



AGENDA REPORT

Meeting Date: November 3, 2015
Item Number: D-11
To: Honorable Mayor & City Council
From: Craig Crowder, Fleet Manager *UC*
Subject: APPROPRIATE FUNDS FROM BUDGET UNIT 490, VEHICLE REPLACEMENT FUND BALANCE, IN THE AMOUNT OF \$302,310.72 TO COMPLETE THE PURCHASE OF ONE (1) FREIGHTLINER M2 RESCUE AMBULANCE; AND
APPROVAL OF A PURCHASE ORDER TO BRAUN NORTHWEST, INC. IN THE NOT-TO-EXCEED AMOUNT OF \$302,310.72 FOR PURCHASE OF ONE (1) FREIGHTLINER M2 RESCUE AMBULANCE
Attachment: 1. Piggy-Back Approval Letter from Braun Northwest, Inc. from Bid #12-31
2. Price Quote from Braun Northwest, Inc.

RECOMMENDATION

Staff recommends that the City Council (1) waive the bidding requirements as the City has secured a piggy-back approval from Braun Northwest, Inc. from Bid #12-31, and (2) move to appropriate funds from Budget Unit 490, Vehicle Replacement Fund Balance, in the amount of \$302,310.72 to complete a purchase order to Braun Northwest, Inc. in the not-to-exceed amount of \$302,310.72 for purchase of one (1) Freightliner M2 Rescue Ambulance. Appropriation of funds in the amount of \$302,310.72 shall be as follows:

<u>From</u>	<u>To</u>
\$302,310.72 – Budget Unit 490 Vehicle Replacement Fund Balance	\$302,310.72 - Vehicle Replacement Fund 49008501 – 850000 - 08502

DISCUSSION

The Rescue Ambulances are the most heavily used vehicles in the Beverly Hills Fire Department's (BHFD) fleet, due to the large number of emergency medical responses. Despite that fact, we are able to get a minimum fourteen (14) year service life out of these rescue ambulances by utilizing the Freightliner M2 medium-duty commercial truck chassis as the vehicle platform. The recent addition of a sixth rescue ambulance to the BHFD fleet resulted in the need to modify the vehicle replacement schedule and therefore the below-listed rescue ambulance was not included in the FY 2015-2016 budget approval process. An appropriation of the previously collected funding for the replacement of the rescue ambulance listed below, will allow the vehicle replacement schedule to support future replacement of the three (3) front-line rescue ambulances in seven (7) year increments. This replacement schedule will support established consistency in apparatus necessary for functional operations, training requirements, and repair/replacement uniformity.

The below-listed piece of equipment, which serves as backup for the front-line rescues, is a critical component of the BHFD emergency medical services program. Following a joint analysis of the BHFD's vehicle fleet, staffs from both the Fire Department and Fleet Services have determined that this public-safety apparatus has either met or exceeded its established replacement criteria and supports the rescue ambulance replacement schedule described above.

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
847	1997 FREIGHTLINER FL-60	00103401 / Emergency Medical Services

Fleet Services concurred with the Fire Department's request to replace their vehicle with a like-vehicle selection of a Freightliner M2 / Braun Northwest, Inc. Rescue Ambulance. This replacement vehicle provides operational familiarity with projected enhanced reliability through upgraded systems design and is necessary in order to satisfy job duty requirements and also ensure that the vehicles in the City fleet are safe, reliable, modern and relevant to the user's current and future needs.

Staff contacted the only other respondent to Bid #12-31 dated May 17, 2012, Emergency Vehicle Group, Inc. (EVG), to verify their cost escalations due to model year (MY) chassis increases, emission regulations, materials and labor. Although EVG would not comment on the actual cost escalations, industry wide sentiment has indicated a 10% - 15% rise in costs since 2012 due to the previously mentioned items. After careful evaluation of various purchasing options and pricing, staff determined that it is in the best interest of the City not to proceed with its own bid process and utilize the piggy-back option provided by Braun Northwest, Inc. (See Attachment 1), which gives the City the best pricing opportunity. Braun Northwest, Inc. intends to extend the same terms, conditions and prices that were stipulated in Bid #12-31 dated May 17, 2012, to the City of Beverly Hills as noted in the chart included in the Fiscal Impact section below.

