	RUGBY MULTI DIRECTIONAL DUMP PER CUSTOMER SPEC	\$25,261.00	\$25,261.00
1	DOC FEE	\$80.00	\$80.00
	SALES TAX CALCULATED AT 9.0%		

Payment Details

Cash
 Check
 Credit Card

Name _____
 CC # _____
 Expires _____

Subtotal	\$57,937.00
Delivery	\$500.00
Taxes	
LOS ANGELES	\$5,214.33
CA Tire Tax	\$12.25
TOTAL	\$63,663.58

Office Use Only

\$500 DISCOUNT WITH PAYMENT IN 20 DAYS

NEW FORD F-450 REGULAR CAB / CHASSIS

PRICING BASED UPON COST +/- 10% FOR OPTIONS / CHANGES
STATE OF CALIFORNIA CONTRACT 1-16-23-20A

DOWNTOWN FORD SALES | (916) 442-6931 | WWW.DOWNTOWNFORDSALES.COM

MAJOR STANDARD EQUIPMENT		
4X2, 6.8L V10 FFV GAS ENGINE, 6-SPEED AUTOMATIC TRANSMISSION, 165" WB / 84" CA, 16,500# GVWR, 40 GAL. FUEL TANK, BLACK FRONT STEP BUMPERS, 19" ARGENT PAINTED STEEL WHEELS W/ CENTER COVER, RUBBER FLOORING, MANUAL WINDOWS, A/C, AM/FM, VINYL SEATS, TILT WHEEL, XL TRIM		\$29,627.00
DRIVETRAIN / TRIM	ITM #	PRICE
CHANGE TO 4X4	44X4	\$4,876.00
ELECTRONIC SHIFT-ON-THE-FLY	4213	\$184.00
ELECTRONIC LOCKING REAR AXLE / LIMITED SLIP AXLE	4XRE	\$388.00
WHEELBASE		
CHANGE TO 141" WB / 80" CA	4184	(\$323.00)
CHANGE TO 189" WB / 108" CA	4108	\$153.00
CHANGE TO 201" WB / 120" CA	4120	\$337.00
DIESEL ENGINE		
CHANGE TO 6.7L DIESEL ENGINE	D99T	\$8,418.00
DUAL ALTERNATORS (REQ. 6.7L DIESEL ENGINE)	D67A	\$377.00
DUAL DIESEL FUEL TANKS — 28.5 GAL. & 40 GAL. (REQ. 6.7L DIESEL ENGINE)	D85C	\$729.00
ENGINE IDLE SHUTDOWN (REQ. 6.7L DIESEL ENGINE)	D63T	\$249.00
OPERATOR COMMANDED REGENERATION — OCR (REQ. 6.7L DIESEL ENGINE)	D86R	\$249.00
TRANSMISSION POWER TAKE-OFF PROVISION (REQ. 6.7L DIESEL ENGINE)	D62R	\$279.00
EXTERIOR		
BACKUP ALARM	476C	125.00
DAYTIME RUNNING LIGHTS	0942	45.00
HD SERVICE SUSPENSION	467H	125.00
RUNNING BOARDS	418B	348.00
SKID PLATES	441P	99.00
SPARE TIRE, WHEEL, JACK	461J	348.00
TRACTION TIRES LT225/70RX19.5G BSW TRACTION (4) A/S (2)	0THB	215.00
