



AGENDA REPORT

Meeting Date: April 7, 2015
Item Number: E-18
To: Honorable Mayor & City Council
From: Chad Lynn, Assistant Director of Public Works Services
Donielle Kahikina, Deputy Director of Operational Support
Subject: CONSENT TO ASSIGNMENT TO SUBCONTRACT INFORMATION TECHNOLOGY WORK AND RELATED SERVICES TO ATOS GROUP IN CONNECTION WITH THE XEROX STATE AND LOCAL SOLUTIONS, INC. AGREEMENT FOR PARKING CITATION SERVICES

Attachments: 1. Notice Requesting Consent to Assignment to Subcontract

RECOMMENDATION

Staff recommends that the "City Council move to approve consent to assignment to subcontract information technology work and related services to Atos Group in connection with the Xerox State and Local Solutions, Inc. agreement for parking citation services."

INTRODUCTION

The City of Beverly Hills issues approximately 140,000 parking citations on average per year depending on occupancy, staffing and violation capture rates. Each citation is subject to processing, noticing and collection requirements established by the California Vehicle Code. In an effort to more efficiently process these citations in compliance with such requirements, and to keep up with the continually changing nature of the state regulations, the City of Beverly Hills engages in a joint contracting process with the Cities of West Hollywood and Santa Monica as the Westside Cities.

In 2010, after the completion of a competitive selection process, the City of Beverly Hills in conjunction with the Westside Cities coalition selected Xerox State and Local Solutions Inc. (formerly ACS State and Local Solutions) as the City's service provider.

On February 3, 2015 the City was notified that Xerox intends to outsource certain Information Technology (IT) infrastructure services, internal to Xerox, through a contractual relationship with Atos Group. Pursuant to the Agreement for Parking Citation Processing (Agreement #538-10) Xerox is requesting the City's consent to subcontract this work.

DISCUSSION

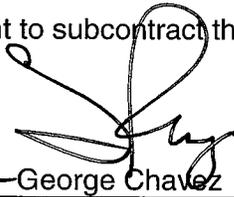
The subcontracting work for which Xerox is requesting the City's consent is internal infrastructure and services which will not disrupt or change the customer facing services provided to the City or the City's customers.

Xerox will remain fully responsible for the performance of all work under the current agreement and will remain the City's prime contractor and single point of contact for all services and accountability related to this agreement.

Staff does not anticipate any negative impacts to the levels of service provided under the current agreement, and may in fact experience improvements as the current infrastructure is improved. There are no anticipated service interruptions and the transition is anticipated to be seamless to both the City as a customer of Xerox and the City's customers using these services.

FISCAL IMPACT

There is no fiscal impact related to consent to the assignment to subcontract this work.


C For George Chavez

Approved By

Attachment 1



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11:51:00 AM

CONFIDENTIAL

February 3, 2015

Mr. Chad Lynn
Assistant Director of Public Works Services
City of Beverly Hills
345 N. Foothill Road
Beverly Hills, CA 90210

Kirk Strassman
Vice President
Parking Solutions – West
Local Government Transportation

Xerox State & Local Solutions, Inc
606 So. Olive Street, 23rd Floor
Los Angeles, CA 90014

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Dear Mr. Lynn:

Xerox is accessing world-class IT infrastructure and related service capabilities across our services enterprise through a contractual services relationship with Atos SE and its family of companies (the Atos Group).

The Atos Group is an established leader in the IT infrastructure arena and continues to invest in the quality, cost and delivery of IT infrastructure services and products. Working with this global leader will be good for our business and for clients like you.

During the coming months, Xerox resources providing IT infrastructure and related services will become part of the Atos Origin family of companies. This scope of services includes:

- Cloud, Midrange, and Mainframe Hosting Services;
- Database Administer (DBA) Services;
- Data and Voice Network Services;
- Service Desk;
- Disaster Recovery;
- Audit, Risk, and Compliance;
- IT Infrastructure Operations;
- Hardware Asset Management.

The Atos Group, through the use of these resources, as well as their other resources, will continue to support Xerox clients, putting their insights to work and enabling a seamless transition for our customers. It is expected that this transfer of resources will take place during the first half of 2015.

The benefits this relationship with the Atos Group will bring are considerable, including:

- Increase speed of implementing new initiatives;
- Quicker response to evolving technologies, competitive conditions, and changing business needs;
- A greater ability to scale services to meet client demands;
- Expected enhancement in delivery of IT infrastructure capabilities;
- Greater visibility to anticipate needs of our clients;
- More efficient management of IT infrastructure resources globally.



We expect no interruptions in services or quality as we transition services to the Atos Group. Service delivery locations will remain constant as currently provided in your program and we expect a majority of the current ITO staff to transition to being Atos employees.

Pursuant to the Agreement for Parking Citation Processing, Payment, Delinquent Account Collections, and Hearing Scheduling Services (the "Agreement") between City of Beverly Hills and Xerox State & Local Solutions ("Xerox"), your consent is requested to subcontract some of the work and provide relevant information arising under the Agreement to the Atos Group. Obviously, Xerox will remain fully responsible for the performance of all work under the Agreement. To evidence your consent, please countersign this letter below and return one copy to me as soon as possible.

Please be sensitive to the fact that this contemplated transaction has not yet closed, and Atos is not yet a party to any agreement between you and Xerox. As such, please deal with this communication under the confidentiality terms between us. Additionally, since many of the Xerox employees delivering service to you may be directly affected by this transaction, I would appreciate all communications on this topic being conducted directly between us.

Your account management team is ready to answer any questions you may have about this initiative. Thank you for your continued support of Xerox.

Sincerely,

Kirk Strassman
Vice President
Parking Solutions - West

Consent

The City of Beverly Hills hereby consents to Xerox subcontracting work and relevant information under the Agreement to Atos pursuant to the Agreement.

Signature: _____

Printed Name: _____

Date: _____