FISCAL IMPACT

Braun Northwest, Inc.'s proposal for the Rescue Vehicle is detailed in Attachment (2). An overview of this purchase is as follows:

Vehicle description	Cost
One (1) new and unused 2016 Freightliner M2 / Braun Northwest 166-1 Rescue Ambulance as specified in Bid #12-31 and Attachment (2)	\$241,983.00
2014 Model Year Completed Unit #1848-1:	\$10,347.00
Beverly Hills Options: To Include 2016 Model Year Increase and Addition of LiquidSpring Suspension	\$14,352.00
Subtotal:	\$266,682.00
Tax (9%):	\$24,001.38
Subtotal:	\$290,683.38
Contingency:	\$11,627.34
(FOB City of Beverly Hills) Purchase Total:	\$302,310.72

Funding for this purchase is appropriated from the Fiscal Year 2015-2016 Council-approved budget:

Program # / Description of Fund Source	Amount
49008501-850000-08502 / Vehicle Replacement	\$302,310.72


 Don Rhoads
 Approved By


 George Chavez
 Approved By *gc*

Attachment 1

BRAUN-NW inc.

150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

September 17, 2015

City of Beverly Hills
Attn: Craig Crowder, Fleet Manager
345 N. Foothill Road
Beverly Hills, CA 90210

RE: ADDITIONAL PURCHASES/PIGGY BACKING OFF BID #12-31, TRUCK, RESCUE,
FREIGHTLINER M2, BID DATED 5/3/2012

To Whom It May Concern:

Braun Northwest, Inc. will honor piggy backing/cooperative purchase off the above referenced bid. Pricing will be adjusted for additional costs of newer chassis, materials, etc.

Should you have any questions please contact me.

Thank you for your continued interest in Braun Northwest, Inc.

Best Regards,



Tami McCallum
Sales Manager



EMERGENCY VEHICLES

www.braunnw.com

Attachment 2



150 North Star Drive / PO Box 1204 / Chehalis, WA 98532 / 360.748.0195 / 800.245.6303 / fax 360.748.0256

PROPOSAL

OCTOBER 9, 2015

CITY OF BEVERLY HILLS
DEPARTMENT OF PUBLIC WORKS AND TRANSPORTATION
ATTN: CRAIG CROWDER, FLEET MANAGER
345 N FOOTHILL ROAD
BEVERLY HILLS, CA 90210
CCROWDER@BEVERLYHILLS.ORG

RE: 2016 NORTH STAR 166-1 AMBULANCE

BRAUN NORTHWEST IS PLEASED TO OFFER THE FOLLOWING PROPOSAL WHICH IS BASED UPON THE OPEN BEVERLY HILLS BID DATED 5-17-2012 AND IS AVAILABLE FOR INTERLOCAL/PIGGY-BACK PURCHASE BY OTHER AGENCIES.:

ONE (1) 2016 NORTH STAR 166-1 AMBULANCE ON A 2016 FREIGHTLINER M2-106 CHASSIS PER ENCLOSED "AS BUILT" VEHICLE #1848-1 SPECIFICATIONS DATED 7-13-2015 WITH THE FOLLOWING CHANGE:

- CHASSIS MODEL YEAR TO BE 2016 WITH LIQUID SPRINGS SUSPENSION

BASE CITY OF BEVERLY HILLS BID PRICE.....	\$241,983.00
2014 MODEL YEAR COMPLETED UNIT #1848-1.....	ADD \$10,347.00
2016 MODEL YEAR INCREASE W/ LIQUID SPRINGS SUSPENSION.....	<u>\$14,352.00</u>
SUB TOTAL FOR 2016 NORTH STAT 166-1 AMBULANCE.....	\$266,682.00
SALES TAX BASED UPON 9%.....	ADD <u>\$24,001.38</u>
TOTAL AMOUNT F.O.B. BEVERLY HILLS, CA.....	<u>\$290,683.38</u>

F.O.B.: BEVERLY HILLS, CALIFORNIA

DELIVERY: APPROXIMATELY TWO HUNDRED EIGHTY (280) TO TWO HUNDRED NINETY (290) DAYS.

TERMS: NINETY PERCENT (90%) PAYMENT DUE UPON RECEIPT OF VEHICLE. BALANCE DUE IN THIRTY (30) DAYS.

Braun Northwest, Inc. is a California dealer (#16055) with insurance information available upon request.

Respectfully Submitted by
BRAUN NORTHWEST, INC.

We agree to accept the above proposal:
CITY OF BEVERLY HILLS


Tami McCallum, Sales Manager

Signature Date

Date: 10/9/2015

Printed Name Title



TM/sel
Enclosure

EMERGENCY VEHICLES

www.braunnw.com