INTERIOR		
BLUETOOTH — FACTORY SYNC	491M	640.00
CLOTH SEATING — 40/20/40 FRONT SEATS	4LS0	294.00
CRUISE CONTROL	4525	235.00
POWER GROUP — INCL. PWR LOCKS, WINDOWS, HEATED PWR MIRRORS	490L	1,097.00
REAR VIEW CAMERA	476V	535.00
REMOTE START SYSTEM (REQ. PWR GRP)	487S	194.00
SLIDING REAR WINDOW	4433	125.00
TRAILER BRAKE CONTROLLER	4525	273.00
XL VALUE PACKAGE — INCL. AM/FM/CD/AUX, BRIGHT CHROME HUB COVERS, CHROME FRONT & REAR STEP BUMPERS	496V	591.00
DEALER UPFIT		
LIFTGATE — TOMMYGATE (STYLE, CAPACITY & PRICE VARIES BY APPLICATION)	LIFT	INQUIRE
MATERIAL RACK	4MAT	1,395.00
PRIVACY GLASS	0TNT	375.00
PUSH BUMPER — [] SETINA (09P1) [] GO RHINO (0GP1) (SELECT ONE)	0PSH	597.00
SPOT LAMPS — PILLAR MOUNTED (EACH): [] DRIVER SIDE [] PASS. SIDE -OR- [] ROOF MOUNT	0SPT	495.00
SPRAY-IN BEDLINER	0LIN	595.00
UNDERSEAL CHASSIS	0UND	399.00
WINCH — WARN 15,000# (BEHIND BUMPER, INSTALLED)	4WIN	3,200.00
SERVICE BODIES		
MATERIAL RACK — FORKLIFT LOADABLE, OVERHEAD	0FRK	\$1,395.00
RECEIVER HITCH FOR SERVICE BODY TRUCKS	0HTC	\$585.00
SERVICE BODY — CTEC 1043895	4C01	\$8,443.00
SERVICE BODY — DIAMOND 22.5-38-132-CT B49 CLOSED TOP [] ADD \$150 FOR OPEN TOP (2DO1)	4DC1	\$7,535.00
SERVICE BODY — HARBOR HT132	4H01	\$7,426.00
SERVICE BODY — KNAPEIDE 6132D54J CLOSED TOP [] ADD \$495 FOR OPEN TOP (2KO1)	4KC1	\$7,845.00
SERVICE BODY — PACIFIC 132402054VF	4P01	\$7,999.00
SERVICE BODY — ROYAL 40-VD-132	4R01	\$7,874.00
SERVICE BODY — SCELZI -SCBR-132-94-49-38V CLOSED TOP [] ADD \$160 FOR OPEN TOP (2SO1)	4SC1	\$7,282.00
UNDERBODY TOOLBOX	0UND	\$795.00
ACCESSORIES		
EXTRA KEY, NO POWER GROUP — MAXIMUM OF 5 KEYS PER VEHICLE	00KY	184.00
EXTRA KEY, W/ KEY FOB (REQ. POWER GROUP) — MAXIMUM OF 5 KEYS PER VEHICLE	0PKY	279.00
MANUAL — SHOP (CD-ROM)	0MS0	294.00
MANUAL — PARTS (CD-ROM)	0MPO	279.00
WARRANTY — EXTRA CARE, 5YR/100,000MI/\$100.00 DEDUCTIBLE	4WTY	2,172.00

