



AGENDA REPORT

Meeting Date: April 21, 2015

Item Number: D-19

To: Honorable Mayor & City Council

From: Craig Crowder, Fleet Manager

Subject: APPROVAL OF BID PROPOSAL FROM LEHR AUTO ANAHEIM FOR THE UPFITTING OF VARIOUS PUBLIC-SAFETY VEHICLES; AND
APPROVAL OF AN AGREEMENT BETWEEN THE CITY OF BEVERLY HILLS AND LEHR AUTO ANAHEIM FOR THE UPFITTING OF VARIOUS PUBLIC-SAFETY VEHICLES; AND
APPROVAL OF A PURCHASE ORDER IN THE NOT-TO-EXCEED AMOUNT OF \$176,021.70 TO LEHR AUTO ANAHEIM FOR THESE SERVICES

Attachment: 1. Bid Proposal for Bid 15-25 from Lehr Auto Anaheim
2. Agreement between the City of Beverly Hills and Lehr Auto Anaheim

RECOMMENDATION

Staff recommends that the City Council (1) accept a bid proposal from Lehr Auto Anaheim for the upfitting of various types of public-safety vehicles, (2) approve agreement between the City of Beverly Hills and Lehr Auto Anaheim (vendor) for the upfitting of various types of public-safety vehicles, and (3) approve a purchase order in the not-to-exceed amount of \$176,021.70 to Lehr Auto Anaheim for these services.

DISCUSSION

“Upfitting” is industry jargon for installing or equipping vehicles with emergency equipment. In conjunction with vehicle procurement, Fleet Services staff customarily confers with the user departments to determine the types of emergency equipment for each new vehicle before it is placed in service. Because these new patrol vehicles are a replacement for the previously utilized Ford Crown Victoria sedans, which have been discontinued from the manufacturer, the existing components that could be reused or transferred in order to maximize the life expectancy for high-cost items, can no longer be used and replacement equipment specific to the Chevrolet Caprice Police Patrol sedan must be purchased and installed. For Fiscal Year 2014-15 staff has scheduled the following new vehicles for upfitting: six patrol cars and two K9 vehicles. Staff also

Meeting Date: April 21, 2015

projects five traffic-control pickup trucks, and three police administration vehicles for upfitting with an average cost of \$4,500.00 per unit based on the equipment menu and staff experience.

Based on these types of vehicles, staff published Bid 15-25 to solicit proposals from upfitting vendors. Proposers received the bid package from a public, on-line service open to qualified vendors. This solicitation garnered three responsible proposals which are summarized below. The unit bid prices shown below are the combined unit cost of parts and labor and do not include sales tax which applies only to parts.

Categories	Ten 36 Motoring	10-8 Retrofit, Inc.	Lehr Auto Anaheim
6 EA Caprice PPV Sedans			
Unit Cost	\$14,322.00	\$12,684.11	\$12,474.03
Extended Cost	\$85,937.52	\$76,104.66	\$74,844.18
2 EA SUV Interceptor K9			
Unit Cost	\$16,239.41	\$16,862.25	\$15,879.08
Extended Cost	\$32,487.82	\$33,724.50	\$31,758.16
TOTAL COST	\$118,425.34	\$109,829.16	\$106,602.34
Labor Cost	\$60.00 Hr.	\$65.00 Hr.	\$65.00 Hr.
Material Cost	+5% / -5%	+5%	+20% / -14%

Staff conducted evaluations of the vendors that submitted the proposals – Ten 36 Motoring, 10-8 Retrofit, Inc. and Lehr Auto Anaheim, travelled to each vendor’s facilities, which are located respectively in Burbank, Ontario and Anaheim, and noted each vendor’s distinct specialization. Ten 36 Motoring is mainly a body shop that has very little experience upfitting Police vehicles, 10-8 Retrofit, Inc. specializes in upfitting Police vehicles as does Lehr Auto Anaheim. Staff evaluation of each vendor included their current workload, shop capability, professionalism of their staffs, quality of the work underway, travel distances, and reference checks to other agencies. Ten 36 Motoring provided no Police Department references, 10-8 Retrofit, Inc. provided four Police Department references and Lehr Auto Anaheim provided one Police vehicle dealer, two Police Department and two Public Works Department references.

Lehr Auto Anaheim returned the most favorable references, submitted the lowest responsible bid proposal and has the most amount of experience of the three vendors that responded to the City’s request for proposal. Staff firmly believes that specialization and experience are two critical factors in awarding this type of contract which involves the installation of complex systems and components associated with police emergency response and the 100 percent reliability of such systems is of utmost importance. Staff recommends that the City Council award this contract to Lehr Auto Anaheim which submitted the proposal with the lowest cost. Lehr Auto Anaheim’s more than twenty five years of experience in police-vehicle upfitting, its self-contained production facility, and a 50-mile-distance advantage provides the City with the best fit for the service that it needs. Lehr Auto Anaheim’s proposal is detailed in Attachment (1).

This contract will provide for the upfitting of the following public-safety vehicles:

Description	Qty	Unit Parts Cost	Extended Parts Cost (with Tax)	Unit Labor Cost	Extended Labor Cost	Total Cost
Upfitting of Chevrolet Caprice Police Patrol Vehicle (PPV) Sedan	6	\$9,294.03	\$60,782.96	\$3,180.00	\$19,080.00	\$79,862.96
Upfitting of Ford SUV Interceptor Patrol K9	2	\$12,229.08	\$26,659.39	3,650.00	\$7,300.00	\$33,959.39
Upfitting of eight (8) miscellaneous admin vehicles (Projected from list) based on anticipated need and staff experience						\$39,240.00
Subtotal:						\$153,062.35
Contingency amount (15%):						\$22,959.35
Annual Purchase Total:						\$176,021.70

The eight miscellaneous admin vehicles represent three police undercover vehicles and five traffic control pick-ups that were purchased in Fiscal Year 2014-15. The labor rate for Lehr Auto Anaheim's upfitting services is set at \$65.00/hour.

FISCAL IMPACT

Funding for this purchase is included in the Fiscal Year 2014-2015 Council-approved Department budget.

Program # / Description of Fund Source	Amount
49008502-850000-08502 / Vehicle Replacement	\$176,021.70


 George Chavez
 Approved By

Council will be advised if agreement is not signed by Tuesday.

Attachment 1

Kelley Brophy

Lehr

1370 North McCan Street

Anaheim, CA 92806

City of Beverly Hills

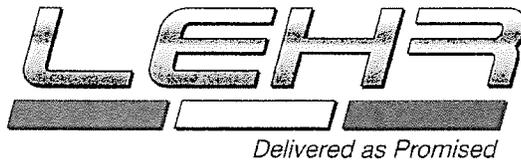
Office of the City Clerk, Room 290

455 North Rexford Dr.

Beverly Hills, CA 90210

ATTN: BID 15-25

"ORIGINAL"



City of Beverly Hills
455 North Rexford Dr.
Beverly Hills, CA 90210
City Clerk
Bid: Upfitting of Public Safety Vehicle
Bid Number: 15-25

March 4, 2015

Dear City Clerk,

Please except his bid #15-25 for Upfitting of Public-Safety Vehicle on behalf of Stommel Inc. DBA Lehr. We are pleased to present this bid and would like to work with your staff on upfitting there police patrol units.

Lehr has been upfitting police vehicles for over 25 years and working with hundreds of agencies and buildout more than thousands of vehicles. Lehr has three locations now in the state of California and employees over 30 certified install technicians. The Anaheim shop is your local area shop and is over 8000 square feet of working space. The shop also has storage for parking vehicles inside as also a fence in security area.

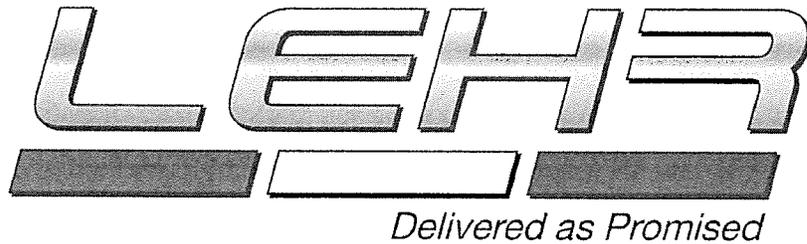
Lehr has stepped up and placed alarms and video camera throughout the grounds for security. Lehr is pleased to except your terms in bid 15-25 and will honor the 90 day pricing set in this bid.

Lehr staff will work with shop staff of City of Beverly Hills and will transport the patrol vehicles to and from the City of Beverly Hills. Lehr installation schedule for the upfitting will be as stated. Lehr will buildout one standard patrol vehicle will take 7 days to buildout. Lehr install tech's can do multiple vehicles at a time so the job can move on faster. The K9 patrol vehicle will take 14 days to build. The old vehicle removal equipment can be done in shop at the same time as the new build is under way. This will be worked out between Lehr and the city staff.

Lehr has attached all documents and can provide more if necessary and also attached pricing quotes for each exhibit's. Warranty for installation from Lehr is 1 years for labor and is spelled out in our warranty sheet. Any parts that's are made by Lehr will have a 2 years warranty. All manufacturer warranty will be spelled out on a spreadsheet that will show part number, part name and years of warranty. All vehicles upfitted at Lehr will have a wiring diagram done after the vehicle has been signed off by city staff.

On behalf of Lehr I would like to thank you for allowing us to bid on 15-25 and hope to work with you and your staff.