DOWNTOWN FORD SALES | 525 N. 16TH ST. SACRAMENTO, CA 95811 | (916) 442-6931
CONTACT GRAHAM ENOS OR SANDRA SCOTT WITH QUESTIONS OR INQUIRIES

PROPRIETARY



Stiles Truck Body & Equipment, Inc.

P.O. Box 507 Turlock CA 95381-0507
 701 S Golden State Blvd. Turlock CA 95380
 Phone: 209-667-2639 FAX: 209-667-2746
 website: www.stilestruckbody.com

Estimate

Date	Estimate #
3/18/2016	21776-SRS

Name / Address
Downtown Ford Truck Sales Attn: Sandra Scott 525 N 16th Street Sacramento CA 95814

Terms	Rep
Disc./10/Net 30	SRS
Fax Number	Phone Number
	916-442-6931

Description	Quantity	Unit Price	Total
FOR: CITY OF BEVERLY HILLS #MD-9-3 Rugby Multi Directional Dump Body. - 2/3 Yard capacity. - 9'-4" Long x 96" wide outside. - Electric double acting power unit. - Driver's side dump-through and passenger's side fold down. - 12.5" High fold down sides and 18.5" high tailgate. - Full subframe hoist w/ 10.9 ton rear dump capacity and 9.6 ton side dump capacity. - 7 Ga. steel floor construction. - 1/4 cab shield w/ slotted window. - DOT light kit w/ OEM chassis lights, reflectors and LED's in the upper corner post. - Body up light kit, installed. - Back up alarm, installed and wired. - 1/2" Buck plate w/ 2" receiver tube hitch and (2) d-rings installed on back of truck frame. - (1) 7-Wire commercial light plug, installed and wired. - (1) #BH-82000 Buyers 2" combo pintle hitch installed onto #PM-87 adjustable receiver mount w/ locking pin. - Complete installation onto customer's Ford F-450 chassis w/ 84" cab to axle. - Paint complete body and tunnel box FORD WHITE. ADDITIONAL EQUIPMENT: - Pull-Tarps Super Shield retractable load tarp kit w/ asphalt rated tarp, installed onto cab protector. - 24" x 24" x 87" Tunnel box w/ locking side access doors, sheet metal full width horizontal shelf/divider, 6" high basket mounted on top and installation between body and cab. - (1) #R1LPPA Whelen light bar, installed centered onto cab top and wired to an in-cab switch. - (1) #ELJD12A20A Sound-Off LED light bar, installed onto the forward center position of cab shield and wired to #ETSP993 Sound-Off Intelliswitch in-cab switch panel. Department of Transportation Certification Fee	1	22,900.00	22,900.00
		65.00	65.00
TERMS: 5% DISCOUNT / 10 / NET 30			

Upon acceptance of bid, please sign one copy of this estimate and return to us for our records, along with any required deposits or signed purchase orders. This Contract is void 30 days from date, unless one copy is signed and returned to bidder. Please Note: There are NO Returns on special order, non-stocked part. Special orders require a non-refundable deposit. A 25% restocking charge may apply on all other returns.	Subtotal	\$22,965.00
	Sales Tax (8.0%)	\$0.00
	Total	\$25,261.00

Customer Signature _____

Sales Representative Signature _____

Cost + 10%

Attachment 3



City of Beverly Hills
 Department of Public Works Services, Fleet Services Division
PRICE QUOTE REQUEST
 Telephone: (310) 285-2484
 FAX: (310) 278-1838

Item	Group	Component/Functional Description	Price Quote
1.	Contract	State of California, Department of General Services, Procurement Division Contract No. 1-16-23-20A	
2.	Vehicle	2016 or newer, Ford F550 4X2, include all manufacturer's standard equipment, unless, specifically added or deleted herein	\$31,652.00
Major Standards			
3.	Exterior / Interior Color:	Oxford White / Charcoal Black Vinyl	INCL
4.	Mechanical:	6.8 L V10 Engine, 6-speed automatic transmission W/Tow Haul mode, rear wheel drive, electronic traction control, speed control, Electric Tow Assist	INCL
5.	Exterior:	Black front and rear step bumpers, steel wheels	INCL
6.	Interior:	40/20/40 Seating, manual air conditioning, tilt steering wheel, AM / FM, rubber flooring, manual windows, manual mirrors	INCL
City of Beverly Hills Options			
7.	Additional Keys:	Three extra keys with FOBS (five total)	552.00
8.	Cab Steps	Running boards	348.00
9.	Bed:	Reverse Aid Sensor/Camera	\$194.00
10.	Lights:	Daytime running lights	\$45.00
11.	Pintle Hitch:	2" pintle / ball combination hitch W / lock pin	595.00
12.	Power Group:	Power windows, power locks, power mirrors	535.00
13.	Spare Tire:	Full size spare tire and wheel	348.00
14.	Pacific	Estimate # 5108 attached to this quote	86,864
15.	Cab	Upfitter Switches	included
16.	DMV:	Registration and exempt license plates	included
17.	Towing	Tow package with 2" receiver hitch and 7-blade RV style plug	included
18.	Wilton Vise	Model # 21500 746	1056.00
19.	Suspension	Extra Heavy Suspension	\$125.00
20.	Brakes	Trailer Brake Controller	\$273.00
21.	Alarm	Backup alarm	125.00

CA Tire Fee: 10.50 ~~\$8.75~~
 Delivery fee: included
 Unit Total Price: 122,322.50

TERMS OF PAYMENT: \$500 per vehicle discount for payment made within twenty (20) days.
 Date: 3/14/2016

Signature: [Signature] + Sales Tax 9% \$11,009.03
 Print Name: Dave Forbess
 Vendor: Downtown Ford Sales
 Address: 525 N. 16th Street
 City/State/Zip: Sacramento, CA 95811
 Email: daveforbess@downtownfordsales.com
 Phone: (916) 442-6931
 TOTAL \$ 133,331.53

NEW FORD F-550 REGULAR CAB / CHASSIS

PRICING BASED UPON COST +/- 10% FOR OPTIONS / CHANGES
STATE OF CALIFORNIA CONTRACT 1-16-23-20A

DOWNTOWN FORD SALES | (916) 442-6931 | WWW.DOWNTOWNFORDSALES.COM

MAJOR STANDARD EQUIPMENT		
4X2, 6.8L V10 FFV GAS ENGINE, 8-SPEED AUTOMATIC TRANSMISSION, 165" WB / 64" CA, 15,500# GVWR, 40 GAL. FUEL TANK, BLACK FRONT STEP BUMPERS, 19" ARGENT PAINTED STEEL WHEELS W/ CENTER COVER, RUBBER FLOORING, MANUAL WINDOWS, A/C, AM/FM, VINYL SEATS, TILT WHEEL, XL TRIM		\$31,652.00
DRIVETRAIN / TRIM	ITM #	PRICE
CHANGE TO 4X4	54X4	\$4,876.00
ELECTRONIC SHIFT-ON-THE-FLY	5213	\$184.00
ELECTRONIC LOCKING REAR AXLE	6XRE	\$388.00
WHEELBASE		
CHANGE TO 141" WB / 60" CA (GVWR 19000)	5060	(\$398.00)
CHANGE TO 189" WB / 108" CA	5108	\$169.00
CHANGE TO 201" WB / 120" CA	5120	\$337.00
DIESEL ENGINE		
CHANGE TO 6.7L DIESEL ENGINE	D99T	\$8,418.00
DUAL ALTERNATORS (REQ. 6.7L DIESEL ENGINE)	D67A	\$249.00
DUAL DIESEL FUEL TANKS — 28.5 GAL. & 40 GAL. (REQ. 6.7L DIESEL ENGINE)	D65C	\$729.00
ENGINE IDLE SHUTDOWN (REQ. 6.7L DIESEL ENGINE)	D63T	\$249.00
OPERATOR COMMANDED REGENERATION — OCR (REQ. 6.7L DIESEL ENGINE)	D98R	\$377.00
TRANSMISSION POWER TAKE-OFF PROVISION (REQ. 6.7L DIESEL ENGINE)	D62R	\$279.00
EXTERIOR		
BACKUP ALARM	576C	125.00
SKID PLATES	541P	99.00
DAYTIME RUNNING LIGHTS	0942	45.00
HD SERVICE SUSPENSION	567H	125.00
RUNNING BOARDS	518B	348.00
SPARE TIRE, WHEEL, JACK	561J	348.00
TRACTION TIRES LT225/70R19.5G BSW TRACTION (4) A/S (2)	5THB	215.00
INTERIOR		
BLUETOOTH — FACTORY SYNC	591M	640.00