Kelley Brophy
Sales/Account Manager
LEHR



EXECUTIVE SUMMARY

Lehr Auto Electric/ Pursuit North are a Value Added Solution Provider specializing in emergency vehicle equipment for public safety and private security markets. The company Lehr was formed in 1945 as an automotive electrical repair facility. In the early 1990's Lehr was approached by many municipal customers seeking a viable supplier for emergency lighting and vehicle equipment. After being a family run business for 60 years, May 2006 Ken Lehr sold the business to Jim Stommel (aka Stommel, Inc.). With over 25 years of automotive accessory experience Jim stepped into the roll without incident. In September 2010 Lehr Auto Electric (Stommel, Inc.) acquired Pursuit North in Martinez, Ca. The acquisition will allow Lehr Auto and Pursuit North to maximize purchasing power and better serve the client base in the Bay Area. On October 1st, 2014 Lehr Auto Electric (Stommel, Inc.) open a third facility in Anaheim, California and now with three facility Lehr is able to provide service to their southern California customers.

Our mission is to be one of the dominant players in this highly specialized market. Fulfillment of this mission clearly requires many core product lines such as Whelen, Code 3, Havis, Gamber Johnson, Troy Products, Panasonic, Vigilant Video as well as knowledgeable and competent sales and technical staff, and the services and support systems necessary to make it all work. Whelen provides emergency lighting that is truly "Manufactured in the USA" (not assembled) which provide quality second to none. Panasonic, the creator of the Toughbook, dominates the industry in markets requiring solid reliable, durable laptop computers used in public safety.

Jim Stommel was very fortunate that Lehr Auto Electric and Pursuit North already employed some of the most talented individuals with skill sets to equip vehicles to the highest standards that our customers deserve. All of our personnel are well trained as they go through a rigorous set of training programs and mentoring to insure we maintain our quality of workmanship. The services we provide encompass the complete design from Bumper to bumper defining requirements, hardware requirements, configuration, scheduling and project deployment.

Our value proposition is very straight forward. We service one market with the best major brands with proven expertise and, we offer the complete solution from pre-deployment to deployment to post deployment. We truly are experts on Emergency Vehicle Equipment. Project Management is a key component in our offering and is done at the corporate level with in field implementation. This value prop differentiates us from our competition and usually makes us vendor of choice

We are a California Certified Small Business and are committed to this industry. Lehr Auto Electric/Pursuit North/Lehr Anaheim will provide the necessary assets to maintain a strong and dominant company who operates to very high standards with respect to our employees, our products, and the communities in which we reside.

Lehr Auto is committed to being the best emergency vehicle up fitter in the state.

Locations

Lehr Auto Electric
4707 Northgate Boulevard
Sacramento, CA 95834
916-646-6626
916-646-6656

Pursuit North,
Division of Lehr
661 Garcia Avenue
Pittsburg, CA 94565
925-370-2144

Lehr - Anaheim
1370 North McCan Street
Anaheim, CA 9280
714-988-4830
Fax: 714-414-0244

Services

- Auto Electrical diagnostics and repair
- Emergency equipment sales
- Emergency equipment installation
- On-Site installation & repair
- Custom Bracket & Mounting Fabrication
- 12V vehicle systems installation
- Mobile Data terminal sales and installation
- Concealed equipment installation
- Radio & communication equipment installation
- Patrol Vehicle Installation
- Command vehicle installation
- K9 Vehicle equipment installation
- In-Car Video & LPR sales and installation

Stommel Inc. DBA Lehr Client's References List

1. Client's Company Name:	City of Laguna Beach PD
Client's Address:	505 Forest Ave, Laguna Beach, CA 92651
Contact Name:	Larry Wohrman
Contact's Title:	Fleet Manager <i>Great!</i>
Contact's Telephone	949 497-0394
Contact's Email:	lwohrman@lagunabeachcity.net
Scope of Services	Vehicle Upfitting/Sale of Emergency Equipment
2. Client's Company Name:	City of Visalia PD
Client's Address:	309 South Johnson, Visalia, CA 93291
Contact Name:	Dexter Valencia
Contact's Title:	Fleet Manager
Contact's Telephone & Fax:	559 713-4655
Contact's Email:	dvalencia@ci.visalia.ca.us
Scope of Services	Vehicle Upfitting/Sale of Emergency Equipment
3. Client's Company Name:	City of Riverside
Client's Address:	3900 Main Street, Riverside, CA 92522
Contact Name:	Bill Bunger <i>Very Happy!</i>
Contact's Title:	IT Project Support Manager
Contact's Telephone & Fax:	951 826- 5441
Contact's Email:	bbunger@riversideca.gov
Scope of Services	Mobile Computer MDC/Installation (Fire & Police)
4. Client's Company Name:	City of Porterville
Client's Address:	555 North Prospect Street, Porterville, CA 93257
Contact Name:	Rich Standridge
Contact's Title:	Fleet Manager
Contact's Telephone & Fax:	559 782-7576
Contact's Email	rstandridge@ci.porterville.ca.us
Scope of Services	Vehicle Upfitting/Sale of Emergency Equipment

4. Client's Company Name:	McPeck Dodge
Client's Address:	1221 S Auto Center Dr., Anaheim, CA 92806
Contact Name:	Kevin Buzzard
Contact's Title:	Fleet Sales/Police Vehicle <i>Excellent!</i>
Contact's Telephone & Fax:	714 254-2613
Contact's Email	kevin.buzzard@mcpeekdodge.com
Scope of Services	Vehicle Upfitting/Sale of Emergency Equipment

SECTION IV - BID FORM
(Must be completed by Vendor)

I. COST PROPOSALS

The undersigned proposes to furnish all materials, supplies, equipment or services set forth herein subject to all conditions outlined in the Bid Document, including the general instructions and information to bidders, at prices indicated below:

Item	Description	Unit Cost Proposal (W/O Tax)
1.	Chevrolet Caprice PPV Sedan – Specifications Exhibit "A"	
	Parts Cost:	\$ 9294. ⁰³
	Removal Labor Cost: INSTALLATION	\$ 450. ⁰⁰ \$ 2730. ⁰⁰
2.	Ford SUV Interceptor K9 – Specifications Exhibit "B"	
	Parts Cost:	\$ 12,229. ⁰⁸
	Removal Labor Cost: INSTALLATION	\$ 450. ⁰⁰ \$ 3200. ⁰⁰
3.	Labor (Cost per hour):	\$ 65. ⁰⁰
4.	Material Cost Proposal (Percent):	(Plus)+20 % or (minus)-14 %

II. WARRANTIES

Labor:	SEE WARRANTY STATEMENT (12 Months)
Parts:	MANUFACTURER WARRANTY (12 TO 14 Months)
Other manufacturer warranties:	Cover under manufacturer (Months) (17 TO 60)

Lehiz
Kelley Bizoply
714 6336-3723



Exhibit "A"

1370 North McCan Street
 Anaheim, CA 92806
 Phone: 714-988-4830
 Fax: 714-414-0244

** QUOTATION **

Ord # 03 00108
 P/O #

CASH

INSTALLED

Br Acct
 00 00001

S
 O
 L
 D
 I
 O
 CITY OF BEVERLY HILLS
 455 NORTH REXFORD DR.
 BEVERLY HILLS, CA 90210

S
 H
 I
 P
 I
 O
 CITY OF BEVERLY HILLS
 455 NORTH REXFORD DR.
 BEVERLY HILLS, CA 90210

KE
 3/04/15
 20:32:15
 Expires
 6/10/2015

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
001	1	C3 21TR47MC/C56496	CODE3 LIGHTBAR		1655.0000	1655.00
002	1	C3 LIT3KIT-XT	LIGHTBAR MOUNT			
003	1	C3 950FPP	C3 PROGRAM BOX		217.8700	217.87
004	1	C3 3997RCC	RLS LT SIREN		720.7500	720.75
005	1	C3 3450	SIREN AMP		230.0000	230.00
006	2	C3 C3100CP	P SPEAKER CAPRICE		138.8235	277.64
007	1	C3 MR6HM-R	F MR6 HD MNT RED		72.0000	72.00
008	1	C3 MR6HM-B	6 DIODE LIGHTHD		72.0000	72.00
009	1	C3 MR6HM-W	MR6 LIGHT		72.0000	72.00
010	1	C3 WM477CP	REAR WIDOW LT		468.0588	468.05
011	1	SO ETHFSS-CP	F HEADLIGHT FLASH		57.0000	57.00
012	4	C3 HB6PAK-W	HIDE BLAST WH		58.1310	232.52
013	1	WH WPKM1	F PARK-KILL MODUL		41.5400	41.54
014	1	MS INSTALL	INSTALL PKG		550.0000	550.00
015	1	CL 6001	F TIMER		122.9277	122.92
016	1	TP CC-CP-E-DM18	18" CAPR CONSOL		260.2410	260.24
ALL FACEPLATES LISTED ARE INCLUDED IN CONSOLE ORDER						
017	1	TP AC-ARMNT-FX	F ARM REST		94.3373	94.33
018	2	HS C-MCB	F MICLIP BRACKET		9.5663	19.13
019	2	HS C-MC	F CON,ACSY,MICLIP		7.5181	15.03
020	1	FS LF12ES-LED	F LITLITE,12,LED		95.9000	95.90
021	1	A2 14.0553	F 3 ACC P/S		18.0000	18.00
022	2	MS NMOKHFUDFME	ANTENNA		16.9900	33.98
023	2	RD B132S	ANTENNA		30.0000	60.00
024	1	RD B132S	ANTENNA		30.0000	30.00
025	2	MS MOTGPSANT	MOT GPS ANTENNA		45.0000	90.00
026	1	GJ 7170-0218-01	TALL TBLT MNT		390.0000	390.00
027	1	MM LTM501	ANT LTE/WIFI/GP		199.0000	199.00
028	1	MS LTM301	ANT LTE/GPS		139.0000	139.00
029	1	HS C-TFD-CAPR-1	FOLD DOWN TRAY		354.3750	354.37
030	1	PG T035CC11	TRUNK ORG/LID		286.0000	286.00
031	1	MS 7211125BK	CAT-6E CABLE		15.0000	15.00
032	1	SE PK0333CAP11SCA	8-RP CAPRICE		475.2625	475.26
033	1	SE ST0380CAP11	2-PIECE EXT PNL		53.2500	53.25
034	1	TP PS-E-CAPRICE-OS	CAPRICE SEAT OS		476.4706	476.47