CLOTH SEATING — 40/20/40 FRONT SEATS	5LS0	294.00
CRUISE CONTROL	5525	235.00
REMOTE START SYSTEM (REQ. PWR GRP)	567S	1,087.00
POWER GROUP — INCL. PWR LOCKS, WINDOWS, HEATED PWR MIRRORS	590L	535.00
REAR VIEW CAMERA	576V	194.00
SLIDING REAR WINDOW	5433	125.00
TRAILER BRAKE CONTROLLER	552B	273.00
XL VALUE PACKAGE — INCL. AM/FM/CD/AUX, BRIGHT CHROME HUB COVERS, CHROME FRONT & REAR STEP BUMPERS	596V	591.00
DEALER UPFIT		
LIFTGATE — TOMMYGATE (STYLE, CAPACITY & PRICE VARIES BY APPLICATION)	LIFT	INQUIRE
MATERIAL RACK	5MAT	1,395.00
PRIVACY GLASS	0TNT	375.00
PUSH BUMPER — [] SETINA (OSP1) [] GO RHINO (OGP1) (SELECT ONE)	0PSH	597.00
SPOT LAMPS — PILLAR MOUNTED (EACH): [] DRIVER SIDE [] PASS. SIDE -OR- [] ROOF MOUNT	0SPT	495.00
SPRAY-IN BEDLINER	0LIN	595.00
UNDERSEAL CHASSIS	0UND	399.00
WINCH — WARN 15,000# (BEHIND BUMPER, INSTALLED)	5WIN	3,200.00
SERVICE BODIES		
RECEIVER HITCH FOR SERVICE BODY TRUCKS	0HTC	\$595.00
UNDERBODY TOOLBOX	0UND	\$795.00
MATERIAL RACK — FORKLIFT LOADABLE, OVERHEAD	5FMT	\$1,395.00
SERVICE BODY — DIAMOND 16-38-86-CT B49 CLOSED TOP [] ADD \$150 FOR OPEN TOP (2001)	5DC1	\$7,535.00
SERVICE BODY — KNAPHEIDE 686J40 CLOSED TOP [] ADD \$495 FOR OPEN TOP (2K01)	5KC1	\$7,645.00
SERVICE BODY — PACIFIC 132402054VF	4P01	\$7,999.00
SERVICE BODY — HARBOR HT132	5H01	\$7,428.00
SERVICE BODY — CTEC 1043895	5C01	\$8,443.00
SERVICE BODY — ROYAL 40-VO-98	5R01	\$7,874.00
SERVICE BODY — SCELZI-SCBR-98-79-38V CLOSED TOP [] ADD \$150 FOR OPEN TOP (2S01)	5SC1	\$7,282.00
ACCESSORIES		
EXTRA KEY, NO POWER GROUP — MAXIMUM OF 5 KEYS PER VEHICLE	00KY	184.00
EXTRA KEY, W/ KEY FOB (REQ. POWER GROUP) — MAXIMUM OF 5 KEYS PER VEHICLE	0PKY	279.00
MANUAL — SHOP (CD-ROM)	0MS0	294.00
MANUAL — PARTS (CD-ROM)	0MP0	279.00
WARRANTY — EXTRA CARE, 5YR/100,000MI/\$100.00 DEDUCTIBLE	5WTY	2,172.00

QUOTATION

pacific truck equipment inc.

1655 e. washington blvd. Whittier, ca 90606-2424

562/464-9674 fax 562/464-6067

DATE ENTERED 10/5/2015	CUST. P.O.	TERMS Net 10 ...	TAXABLE YES NO
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ESTIMATE # 5108

TO	CITY OF BEVERLY HILLS 342 N. FOOTHILL RD. BEVERLY HILLS, CA 90210	DATE REQUESTED 10/15/2015	TRUCK DUE DATE
		BUYER'S NAME HARRY KHALINDJIAN	WRITTEN BY J.K.
		HOW SHIP	
		SPECIFICATIONS	

SHIP TO	MAKE / MODEL / YEAR / COLOR / C.A DIM FORD,F-550,84" C.A.
	DUAL-SNGL / TIRE SIZE / 4-WHL DR. / PKTS / EXT. CAB DRW CHASSIS

ITEM	QUAN	DESCRIPTION	UNIT PRICE	Sub Total
A	1	1584323 1/2 49 VS combo body painted and installed on an 84" C.A. dual rear wheel chassis	78,968.00	78,968.00T
B	1	Body construction to have 14 gauge electro galvanized construction including end panels and compartment bottoms.	0.00	0.00T
C	1	Shelving: must be 18 gauge heavy spangled galvanized steel with rolled edges for strength and safety. Removable and all adjustable, with single center point lock in place system. Shelves must be full width of compartments, wall to wall, hat type shelf hangers are not acceptable.	0.00	0.00T
D	1	Doors: must be double panel, triple seal construction, with full neoprene seal cushion allowing no metal to metal contact between door and body, to insure water tightness. Doors must have 18 gauge outer skin and 20 gauge inner skin.	0.00	0.00T
E	1	All weather stripping mount locations must be channel type to add greater strength to the body framework. Single flange type not acceptable.	0.00	0.00T
F	1	Doors must have a full length gutter rail to channel water away from door openings.	0.00	0.00T
G	1	Door hinges must be rolled type 5/16" rod.	0.00	0.00T
H	1	Hinge end brackets must be cast type with self lubricating nylon inserts riveted to body. Weather stripping must be "D" shaped 5/8" x 7/16" for maximum protection from moisture. No exceptions.	0.00	0.00T
I	1	100% of body underside must be undercoated with heavy duty underseal, and all body seams must have heavy caulking for better noise resistance, water seal and rust prevention.	0.00	0.00T
J	1	All vertical doors to have double spring over center door stays. Pneumatic gas type not acceptable.	0.00	0.00T
K	1	Lock pockets must be polished stainless steel with chromed twist "T" handles on all doors, fully recessed from door surface with three point door locking system and push button type lock cylinders. No exceptions.	0.00	0.00T
L	1	The wheel wells must have 3/4" chromed split tubing with a .065 wall. No exceptions	0.00	0.00T

Sub Total
Sales Tax
Total

QUOTATION

pacific truck equipment inc.
 1655 e. washington blvd. Whittier, ca 90606-2424
 562/464-9674 fax 562/464-6067

DATE ENTERED 10/5/2015		CUST. P.O.		TERMS Net 10		TAXABLE YES NO		ESTIMATE # 5108	
TO CITY OF BEVERLY HILLS 342 N. FOOTHILL RD. BEVERLY HILLS, CA 90210		DATE REQUESTED 10/15/2015		TRUCK DUE DATE		BUYER'S NAME HARRY KHALINDJIAN			WRITTEN BY J.K.
		HOW SHIP		SPECIFICATIONS		MAKE / MODEL / YEAR / COLOR / C.A DIM FORD,F-550,84" C.A.			DUAL-SNGL / TIRE SIZE / 4-WHL DR. / PKTS / EXT. CAB DRW CHASSIS
		SHIP TO							

ITEM	QUAN	DESCRIPTION	UNIT PRICE	Sub Total
M	1	Body must have overlapping vertical flanges at all compartment back seams.	0.00	0.00T
N	1	End panels must have top and bottom flanges at 90 degrees to eliminate distortion or bowing in the end panels.	0.00	0.00T
O	1	Floor must be 12 gauge heavy duty diamond plate.	0.00	0.00T
P	1	Body must include heavy duty etching primer, for solid adhesion to zinc coated metal.	0.00	0.00T
Q	1	In order to maximize cubical storage capacity there will be no exception to the following compartment arrangement: a) #1 vertical compartment must be minimum 34" wide with double doors. b) #2 vertical compartment must be maximum 24" wide with a single door. c) #3 horizontal compartment must be minimum 50" wide with a single drop down door. d) #4 vertical compartment must be minimum 22" wide with single door.	0.00	0.00T
R	1	Body painted and installed per sketch	0.00	0.00T
S	1	Compartment arrangement 32"-24"-50"-22" with a 28" rear work platform.	0.00	0.00T
T	1	5" structural understructure with rear through member	0.00	0.00T
U	1	14 gauge construction	0.00	0.00T
V	1	C.S. and s.s. #1 compartments raised to 63" high.	0.00	0.00T
W	1	S.S. #1 compartment to have jackhammer, chipping hammer, and rock hammer holder (pivot style) per photo, tamper holder on door, clay spade holder, 4 station bit holder, (2) each adjustable shelves. Make sure we line any notched shelves for rigidity.	0.00	0.00T
X	1	S.S. #2 compartment to have (5) each 4" deep 250# capacity rollout drawers with metal dividers stacked from bottom up and capped off with a 12 gauge fixed shelf.	0.00	0.00T
Y	1	S.S. #3 compartment to have (2) each 4 1/2" deep 500# capacity rollout drawers stacked from bottom with a 12 gauge fixed shelf with 1" lip spaced 1" off top of drawers. Drawers to have metal dividers on 4" centers, be spaced 1" apart. And fixed shelf to be divided into thirds.	0.00	0.00T