Part Ordered: ## PS-E CAPRICE-OS

1 of 2

TOTAL UNITS	PART TOTAL	CORE TOTAL	FREIGHT	HANDLING	OTHER	TAX
RCVD. BY: _____					PAY THIS AMOUNT	\$

WWW.LEHRAUTO.COM

SALES@LEHRAUTO.COM



EXHIBIT "A"

1370 North McCan Street
 Anaheim, CA 92806
 Phone. 714-988-4830
 Fax 714-414-0244

** QUOTATION **

Ord # 03 00108
 P/O #

Br Acct
 00 00001

CASH

INSTALLED

KE

S
 O
 L
 D
 CITY OF BEVERLY HILLS
 455 NORTH REXFORD DR.
 BEVERLY HILLS, CA 90210
 T
 O

S
 H
 I
 P
 CITY OF BEVERLY HILLS
 455 NORTH REXFORD DR.
 BEVERLY HILLS, CA 90210
 T
 O

3/04/15
 20:32:15
 Expires
 6/10/2015

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
036	1	SE WK0594CAP11	POLY WIN BAR CC		158.9146	158.91
037	1	SE DK0100CAP11	DOOR PANEL CVR		170.5244	170.52
038	1	SE GK10342UHKSSCA	GUN RACK		311.2927	311.29
039	2	SC SC-1902	F MOM. SWITCH		5.0000	10.00
040	1	SC SC-7009-30	SANTA CRUZ LOCK		25.0000	25.00
041	1	GR 5083-2L31	PUSH BUMPER		210.0000	210.00
042	1	MS HD PUSH BUTTON	HD PUSH BUTTON		6.0000	6.00
043	1	PG SS0007	F SAFESTOP MODULE		138.0000	138.00
044	1	MS GRAPHICS	GRAPHICS		370.0000	370.00

This material Items quote for EXHIBIT "A" (Caprice PPV Sedan)

2 of 2

53	9294.03		300.00				
TOTAL UNITS	PART TOTAL	CORE TOTAL	FREIGHT	HANDLING	OTHER	TAX	
RCVD. BY: _____						PAY THIS AMOUNT	\$ 9294.03

WWW.LEHRAUTO.COM

SALES@LEHRAUTO.COM

[Handwritten signature]



EXHIBIT "A"

1370 North McCan Street
 Anaheim, CA 92806
 Phone: 714-988-4830
 Fax: 714-414-0244

** QUOTATION **

Page 1

Ord # 03 00109
 P/O #

CASH

INSTALLED

Br Acct
 00 00001

S CITY OF BEVERLY HILLS
 O 455 NORTH REXFORD DR.
 L BEVERLY HILLS, CA 90210
 D
 T
 O

S CITY OF BEVERLY HILLS
 H 455 NORTH REXFORD DR.
 I BEVERLY HILLS, CA 90210
 P
 T
 O

KE
 3/04/15
 21:18:27
 Expires
 6/11/2015

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
-----	-----	-------------	---------------	---------	-----	-------

001	1	LA L	LABOR CHARGE		450.0000	450.00
This quote is for removal of equipment from existing vehicle						
EXHIBIT "A"						

TOTAL UNITS	1	PART TOTAL	450.00	CORE TOTAL		FREIGHT		HANDLING		OTHER		TAX			
WWW.LEHRAUTO.COM SALES@LEHRAUTO.COM											RCVD BY:		PAY THIS AMOUNT	\$	450.00



EXHIBIT H

1370 North McCan Street
 Anaheim, CA 92806
 Phone. 714-988-4830
 Fax 714-414-0244

** QUOTATION **

Ord # 03 00112
 P/O #

Br Acct
 00 00001

CASH

INSTALLED

KE

S
O
L
D
CITY OF BEVERLY HILLS
 455 NORTH REXFORD DR.
 BEVERLY HILLS, CA 90210
 T
O

S
H
I
P
CITY OF BEVERLY HILLS
 455 NORTH REXFORD DR.
 BEVERLY HILLS, CA 90210
 T
O

3/04/15
 21:26:50
 Expires
 6/11/2015

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
-----	-----	-------------	---------------	---------	-----	-------

001	1	LA I	INSTALLATION		2730.0000	2730.00
This Installation Labor quote is for Exhibit "A"						

TOTAL UNITS	1	PART TOTAL	2730.00	CORE TOTAL		FREIGHT		HANDLING		OTHER		TAX	
WWW.LEHRAUTO.COM SALES@LEHRAUTO.COM													
RCVD. BY: _____										PAY THIS AMOUNT		\$ 2730.00 2730.00	



Exhibit D

1370 North McCan Street
 Anaheim, CA 92806
 Phone. 714-988-4830
 Fax 714-414-0244

** QUOTATION **

Page 1

Ord # 03 00110
 P/O #

CASH

INSTALLED

Br Acct
 00 00001

S
 O
 L
 D
 CITY OF BEVERLY HILLS
 455 NORTH REXFORD DR.
 BEVERLY HILLS, CA 90210
 T
 O

S
 H
 I
 P
 CITY OF BEVERLY HILLS
 455 NORTH REXFORD DR.
 BEVERLY HILLS, CA 90210
 T
 O

KE
 3/04/15
 21:18:11
 Expires
 6/11/2015

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
001	1	C3 2747-7114/C53990	C3 LIGHTBAR		1620.0000	1620.00
002	1	C3 HOOK	C3 HOOK KIT			
003	1	C3 3997R	F RLS SIREN W/ RO		720.0000	720.00
		Part Ordered: ## 3997-R				
004	2	C3 C3100U	F SPEAKER & BRACK		138.8235	277.64
005	1	C3 3450	SIREN AMP		225.0000	225.00
006	1	C3 MR6FM-A	MR6 FLSH MNT AM		70.0000	70.00
007	1	C3 MR6-FM-B	CODE 3 LHT BLUE		70.0000	70.00
008	1	C3 CITEXI-RB	CITADEL LED KIT		705.6500	705.65
009	2	C3 MR6HM-W	MR6 LIGHT		72.0000	144.00
010	1	C3 MR6HM-R	F MR6 HD MNT RED		72.0000	72.00
011	1	C3 MR6HM-B	6 DIODE LIGHTHD		72.0000	72.00
012	4	C3 MR6 BRKT	90 DEGREE BRKT		7.5000	30.00
013	1	WH WPKM1	F PARK-KILL MODUL		41.5400	41.54
014	1	MS INSTALL	INSTALL PKG		550.0000	550.00
015	1	CL 6001	F TIMER		122.9277	122.92
016	1	TP CC-UV-L-18	UTILITY CONSOLE		296.3415	296.34
		ALL FACEPLATES WILL COME WITH CONSOLE ORDER				
017	1	TP AC-INBHG	F 4"INT BEV HLDR		33.7500	33.75
018	3	HS C-MCB	F MICLIP BRACKET		9.5663	28.69
019	3	HS C-MC	F CON,ACSY,MICLIP		7.5181	22.55
020	1	TP AC-ARMMNT-FX	F ARM REST		94.3373	94.33
		Part Ordered: ## ACARMMNT-FX				
021	3	SO ECVDMLTAL00	F LED DOME LIGHT		45.0000	135.00
022	1	FS LF12ES-LED	F LITLITE,12,LED		95.9000	95.90
023	1	A2 14.0553	F 3 ACC P/S		18.0000	18.00
024	4	MS NMOKHFUDFME	ANTENNA		16.9900	67.96
025	1	RD B132S	ANTENNA		30.0000	30.00
026	2	RD B132S	ANTENNA		30.0000	60.00
027	1	RD B132S	ANTENNA		30.0000	30.00
028	1	MS MOTGPSANT	MOT GPS ANTENNA		45.0000	45.00
029	1	GJ 7170-0218-01	TALL TBLT MNT		390.0000	390.00
030	1	MM LTM501	ANT LTE/WIFI/GP		199.0000	199.00
031	1	MS LTM301	ANT LTE/GPS		139.0000	139.00
032	1	TP CP-UV-CARGO-MNT	HINGED PLATFORM		267.8571	267.85
033	1	TP CPUVTRAY-H	ELEC TRAY		190.0000	190.00

TOTAL UNITS	PART TOTAL	CORE TOTAL	FREIGHT	HANDLING	OTHER	TAX
RCVD. BY: _____					PAY THIS AMOUNT	\$

WWW.LEHRAUTO.COM

SALES@LEHRAUTO.COM

CONTINUED



21111 D

1370 North McCan Street
 Anaheim, CA 92806
 Phone. 714-988-4830
 Fax 714-414-0244

** QUOTATION **

Ord # 03 00110
 P/O #

CASH

INSTALLED

Br Acct
 00 00001

S CITY OF BEVERLY HILLS
 O 455 NORTH REXFORD DR.
 L BEVERLY HILLS, CA 90210
 D
 T
 O

S CITY OF BEVERLY HILLS
 H 455 NORTH REXFORD DR.
 I BEVERLY HILLS, CA 90210
 P
 T
 O

KE
 3/04/15
 21:18:11
 Expires
 6/11/2015

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
034	2	TP 1-HDW-25-GSSE80	F GAS STRUT		17.0000	34.00
		Part Ordered: ## 1-HDW25GSSE80				
035	1	TP CP-GB403212-TL	40X32X12 STORAG		952.9412	952.94
036	1	MS 7211125BK	CAT-6E CABLE		15.0000	15.00
		Part Ordered: ## 72-111-25-BK				
037	1	MS COVER	CUSTOM COVERS		150.0000	150.00
038	1	RA EZ1INSUV	K9 KIT PI UTILI		1500.0000	1500.00
039	1	RA F3-P	K9 HEAT ALERT		950.0000	950.00
040	1	HS KK-K9-HA-FKT-10	K9, ACSY, HTLRM, H		303.6875	303.68
041	1	HS WGI-F18-1-FAN	FAN GUARD D/S		110.0000	110.00
042	1	SE GK10342UHKSSCA	GUN RACK		311.2927	311.29
043	2	SC SC-1902	F MOM. SWITCH		5.0000	10.00
044	1	SC SC-7009-30	SANTA CRUZ LOCK		25.0000	25.00
		Part Ordered: ## SC7009-30				
045	1	GR 5340	F PUSH BUMPER		260.0000	260.00
046	1	MS HD PUSH BUTTON	HD PUSH BUTTON		6.0000	6.00
047	1	PG SS0007	F SAFESTOP MODULE		138.0000	138.00
048	1	MS GRAPHICS	GRAPHICS		399.0000	399.00
049	1	MS TINT	F WINDOW TINT		199.9900	199.99

This material items quote is for EXHIBIT "B" (Ford SUV INT. K9)

66	12229.08		500.00				
TOTAL UNITS	PART TOTAL	CORE TOTAL	FREIGHT	HANDLING	OTHER	TAX	
WWW.LEHRAUTO.COM			SALES@LEHRAUTO.COM		RCVD BY:	PAY THIS AMOUNT	\$ 12,229.08

AS



Exhibit "D"

1370 North McCan Street
 Anaheim, CA 92806
 Phone: 714-988-4830
 Fax: 714-414-0244

** QUOTATION **

Ord # 03 00113
 P/O #

Br Acct
 00 00001

CASH

INSTALLED

KE

S CITY OF BEVERLY HILLS
 O 455 NORTH REXFORD DR.
 L BEVERLY HILLS, CA 90210
 D
 T
 O

S CITY OF BEVERLY HILLS
 H 455 NORTH REXFORD DR.
 I BEVERLY HILLS, CA 90210
 P
 T
 O

3/04/15
 21:30:21
 Expires
 6/11/2015

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
-----	-----	-------------	---------------	---------	-----	-------

001	1	LA I	INSTALLATION		3200.0000	3200.00
This Installation Labor quote is for Exhibit "B" K9 unit						

TOTAL UNITS	1	PART TOTAL	3200.00	CORE TOTAL		FREIGHT		HANDLING		OTHER		TAX	3200.00 <i>RS</i>
WWW.LEHRAUTO.COM SALES@LEHRAUTO.COM											RCVD BY: _____	PAY THIS AMOUNT	\$ 3200.00 <i>3200.00</i> <i>RS</i>



EXHIBIT B

1370 North McCan Street
 Anaheim, CA 92806
 Phone: 714-988-4830
 Fax: 714-414-0244

** QUOTATION **

Page 1

Ord # 03 00111
 P/O #

CASH

INSTALLED

Br Acct
 00 00001

S CITY OF BEVERLY HILLS
 O 455 NORTH REXFORD DR.
 L BEVERLY HILLS, CA 90210
 T
 O

S CITY OF BEVERLY HILLS
 H 455 NORTH REXFORD DR.
 I BEVERLY HILLS, CA 90210
 T
 O

KE
 3/04/15
 21:22:22
 Expires
 6/11/2015

Lin	Qty	Part Number	S Description	Wt.Each	Net	Value
-----	-----	-------------	---------------	---------	-----	-------

001	1	LA L	LABOR CHARGE		450.0000	450.00
This quote is for removal of equipment from existing vehicle						
EXHIBIT "B"						

TOTAL UNITS	1	PART TOTAL	450.00	CORE TOTAL		FREIGHT		HANDLING		OTHER		TAX	
WWW.LEHRAUTO.COM SALES@LEHRAUTO.COM											RCVD BY: _____	PAY THIS AMOUNT	\$ 450.00



Warranty Statement

Lehr hereby guarantees all installation, wiring, and fabrication for the period of one year from the customer's receipt of their vehicle. All warranty work is to be completed at Lehr's facility, exceptions to this requirement will be made on a case-by-case basis.

Should a product that we installed fail within our warranty period, Lehr will provide the labor to remove and re-install the product. All warranty of the product will be by the manufacturer as described in the warranty statement for the defective product. Lehr will help facilitate return of the product to the manufacturer for repair/exchange at the manufacturer's discretion. We will not necessarily replace the product at the time of the repair.

During our installation, we will work with the customer to pre-wire the vehicle for subsequent installation by an outside vendor, i.e.: radio vendor, LoJack installer. Should our installation be modified by the outside vendor, Lehr reserves the right to void our warranty at our discretion based upon the extent of the modification.

Kelley Brophy
Lehr



CERTIFICATE OF LIABILITY INSURANCE

OP ID: MILO

DATE (MM/DD/YYYY)
05/05/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Members Edge Insurance Service Inc 1101 Investment Blvd. Ste 110 El Dorado Hills, CA 95762	Phone: 916-673-1233 Fax: 916-673-1234	CONTACT NAME: PHONE (A/C, No, Ext): E-MAIL ADDRESS: PRODUCER CUSTOMER ID #: LEHRA-1	FAX (A/C, No):
	INSURED Stommel Inc. / Lehr Auto Electric/ Pursuit North 4707 Northgate Blvd Sacramento, CA 95834	INSURER(S) AFFORDING COVERAGE INSURER A : Colony Insurance Company INSURER B : Century National Ins. Company INSURER C : Topa Insurance Company INSURER D : INSURER E : INSURER F :	

COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Deductible: \$1000 GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC			ACA-2624-1	05/01/2014	05/01/2015	EACH OCCURRENCE \$ 3,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 3,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000 GKLL \$ 1,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> \$0 Liability			BAP0173017	05/01/2014	05/01/2015	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ \$
	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DEDUCTIBLE RETENTION \$			XL6605057-01-AUTO	05/01/2014	05/01/2015	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000 \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below						<input type="checkbox"/> Y <input type="checkbox"/> N <input type="checkbox"/> N/A WC STATU-TORY LIMITS OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

PROOF OF INSURANCE

CERTIFICATE HOLDER CANCELLATION

PROOF OF INSURANCE PROOF-1	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
-------------------------------	---

© 1988-2009 ACORD CORPORATION. All rights reserved.

SECTION IV - BID FORM (cont'd)
(Must be completed by Vendor)

Payment Terms: NET 30

Exceptions or Deviations attached (Check appropriate box) YES NO

Delivery: 15 TO 30 DAY'S (Number of Days)

Company Name: STOMMEL INC., DBA LEHR

Address: 1370 NORTH MCCAW ST. ANAHEIM, CA 92806

Telephone: 714-988-4830 Fax: 714-414-0244

Contact Email: Kelley@LEHRAUTO.COM

Person Submitting Bid: Kelley Brophy 714-356-3723
(Print Name)

Title: SALES/ACCOUNT MANAGER

Signature: 

Attachment 2

AGREEMENT BETWEEN THE CITY OF BEVERLY HILLS AND
LEHR AUTO ANAHEIM FOR UPFITTING OF VARIOUS TYPES
OF PUBLIC SAFETY VEHICLES

NAME OF CONTRACTOR: Lehr Auto Anaheim

RESPONSIBLE PRINCIPAL OF CONTRACTOR: James Stommel, President

CONTRACTOR'S ADDRESS: 1370 North McCan Street
Anaheim, CA 92806
Attention: Kelley Brophy, Sales Manager

CITY'S ADDRESS: City of Beverly Hills
455 N. Rexford Drive
Beverly Hills, CA 90210
Attention: George Chavez, Director of
Public Works Services

COMMENCEMENT DATE: May 1, 2015

TERMINATION DATE: May 1, 2016 and may be extended as
described in Section 2 of this Agreement

CONSIDERATION: Total Agreement not to exceed \$528,065.10

AGREEMENT BETWEEN THE CITY OF BEVERLY HILLS AND
LEHR AUTO ANAHEIM FOR UPFITTING OF VARIOUS TYPES
OF PUBLIC SAFETY VEHICLES

THIS AGREEMENT is made by and between the City of Beverly Hills (hereinafter called "CITY"), and Lehr Auto Anaheim (hereinafter called "CONTRACTOR").

RECITALS

A. CITY desires to have certain services and/or goods provided as set forth in Exhibit A (the "Scope of Work"), attached hereto and incorporated herein.

B. CONTRACTOR represents that it is qualified and able to perform the Scope of Work.

NOW, THEREFORE, the parties agree as follows:

Section 1. CONTRACTOR's Scope of Work. CONTRACTOR shall perform the Scope of Work described in Exhibit A in a manner satisfactory to CITY and consistent with that level of care and skill ordinarily exercised by members of the profession currently practicing in the same locality under similar conditions. CITY shall have the right to order, in writing, changes in the Scope of Work. Any changes in the Scope of Work by CONTRACTOR must be made in writing and approved by both parties. The cost of any change in the Scope of Work must be agreed to by both parties in writing.

Section 2. Time of Performance.

CONTRACTOR shall commence its services under this Agreement upon the Commencement Date or upon a receipt of a written notice to proceed from CITY. CONTRACTOR shall complete the performance of services by the Termination Date set forth above and/or in conformance with the project timeline established by the City Manager or his designee.

The City Manager or his designee may extend the time of performance in writing for two additional one-year terms or such other term not to exceed two years from the date of termination pursuant to the same terms and conditions of this Agreement.