Sub Total
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DATE ENTERED 10/5/2015	CUST. P.O.	TERMS Net 10 ...	TAXABLE YES NO
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ESTIMATE # 5108

TO	CITY OF BEVERLY HILLS 342 N. FOOTHILL RD. BEVERLY HILLS, CA 90210	DATE REQUESTED 10/15/2015	TRUCK DUE DATE	
		BUYER'S NAME HARRY KHALINDJIAN		WRITTEN BY J.K.
		HOW SHIP		

SHIP TO	SPECIFICATIONS	
	MAKE / MODEL / YEAR / COLOR / C.A DIM FORD, F-550, 84" C.A.	
	DUAL-SNGL / TIRE SIZE / 4-WHL DR. / PKTS / EXT. CAB DRW CHASSIS	

ITEM	QUAN	DESCRIPTION	UNIT PRICE	Sub Total
Z	1	S.S. #4 compartment to have (3) each adjustable shelves	0.00	0.00T
AA	1	C.S. #1 compartment to have center partition with bottle brackets on left side and hose reel with 50' of 1/4" Siamese hose on right hung from compartment top. The right side to have (3) each transverse water key holders, (2) each adjustable shelves and (1) each fixed shelf. Transverse key holders to be spaced back 3" to clear door post.	0.00	0.00T
BB	1	C.S. #2 compartment to have (1) each 6" deep, (4) each 4" deep stacked from the bottom up and capped off with a 12" gauge fixed shelf. Drawers to have metal dividers on 4" centers.	0.00	0.00T
CC	1	C.S. #3 compartment to have (2) each 4 1/2" deep 500# capacity rollout drawers stacked from bottom with a 12 gauge fixed shelf with 1" lip spaced 1" off of top of drawers. Drawers to have metal dividers on 4" centers be spaced 1" apart and fixed shelf to be divided into thirds.	0.00	0.00T
DD	1	C.S. #4 to have Venturo #ET8KX crane installed with outrigger to slide down through compartment bottom. Omit angle iron bracing in door opening.	0.00	0.00T
EE	1	Vista strip lighting with Edison style switches in all compartments.	0.00	0.00T
FF	1	28" rear platform with under deck boxes and 1000# capacity rear slide out drawer to pull out to rear approximately 28" deep x 58" wide x 16" high see sketch. Drawer to have drain holes and line-x entire inside of drawer and compartment bottoms of boxes. *See J.K. on license plate and light mounting.	0.00	0.00T
GG	1	Vanair 185 UDSM under deck air compressor installed with cooler fan mounted lengthwise on c.s. compartment top directly behind raised compartment. (will advise due to crane)	0.00	0.00T
HH	1	(1) each 3/8" air lines (no exceptions) plumbed to compressor and accessible at front bumper see J.K. and (2) each at rear see J.K. all air lines to have isolation valves.	0.00	0.00T
II	1	Generator compartment mounted directly behind s.s. raised front compartment (per photo) constructed of angle iron and flatbar see J.K. no expanded metal. Door to hinge toward front of vehicle in bed area	0.00	0.00T

Sub Total
Sales Tax
Total

QUOTATION

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 562/464-9674 fax 562/464-6067

DATE ENTERED 10/5/2015	CUST. P.O.	TERMS Net 10 ...	TAXABLE YES NO
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ESTIMATE # 5108

TO	CITY OF BEVERLY HILLS 342 N. FOOTHILL RD. BEVERLY HILLS, CA 90210	DATE REQUESTED 10/15/2015	TRUCK DUE DATE
		BUYER'S NAME HARRY KHALINDJIAN	WRITTEN BY J.K.
		HOW SHIP	
		SPECIFICATIONS	