Section 3. Compensation. (Check the Applicable Box)

(a) Compensation

If compensation is based on an hourly rate

CITY agrees to compensate CONTRACTOR for the services and/or goods provides under this Agreement, and CONTRACTOR agrees to accept in full satisfaction for such services, a sum not to exceed the Consideration set forth above and more particularly described in Exhibit B, attached hereto and incorporated herein, based on the rates set forth in Exhibit B.

If compensation is based on a flat fee

CITY agrees to compensate CONTRACTOR for the services and/or goods provides under this Agreement, and CONTRACTOR agrees to accept in full satisfaction for such services, a sum not to exceed the Consideration set forth above and more particularly described in Exhibit B, attached hereto and incorporated herein.

(b) Expenses [check applicable provision]

If no reimbursable expenses

The amount set forth in paragraph (a) shall include reimbursement for all actual and necessary expenditures reasonably incurred in the performance of this Agreement (including, but not limited to, all labor, materials, delivery, tax, assembly, and installation, as applicable). There shall be no claims for additional compensation for reimbursable expenses.

If City reimburses for certain expenses in addition to compensation

CONTRACTOR shall be entitled to reimbursement only for those expenses expressly set forth in Exhibit B. Any expenses incurred by CONTRACTOR which are not expressly authorized by this Agreement will not be reimbursed by CITY.

(c) Additional Services. CITY may from time to time require CONTRACTOR to perform additional services not included in the Scope of Services. Such requests for additional services shall be made by CITY in writing and agreed upon by both parties in writing.

Section 4. Method of Payment. CITY shall pay CONTRACTOR said Consideration in accordance with the method and schedule of payment set forth in Exhibit B.

Section 5. Independent Contractor. CONTRACTOR is and shall at all times remain, as to CITY, a wholly independent contractor. Neither CITY nor any of its agents shall have control over the conduct of CONTRACTOR or any of CONTRACTOR's employees, except as herein set forth. CONTRACTOR shall not, at any time, or in any manner, represent that it or any of its agents or employees are in any manner agents or employees of CITY.

Section 6. Assignment. This Agreement shall not be assigned in whole or in part, by CONTRACTOR without the prior written approval of CITY. Any attempt by CONTRACTOR to so assign this Agreement or any rights, duties or obligations arising hereunder shall be void and of no effect.

Section 7. Responsible Principal(s)

(a) CONTRACTOR's Responsible Principal set forth above shall be principally responsible for CONTRACTOR's obligations under this Agreement and shall serve as principal liaison between CITY and CONTRACTOR. Designation of another Responsible by CONTRACTOR shall not be made without prior written consent of CITY.

(b) CITY's Responsible Principal shall be the City Manager or his designee set forth above who shall administer the terms of the Agreement on behalf of CITY.

Section 8. Personnel. CONTRACTOR represents that it has, or shall secure at its own expense, all personnel required to perform CONTRACTOR's Scope of Work under this Agreement. All personnel engaged in the work shall be qualified to perform such Scope of Work.

Section 9. Permits and Licenses. CONTRACTOR shall obtain and maintain during the Agreement term all necessary licenses, permits and certificates required by law for the provision of services under this Agreement, including a business license.

Section 10. Interests of CONTRACTOR. CONTRACTOR affirms that it presently has no interest and shall not have any interest, direct or indirect, which would conflict in any manner with the performance of the Scope of Work contemplated by this Agreement. No person having any such interest shall be employed by or be associated with CONTRACTOR.

Section 11. Insurance.

(a) CONTRACTOR shall at all times during the term of this Agreement carry, maintain, and keep in full force and effect, insurance as follows:

(1) A policy or policies of Comprehensive General Liability Insurance, with minimum limits of Two Million Dollars (\$2,000,000) for each occurrence, combined single limit, against any personal injury, death, loss or damage resulting from the wrongful or negligent acts by CONTRACTOR.

(2) A policy or policies of Comprehensive Vehicle Liability Insurance covering personal injury and property damage, with minimum limits of One Million Dollars (\$1,000,000) per occurrence combined single limit, covering any vehicle utilized by CONTRACTOR in performing the Scope of Work required by this Agreement.

(3) Workers' compensation insurance as required by the State of California.

(4) Professional Liability Insurance [check if applicable]

A policy or policies of Professional Liability Insurance (errors and omissions) with minimum limits of One Million Dollars (\$1,000,000) per claim and in the aggregate. Any deductibles or self-insured retentions attached to such policy or policies must be declared to and be approved by CITY. Further, CONTRACTOR agrees to maintain in full force and effect such insurance for one year after performance of work under this Agreement is completed.

(b) CONTRACTOR shall require each of its sub-contractors to maintain insurance coverage which meets all of the requirements of this Agreement.

(c) The policy or policies required by this Agreement shall be issued by an insurer admitted in the State of California and with a rating of at least a B+;VII in the latest edition of Best's Insurance Guide.

(d) CONTRACTOR agrees that if it does not keep the aforesaid insurance in full force and effect CITY may either immediately terminate this Agreement or, if insurance is

available at a reasonable cost, CITY may take out the necessary insurance and pay, at CONTRACTOR's expense, the premium thereon.

(e) At all times during the term of this Agreement, CONTRACTOR shall maintain on file with the City Clerk a certificate or certificates of insurance on the form set forth in Exhibit C, attached hereto and incorporated herein, showing that the aforesaid policies are in effect in the required amounts. CONTRACTOR shall, prior to commencement of work under this Agreement, file with the City Clerk such certificate or certificates. The general liability insurance shall contain an endorsement naming the CITY as an additional insured. All of the policies required under this Agreement shall contain an endorsement providing that the policies cannot be canceled or reduced except on thirty (30) days prior written notice to CITY, and specifically stating that the coverage contained in the policies affords insurance pursuant to the terms and conditions as set forth in this Agreement.

(f) The insurance provided by CONTRACTOR shall be primary to any coverage available to CITY. The policies of insurance required by this Agreement shall include provisions for waiver of subrogation.

(g) Any deductibles or self-insured retentions must be declared to and approved by CITY. At the option of CITY, CONTRACTOR shall either reduce or eliminate the deductibles or self-insured retentions with respect to CITY, or CONTRACTOR shall procure a bond guaranteeing payment of losses and expenses.

Section 12. Indemnification. CONTRACTOR agrees to indemnify, hold harmless and defend CITY, City Council and each member thereof, and every officer, employee and agent of CITY, from any claim, liability or financial loss (including, without limitation, attorneys fees and costs) arising from any intentional, reckless, negligent, or otherwise wrongful acts, errors or omissions of CONTRACTOR or any person employed by CONTRACTOR in the performance of this Agreement.

Section 13. Termination.

(a) CITY shall have the right to terminate this Agreement for any reason or for no reason upon five calendar days' written notice to CONTRACTOR. CONTRACTOR agrees to cease all work under this Agreement on or before the effective date of such notice.

(b) In the event of termination or cancellation of this Agreement by CITY, due to no fault or failure of performance by CONTRACTOR, CONTRACTOR shall be paid based on the percentage of work satisfactorily performed at the time of termination. In no event shall CONTRACTOR be entitled to receive more than the amount that would be paid to CONTRACTOR for the full performance of the services required by this Agreement. CONTRACTOR shall have no other claim against CITY by reason of such termination, including any claim for compensation.

Section 14. CITY's Responsibility. CITY shall provide CONTRACTOR with all pertinent data, documents, and other requested information as is available for the proper performance of CONTRACTOR's Scope of Work.

Section 15. Information and Documents. All data, information, documents and drawings prepared for CITY and required to be furnished to CITY in connection with this Agreement shall become the property of CITY, and CITY may use all or any portion of the work

submitted by CONTRACTOR and compensated by CITY pursuant to this Agreement as CITY deems appropriate.

Section 16. Records and Inspections. CONTRACTOR shall maintain full and accurate records with respect to all matters covered under this Agreement for a period of three years. City shall have access, without charge, during normal business hours to such records, and the right to examine and audit the same and to make copies and transcripts therefrom, and to inspect all program data, documents, proceedings and activities.

Section 17. Changes in the Scope of Work. The CITY shall have the right to order, in writing, changes in the scope of work or the services to be performed. Any changes in the scope of work requested by CONTRACTOR must be made in writing and approved by both parties.

Section 18. Notice. Any notices, bills, invoices, etc. required by this Agreement shall be deemed received on (a) the day of delivery if delivered by hand during the receiving party's regular business hours or by facsimile before or during the receiving party's regular business hours; or (b) on the second business day following deposit in the United States mail, postage prepaid to the addresses set forth above, or to such other addresses as the parties may, from time to time, designate in writing pursuant to this section.

Section 19. Attorney's Fees. In the event that either party commences any legal action or proceeding to enforce or interpret the provisions of this Agreement, the prevailing party in such action shall be entitled to reasonable attorney's fees, costs and necessary disbursements, in addition to such other relief as may be sought and awarded.

Section 20. Entire Agreement. This Agreement represents the entire integrated agreement between CITY and CONTRACTOR, and supersedes all prior negotiations, representations or agreements, either written or oral. This Agreement may be amended only by a written instrument signed by both CITY and CONTRACTOR.

Section 21. Exhibits; Precedence. All documents referenced as exhibits in this Agreement are hereby incorporated in this Agreement. In the event of any material discrepancy between the express provisions of this Agreement and the provisions of any document incorporated herein by reference, the provisions of this Agreement shall prevail.

Section 22. Governing Law. The interpretation and implementation of this Agreement shall be governed by the domestic law of the State of California.

Section 23. City Not Obligated to Third Parties. CITY shall not be obligated or liable under this Agreement to any party other than CONTRACTOR.

Section 24. Severability. Invalidation of any provision contained herein or the application thereof to any person or entity by judgment or court order shall in no way affect any of the other covenants, conditions, restrictions, or provisions hereof, or the application thereof to any other person or entity, and the same shall remain in full force and effect.