SHIP TO	MAKE / MODEL / YEAR / COLOR / C.A DIM FORD, F-550, 84" C.A. DUAL-SNGL / TIRE SIZE / 4-WHL DR. / PKTS / EXT. CAB DRW CHASSIS
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ITEM	QUAN	DESCRIPTION	UNIT PRICE	Sub Total
JJ	1	Install custom supplied generator on slide out platform.	0.00	0.00T
KK	1	Gang box 30" deep x 28" high x 47" wide with shoe box lid, and covered front and top with tread bright aluminum.	0.00	0.00T
LL	1	Material trough 55" long x 10" high x 23" deep installed on s.s. compartment top behind generator cage constructed of angle iron and flatbar see J.K.	0.00	0.00T
MM	1	(1) each 2" x 2" tubing side type overcab rack installed on s.s. only with aluminum diamond plate on bottom overcab portion and front stop (rack to have 7 x-bars each) Includes drop down door for gas can per sketch will advise	0.00	0.00T
NN	1	6 station tool holder on c.s. backwrapper angled torpedo style	0.00	0.00T
OO	1	Pair of barricade brackets in bed area will advise	0.00	0.00T
PP	1	(2) each chock block cutouts (1 each side)	0.00	0.00T
QQ	1	(2) each GFI outlets 1 at front bumper and 1 at rear c.s. end panel	0.00	0.00T
RR	1	14" x 14" vise plate on c.s. and s.s. corner of rear platform	0.00	0.00T
SS	1	Rear stake gates to be 2 slat solid (grey composite) with stainless steel posts. Rear stake gate to be 1 piece and hinge down. Tops of stakes must be capped	0.00	0.00T
TT	1	Aluminum diamond plate over wood drop in tailgate	0.00	0.00T
UU	1	Line-x entire bed area and platform all the way to outside edges.	0.00	0.00T
VV	1	Front and rear end panels covered with aluminum tread bright.	0.00	0.00T
WW	1	Overload springs	0.00	0.00T
XX	1	Chrome nerf bar steps on cab	0.00	0.00T
YY	1	L.E.D. legal lights with extra clearance lights along bottom of body (all rubber grommet type)	0.00	0.00T
ZZ	1	6" channel step. Steps to be line-x.	0.00	0.00T
AAA	1	10,000# receiver hitch with 6 prong R.V. plug	0.00	0.00T
BBB	1	(5) each flood lights underslung on rack will advise locations. Flood lights to run on battery	0.00	0.00T
CCC	1	Whelen FL2AAAA amber lightbar with arrowstick and 2 front flashers (suspended between raised front compartments on bracket)	0.00	0.00T
DDD	1	(1) each fold down aluminum step on c.s. see J.K.	0.00	0.00T
EEE	1	4 corner strobe system installed	0.00	0.00T
FFF	1	Spring loaded door checks	0.00	0.00T

Sub Total
Sales Tax
Total

QUOTATION

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 562/464-9674 fax 562/464-6067

DATE ENTERED 10/5/2015	CUST. P.O.	TERMS Net 10 ...	TAXABLE YES NO
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ESTIMATE # 5108

TO
 CITY OF BEVERLY HILLS
 342 N. FOOTHILL RD.
 BEVERLY HILLS, CA 90210

DATE REQUESTED 10/15/2015	TRUCK DUE DATE
BUYER'S NAME HARRY KHALINDJIAN	
WRITTEN BY J.K.	
HOW SHIP	

SHIP TO

SPECIFICATIONS	
MAKE / MODEL / YEAR / COLOR / C.A DIM FORD, F-550, 84" C.A.	
DUAL-SNGL / TIRE SIZE / 4-WHL DR. / PKTS / EXT. CAB DRW CHASSIS	

ITEM	QUAN	DESCRIPTION	UNIT PRICE	Sub Total
GGG	1	Water cask bracket	0.00	0.00T
HHH	1	Mount customer supplied generator	0.00	0.00T
III	1	Line-x compartment tops (not raised compartments)	0.00	0.00T
JJJ	1	Line-x inside of gang box (no underside of lid)	0.00	0.00T
KK	1	2 station push broom holder angled torpedo style and offset see J.K.	0.00	0.00T

*to include
 Wilton Vise
 # 21500746
 and Back-up camera*

Sub Total	\$78,968.00
Sales Tax	\$7,107.12
Total	\$86,075.12

\$86,864.²²