EXECUTED the ____ day of _____ 20____, at Beverly Hills,
California.

CITY OF BEVERLY HILLS
A Municipal Corporation

JULIAN A. GOLD, M.D.
Mayor of the City of Beverly Hills, California

ATTEST:

BYRON POPE
City Clerk

(SEAL)

CONTRACTOR: Lehr Auto Anaheim

JAMES STOMMEL
President

LINDA STOMMEL
Secretary

[Signatures continue]

APPROVED AS TO FORM:

LAURENCE S. WEINER
City Attorney

APPROVED AS TO CONTENT:

MAHDI ALUZRI
Interim City Manager

GEORGE CHAVEZ
Director of Public Works Services

KARL KIRKMAN
Risk Manager

EXHIBIT A
SCOPE OF WORK

CONTRACTOR shall perform the following services:

A. CONTRACTOR shall perform upfitting services on CITY's public-safety vehicles as more particularly described in Exhibit "A" Attachment 1, General Requirements to the Bid Document No. 15-25, attached hereto and incorporated herein.

B. CITY shall notify CONTRACTOR in writing if CITY requires additional upfitting services on as-needed basis. CONTRACTOR shall submit written estimates for such work, and CONTRACTOR shall commence services upon written authorization of CITY's Fleet Manager or his designee.

C. In consideration of efficiency and expedition, CITY authorizes CONTRACTOR to conduct warranty repairs at a location designated by CITY's Fleet Manager, or his designee, in CITY's Fleet Services Center facility.

ATTACHMENT 1 TO EXHIBIT A

I. GENERAL REQUIREMENTS

- b) The City of Beverly Hills (CITY), Public Works Services Department, Fleet Services Division provides complete patrol cars in a variety of configurations to the CITY's public-safety departments. These configurations vary according to each vehicle's mission which includes Detective, Patrol, Field Supervisor (Sergeant), K-9, Traffic Enforcement, and various other applications.
- c) It is of the utmost importance that the vehicles provided to public-safety personnel are upfitted with the highest quality materials possible and high-quality workmanship. Ease of use, ergonomics, functionality, reliability and cost are all important considerations in the selection of an upfitter to perform this function. Another factor will be the speed at which an upfitter can provide completed vehicles to CITY.
- d) The scope of work required to be performed by the upfitter consists of furnishing labor, equipment, materials, and services necessary to completely upfit the below-listed vehicles or other designated vehicles into functional public-safety vehicles as specified by CITY. In addition to installing new equipment, the upfitter will be required to remove equipment, as specified by the CITY, from existing CITY vehicles and reinstall those pieces of equipment into the corresponding replacement vehicles.
 - 1. New or unused vehicles to be upfitted are: six (6) 2014 Chevrolet Caprice PPV Sedans, two (2) 2015 Ford SUV Interceptor K-9's and various other Traffic Control pick-ups and Police and Fire Department administrative sedans.
 - 2. Vehicle types to be stripped for CITY-specified parts or components are six (6) 2009, 2010, and 2011 CVPI sedans.
- e) Components used for the upfitting shall be new and considered as tactical-grade quality, except as specified herein.
- e) The work shall be carried out in accordance with all applicable codes, regulations, and guidelines pertaining to vehicle safety and proper operation of the vehicle including, but not limited to, Federal Motor Vehicle Safety Standard (FMVSS), Federal Consumer Product Safety Commission Regulation, California Code of Regulations Title 13 California Highway Patrol, and OSHA.
- f) All work shall be performed in a neat and craftsman-like quality, in accordance with accepted modern practices and industry standards. Care shall be exercised in installing material and equipment not to unnecessarily mar or deface vehicle components. No component of the vehicle shall be cut or removed without obtaining permission of CITY. All unused materials, scrap and debris shall be removed.

- g) CITY staff intends to conduct quality-control inspections during the upfit process, pre-delivery, and final acceptance. Inspection schedules shall be coordinated in advance between the upfitter and CITY staff.
- h) The CONTRACTOR shall provide CITY with a professionally prepared detailed schematic showing the wiring diagram and location of every component installed.
- i) All vehicles for stripping and upfitting will be picked up and delivered to the Fleet Services Center facility located at 9355 W. Third Street, Beverly Hills, CA 90210. Upfitter shall coordinate upfitting schedule with the Fleet Services Maintenance Supervisor (310) 285-2490.
- j) Locations of antennae must be approved by CITY before any mounting port is drilled on the vehicle. All external connections, especially those on the roof, must be completely leak-proof and long-lasting.
Specify the sealing methodology: Bulkhead Connectors Sealed with Silicone.
- k) Circuit wires, breakers or fuses, and relays shall be of sufficient size to carry the maximum rated load of the circuit.
- l) Wires shall be color coded for easy identification in order to facilitate ease of troubleshooting and repair; if not color coded, each wire shall be identified by print containing both circuit and function, on wire, at minimum 6-inch intervals at and between both ends. All wiring materials and equipment shall be securely fastened in place, and routed or protected in a manner that will prevent chafing or abrasion.
- m) Wires and connectors or splices shall be fastened together by either crimp or soldered to maintain positive connectivity. Use of Scotch locks as connectors or in wire splices is not acceptable.

II. UPFITTING SPECIFICATIONS

- a) Upfitting specifications for each type of vehicles are detailed in Exhibits "A" thru "B".
- b) Inspections of vehicles, if needed, shall be by appointment only. Schedule appointment with Craig Crowder (310) 285-2484 or Harry Kalindjian (310) 285-2490.

III. ADDITIONAL VEHICLES AND EQUIPMENT

- a) On as-needed basis, the upfitter may be required to upfit other public-safety vehicles to meet the needs of CITY's operations. Such upfitting installation shall be performed under the hourly labor rates and material and equipment markup, or markdown, rates set forth in the proposal. The Contract Administrator shall require a written estimate from the upfitter before such work is authorized.
- b) On as-needed basis, the upfitter may be requested to supply upfitting parts and or components to meet the needs of CITY's supply operations. Such parts and or components shall be provided according to the material and equipment markup, or markdown, rates set forth in the proposal. The

Contract Administrator shall require a written estimate for requested parts before they are provided.

- c) Due to the dynamic operational requirements of CITY, the number for each type of vehicles designated herein is only planned. Actual quantity will depend on as needed basis.

WARRANTY

- a) Should any of the upfitted vehicle/s require any warranty work after delivery, the upfitter must provide on-site warranty repairs, or transport the vehicle/s back to their shop for repair within a reasonable amount of time.
- b) Specify one way distance between the CITY's Fleet Services and upfitters location in road miles: 50 Miles

EXHIBITS "A" THROUGH "B" TO ATTACHMENT 1

EXHIBIT "A" – CHEVROLET CAPRICE PPV SEDAN

Description	Vendor	City	Manuf.	Part #	Qty	Notes
Emergency Lights / Siren						
Code 3 Multi-Color LED Lightbar W/ Red and Blue Top Covers, 21TR47MC	x		Code 3	21TRPLMC Conf. #C56496	1	
LIT3KIT Lightbar Mounting Kit, with Front Side Facing Clear LED Alley Lights and Rear Facing Blue / Red LED Lights	x		Code 3	LIT3KIT-XT	1	
Code 3 Lightbar Programmer Box	x		Code 3	950FPP	1	Used for programing and transferring lightbar configuration to additional lightbars
RLS Remote Lighted Siren Controller, 200w output, arrow stick control, rotary switch	x		Code 3	3997RCC	1	
Code 3 Low Frequency Siren Controller	x		Code 3	Banshee Model 3450	1	Wired in conjunction with RLS
Code 3 Siren Speaker, 100W W/ U Bracket	x		Code 3	C3100CP	2	
Push Bumper LED Lights, Forward Facing Red LED	x		Code 3	MR6HM-R	1	Push Bumper forward facing LED.
Push Bumper LED Lights, Forward Facing Blue LED	x		Code 3	MR6HM-B	1	Push Bumper forward facing LED
Push Bumper LED Lights, 45 Degree Angle Facing Clear LED	x		Code 3	MR6HM-W		Push Bumper 45 degree facing LED
Rear Widow LED Lights, Wingman Blue / Amber / Amber / Blue LED	x		Code 3	WM477CP	1	Rear window, rear facing LED
Sound Off headlight Flasher, 2014 Caprice	x		Sound Off	ETHFSS-CP	1	Wired to Park Kill
Code 3 Corner LED, Hide-A-Blast	x		Code 3	HB6PAK-W-LED	4	One at each corner

Park Siren Deactivator , used to deactivate siren tones and front flashing white light when the vehicle's transmission is placed into "park".	x				1	Kill siren and flashing white
--	---	--	--	--	---	-------------------------------

Electrical Systems

Complete DC electrical system using the highest of industry standards. All fuse blocks are centrally located for easy service, all wire is of high grade GXL crosslink with wire function printed every 3". All wires are part of a complete harness design

Complete vehicle wiring harness , specific to Beverly Hills PD Caprice Patrol build with Code 3 equipment, GLX wire with printing every 3", includes documentation package. Circuits Protected with Circuit Breakers and or Fuse Panels.	x				1	Vendor supplied wiring diagrams for all circuits provided with build.
Electrical System Timer , Copeland Timer W/ 200 amp Solenoid	x		Copeland	Timer, Top Hat 6001	1	Timer set at 30 minutes.

Center Equipment Console and Console Accessories

18" Center Equipment Console , 2014 Caprice, Sloped W/ Faceplates.	x		Troy	CC-CP-E-DM18	1	Dash mount design W/ 3" sloped area at dashboard.
Console Faceplate 4"	x		Troy		1	Code 3 RLS
Console Faceplate 4"	x		Troy		1	Dual Drink Holder
Console Faceplate 3"	x		Troy		1	Motorola APX-7500 Remote Head
Console Faceplate 2"	x		Troy		1	Blank
Console Arm Rest , W/ 4" x 7" Leather Pad	x		Troy	AC-ARMMNT-FX	1	Bolted to Rear Console
Console Mic Clip Bracket	x		Havis	C-MCB	2	
Console Mic Clip	x		Havis	C-MC	2	
Little Lite LED Map Light , 12" flexible neck extending from end of chassis, On-Off switch, Red or White LED light	x		FedSig	LF12ES-LED	1	
Triple Outlet DC Power Port Receptacle	x		Able2	14.0553	1	

Radio Communication Systems

Radio System 1, Remote Mount, Dual Band, UHF / 700-800		x	Motorola	APX-7500 (Remote Mount)	1	Removed from existing vehicle
Antenna NMO mount with 25' of RG58 A/U cable, FME connector	x		Talley	NMOKHFUDFME*25	2	Two per Radio
Radio Antenna Mast, 450-525 MHz Field Tunable, NMO Mount, Spring Base, 21" Whip Length, 200Watts Max, 0dB gain	x		Antenex	B132S	2	Tune to UHF 512 MHz
Radio Antenna Mast, 700-800 MHz Field Tunable, NMO Mount, Spring Base, 21" Whip Length, 200Watts Max, 0dB gain	x		Antenex	B132S	1	Tune to VHF 700-800 MHz
Antenna, Motorola GPS	x		Motorola		2	One per each Radio

Computer Systems and Mounts

Mobile Computer System, COBAN Titan M7 W/ Video		x	COBAN	Titan M7 W/ Video	1	Removed from Existing Vehicle
Mobile Computer System Mount, Mongoose W/ Keyboard	x		Gamber Johnson	7170-0218-01	1	Mount on Console Side W/ Stabilizer
Communication Modem		x	In-Motion	H 1405	1	Removed from Existing Vehicle
Modem Antenna, Multi-Band Diversity	x		MobileMark	LTM501-3J3J3J2C-WHT-180	1	MIMO Antenna / LTE / WiFi / GPS
Modem Antenna, Multi-Band Diversity	x		MobileMark	LTM301-3J3J00-WHT-180	1	MIMO Antenna / LTE / GPS
Electronic Tray, Trunk Fold Down	x		Havis	C-TFD-CAPR-1	1	
Trunk Organizer W/ Lid	x		Pro-gard	TO535CC11	1	
Cat-6E Network Patch Cable, RJ-45, Black, 25' (Modem to MDT CPU)	x		Calrad	72-111-25-BK	1	

Prisoner Transportation

Prisoner Transport Partition , Recessed center storage panel (for use with vertical weapons), Sliding center window, 50% scratch resistant polycarbonate window behind driver, 50% sliding polycarbonate window behind passenger	x		Setina	#8S RP Coated Poly Partition / PK0333CAP11SCA	1	11-15 Caprice
Partition Lower Panel	x		Setina	2-Piece	1	Recessed for Vertical Weapons Storage
Prisoner Seat , includes lap and shoulder belts to buckle to the outside, with belt holders on outside of Prisoner partition	x		Troy	Prisoner Seat PS-E-Caprice-OS	1	11-15 Caprice W/ Center Pull Seat Belts
Prisoner Window Protectors , clear, slotted	x		Setina	Window Barrier Poly / DK0100CAP11	2	11-15 Caprice
Prisoner Door Panels , install over OEM door panels	x		Setina	Door Panel S TPO Plastic, Black	2	11-15 Caprice

Weapon Mounting System

Weapons Mount , Dual Vertical, T-Rail, Recessed, Timed Release	x		Setina	T-Rail Front Partition Mounted	1	W/ Large Shotgun and Handcuff Locks
Gun Locks , Handcuff W/ #2 Key Override	x		Santa Cruz	SC-5 #2	x	
Momentary Push Button , Gun Lock Release, Remote Location	x		Misc.	SC-1902	2	On Each Kick Panel, Driver & Passenger Side
Gun Lock Timer , 30 second delay	x		Santa Cruz	SC-7009-30	1	

Vehicle Protection

Push Bumper , 2014 Chevrolet Caprice, Black	x		Go Rhino	5083-2L31	1	
--	---	--	----------	-----------	---	--

Remote Door Un-Lock Switch

Install remote door un-lock switch located in the left upper corner of the grill.

HD Momentary Push Button with Black Boot	x		Misc	HD Push Button	1	
---	---	--	------	----------------	---	--

Safe Stop Ignition Security System

Safe Stop Ignition Security System, Chevy Caprice PPV	x		SafeStop	14 Caprice - SS0007	1	Illuminated Rocker Switch W/ Gun Lock Feature
--	---	--	----------	---------------------	---	---

Vehicle Graphics

Installation of Beverly Hills PD graphics package, VENDOR supplied dual pin stripping, (2) American Flags, Police and Community Together, Roof and Fender Numbers and Caution K9 Decals. Please refer to pictures for placement	x				1	City Supplied "POLICE", "Beverly Hills" and City Seal Decals
--	---	--	--	--	---	--

Equipment Removal from Existing Vehicle

<p>Remove the following equipment from an existing vehicle and retain for installation: Complete Coban mobile data terminal / digital video system W/ Inmotion modem W/ brackets, cables and antennas; Complete ALPR System W/ computer, cameras, brackets and cables; Complete Motorola APX-7500 UHF and VHF radio systems W/ cables; Fire extinguisher W/ mount</p> <p>Remove the following equipment from an existing vehicle and return in vehicle: Push bumper mounted LED lights with shrouds and brackets; dual weapons rack; rear deck lights; siren controller W/ speaker, bracket and head; lightbar; antenna masts; rear electronics tray; center console; prisoner seat and cage</p>	x			Labor only		
--	---	--	--	------------	--	--

Build Notes

>Contractor will provide vehicle transportation of all vehicles. Vehicles will be driven and marked "out of service"

EXHIBIT "B" – FORD SUV INTERCEPTOR K9

Description	Vendor	City	Manuf.	Part #	Qty	Notes
Emergency Lights / Siren						
Code 3 2700 Lightbar, Red and Blue W/ Takedown and Alley LED and LIT 3 Kit Mounting feet	x		Code 3	Code 3 / 2747-7114 / Serial # C53990	1	
Hook Kit Code 3 Included	x		Code 3	Misc.	1	
RLS Remote Lighted Siren Controller, 200w Output, Arrowstick Control, Rotary Switch	x		Code 3	RLS 3997-R California W/ Option 1135V2	1	
Siren Speaker W/ U Bracket/ Bumper	x		Code 3	C3100U	2	
Low Frequency Siren Controller	x		Code 3	Banshee 3450	1	Wired in Conjunction with RLS
Rear Hatch Flush Mount Light, Amber	x		Code 3	MR6FMA	1	
Rear Hatch Flush Mount Light, Blue	x		Code 3	MR6FMB	1	
Citadel LED Kit for SUV PI Utility, W/ Brackets & 3 XT4RR-CT & 3 XT4BB-CT / Amber in Center	x			CITEXI-RB	1	
Push Bumper Warning Lights, White, Surface Mount 45 Degree	x		Code 3	MR6HM-W	2	
Push Bumper Warning Lights, Red, Surface Mount Forward Facing	x		Code 3	MR6HM-R	1	
Push Bumper Warning Lights, Blue, Surface Mount Forward Facing	x		Code 3	MR6HM-B	1	
Misc. 90 Degree Brackets, for MR6 Bumper Lights	x			Misc.	4	
Park Siren Deactivator, used to deactivate siren tones and front flashing white light when the vehicle's transmission is placed into "park".	x				1	Kill siren and flashing white

Electrical Systems

Complete DC electrical system using the highest of industry standards. All fuse blocks are centrally located for easy service, all wire is of high grade GXL crosslink with wire function printed every 3". All wires are part of a complete harness design

Complete vehicle wiring harness specific to Beverly Hills PI Utility K9 with Code3 equipment, GLX wire with printing every 3", includes documentation package. Circuits Protected with Circuit Breakers and or Fuse Panels.	x				1	Vendor supplied wiring diagrams for all circuits provided with build.
Electrical System Timer , Copeland Timer W/ 200 amp Solenoid	x		Copeland	Timer, Top Hat 6001	1	Timer set at 30 minutes.

Center Equipment Console and Console Accessories

18" Slanted Center Equipment Console, SUV	x		Troy	CC-UV-L-18	1	
Console Faceplate 4"	x		Troy		1	Code 3 RLS
Console Faceplate 4"	x		Troy		1	Dual Drink Holder
Console Faceplate 3"	x		Troy		2	Motorola APX-7500 Remote Head
Console Faceplate 2"	x		Troy		2	Blank
Console Mic Clip Bracket	x		Havis	C-MCB	3	
Console Mic Clip	x		Havis	C-MC	3	
Console Arm Rest, W/ 4" x 7" Leather Pad	x		Troy	AC-ARMMNT-FX	1	Bolted to Rear Console
LED Dome Light, Red LED and White LED	x		Sound-Off	ECVDMLTAL00	3	Front, Rear Cargo, Rear Hatch
LED Map Light, 12" flexible neck extending from end of chassis, On-Off switch, Red or White LED light	x		FedSig	LF12ES-LED	1	
Triple Outlet DC Power Port Receptacle	x		Able2	14.0553	1	

Radio Communication Systems

Radio System 1, Remote Mount UHF / 700-800		x	Motorola	APX-7500 (Remote Mount)	1	Removed from existing vehicle
---	--	---	----------	-------------------------	---	-------------------------------

Radio System 2, Remote Mount UHF / VHF		x	Motorola	APX-7500 (Remote Mount)	1	Removed from existing vehicle
Antenna NMO mount with 25' of RG58 A/U cable, FME connector	x		Talley	NMOKHFUDFME*25	4	Two per Radio
Radio Antenna Mast, 136-172 MHz Field Tunable, NMO Mount, Spring Base, 21" Whip Length, 200Watts Max, 0dB gain	x		Antenex	B132S	1	Tune to VHF 136-172 MHz
Radio Antenna Mast, 450-525 MHz Field Tunable, NMO Mount, Spring Base, 21" Whip Length, 200Watts Max, 0dB gain	x		Antenex	B132S	2	Tune to UHF 512 MHz
Radio Antenna Mast, 700-800 MHz Field Tunable, NMO Mount, Spring Base, 21" Whip Length, 200Watts Max, 0dB gain	x		Antenex	B132S	1	Tune to VHF 700-800 MHz
Antenna, Motorola GPS	x		Motorola		2	One per each Radio

Computer Systems and Mounts						
Mobile Computer System, COBAN Titan M7 W/ Video		x	COBAN	Titan M7 W/ Video	1	Removed from Existing Vehicle
Mobile Computer System Mount, Mongoose W/ Keyboard	x		Gamber Johnson	7170-0218-01	1	Mount on Console Side W/ Stabilizer
Communication Modem		x	In-Motion	H 1405	1	Removed from Existing Vehicle
Modem Antenna, Multi-Band Diversity	x		MobileMark	LTM501-3J3J3J2C-WHT-180	1	MIMO Antenna / LTE / WiFi / GPS
Modem Antenna, Multi-Band Diversity	X		MobileMark	LTM301-3J3J00-WHT-180	1	MIMO Antenna / LTE / GPS
Rear Cargo Equipment Mount, Ford PI Utility, Tilt-Up	x		Troy	CP-UV-CARGO-MNT	1	
Electronic Tray, Under Cargo Mount	x		Troy	CP-UV-TRAY-H	1	

Rear Cargo Equipment Mount Strut, Tilt-Up, Heavy Duty	x		Troy	1-HDW-25-GSSE80	2	One Additional Strut per Side
Rear Cargo Gun Box, Ford PI Utility	x		Troy	CP-GB403212-TL	1	40x32x12, Attached to Cargo Mount
Cat-6E Network Patch Cable, RJ-45, Black, 25' (Modem to MDT CPU)	x		Calrad	72-111-25-BK	1	
Custom Made Covers, Rear Cargo Area, Gun Box to K9 Kennel	x		Custom			Cover Equipment on Rear of Gun Box

K9 Transportation						
K9 Kennel , battleship grey powder coating, "roll bar" style steel support, steel plate front and rear visuals, one piece center access door with locks in open and closed position, door panels with window guards, rubber floor mat. 2015 Ford PI Utility	x		Ray Allen	EZ1INSUV	1	
Tactical K9 Deployment and Heat Alert System with Pager. Includes: Heads-Up Display with back lighting and easy programming, Intelligent Pager/Remote with vehicle status, one button K9 deployment, Control POD with internally mounted antenna, dual window drop, fan activation, horn/light alert, dual temp sensors, 55 lb. gas push rod, 40 lb. unlatch solenoid.	x		Ray Allen	F3-P	1	Controller Mounted on Custom Bracket at Driver Side "A" Pillar / Dash Location
K9 Kennel Cooling Fan, 10" Electric Cooling Fan, 2013-2015 Ford PI Utility	x		Havis	KK-K9-HA-FKT-10	1	Wired to Blow Out
Interior window guard, 10" cooling fan (fan sold separately), 2013-2015 Ford PI Utility, Driver's side	x		Havis	WGI-F18-1-FAN	1	

Weapon Mounting System

Weapons Mount, Dual Vertical, T-Rail, Recessed, Timed Release		x	Setina	T - Rail Front Partition Mount	1	W/ Large Shotgun and Handcuff Locks
Gun Locks, Handcuff W/ #2 Key Override	x		Santa Cruz	SC-5 #2	2	
Momentary Push Button, Gun Lock Release, Remote Location	x		Misc.	SC-1902	2	On Each Kick Panel, Driver & Passenger Side
Gun Lock Timer, 30 second delay	x		Santa Cruz	SC-7009-30	1	

Vehicle Protection

Push Bumper, 2014 Ford SUV Interceptor, Black	x		Go Rhino	5340	1	
--	---	--	----------	------	---	--

Remote Door Un-Lock Switch

Install remote door un-lock switch located in the left upper corner behind grill.

HD Momentary Push Button with Black Boot	x		Misc	HD Push Button	1	
---	---	--	------	----------------	---	--

Safe Stop Ignition Security System

Safe Stop Ignition Security System, Ford SUV Interceptor	x		SafeStop	Ford PI Utility	1	Illuminated Rocker Switch W/ Gun Lock Feature
---	---	--	----------	-----------------	---	---

Vehicle Graphics

Installation of Beverly Hills PD graphics package, VENDOR supplied dual pin stripping, (2) American Flags, Police and Community Together, Roof and Fender Numbers and Caution K9 Decals. Please refer to pictures for placement	x				1	City Supplied "POLICE", "Beverly Hills" and City Seal Decals
Window Tint	x				1	Rear Doors, Side Windows and Hatch Window will be Tinted Dark

Equipment Removal from Existing Vehicle						
<p>Remove the following equipment from an existing vehicle and retain for installation: Complete Coban mobile data terminal / digital video system W/ Inmotion modem; Motorola APX-7500 UHF and VHF radio systems; Fire extinguisher</p> <p>Remove the following equipment from an existing vehicle and return in vehicle: Push bumper mounted LED lights with shrouds and brackets; Automated License Plate Recognition system (ALPR) if equipped; dual weapons rack; rear deck lights; siren controller W/ speaker, bracket and head; lightbar; antenna masts; rear electronics tray; center console; prisoner seat and cage</p>	x			Labor only		

Build Notes
 Vendor will provide vehicle transportation of all vehicles. If vehicles will be driven, they will be marked "out of service".

EXHIBIT B

SCHEDULE OF PAYMENT AND RATES

I. RATES

CONTRACTOR shall furnish all materials, supplies, equipment and services set forth herein subject to all conditions outlined in the Agreement, at the prices indicated below:

Item	Description	Unit Cost Proposal (W/O Tax)
1.	Chevrolet Caprice PPV Sedan – Specifications Exhibit “A”	
	Parts Cost:	\$9,294.03
	Labor Cost:	\$3,180.00
2.	Ford SUV Interceptor K9 – Specifications Exhibit “B”	
	Parts Cost:	\$12,229.08
	Labor Cost:	\$3,650.00
3.	Labor (Cost per hour):	\$65.00
4.	Material Cost Proposal (Percent):	(Plus)+ <u>20</u> % or (minus)- <u>14</u> %

II. WARRANTIES

Labor:	12 Months
Parts:	Per Manufacturer’s Warranty 12 - 24 Months
Other manufacturer warranties:	Cover Under Manufacturer 12 - 60 Months

CONTRACTOR shall charge CITY at the rates stated in this Exhibit for the upfitting of each vehicle. VENDOR shall obtain prior written authorization from CITY before making any configuration alteration that could result in a cost modification

CONTRACTOR shall submit an itemized statement to CITY for its services performed on each public-safety vehicle. Such statements shall include documentation setting forth in detail a description of the services rendered, parts installed, and labor hours. CITY shall pay VENDOR the amount of such undisputed billing within thirty (30) days of receipt of the same.



EXHIBIT C

CERTIFICATE OF INSURANCE

This is to certify that the following endorsement is part of the policy(ies) described below:

NAMED INSURED

COMPANIES AFFORDING COVERAGE

- A.
- B.
- C.

ADDRESS

COMPANY (A. B. C.)	COVERAGE	POLICY NUMBER	EXPIRATION DATE	B.I.	LIMITS P.D.	AGGREGATE
	<input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> GENERAL LIABILITY <input type="checkbox"/> PRODUCTS/COMPLETED OPERATIONS <input type="checkbox"/> BLANKET CONTRACTUAL <input type="checkbox"/> CONTRACTOR'S PROTECTIVE <input type="checkbox"/> PERSONAL INJURY <input type="checkbox"/> EXCESS LIABILITY <input type="checkbox"/> WORKERS' COMPENSATION <input type="checkbox"/>					

It is hereby understood and agreed that the City of Beverly Hills, its City Council and each member thereof and every officer and employee of the City shall be named as joint and several assureds with respect to claims arising out of the following project or agreement:

It is further agreed that the following indemnity agreement between the City of Beverly Hills and the named insured is covered under the policy: Contractor agrees to indemnify, hold harmless and defend City, its City Council and each member thereof and every officer and employee of City from any and all liability or financial loss resulting from any suits, claims, losses or actions brought against and from all costs and expenses of litigation brought against City, its City Council and each member thereof and any officer or employee of City which results directly or indirectly from the wrongful or negligent actions of contractor's officers, employees, agents or others employed by Contractor while engaged by Contractor in the (performance of this agreement) construction of this project.

It is further agreed that the inclusion of more than one assured shall not operate to increase the limit of the company's liability and that insurer waives any right of contribution with insurance which may be available to the City of Beverly Hills.

In the event of cancellation or material change in the above coverage, the company will give 30 days written notice of cancellation or material change to the certificate holder.

Except to certify that the policy(ies) described above have the above endorsement attached, this certificate or verification of insurance is not an insurance policy and does not amend, extend or alter the coverage afforded by the policies listed herein. Notwithstanding any requirement, term, or condition of any contract or other document with respect to which this certificate or verification of insurance may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions and conditions of such policies.

DATE: _____

BY: _____
Authorized Insurance Representative

TITLE: _____

AGENCY: _____

ADDRESS: _____
