



## AGENDA REPORT

**Meeting Date:** August 19, 2014

**Item Number:** D-21

**To:** Honorable Mayor & City Council

**From:** Trish Rhay, Assistant Director of Public Works Services

**Subject:** APPROVAL OF BLANKET PURCHASE ORDER FOR EQUARIUS WATERWORKS IN THE AMOUNT OF \$200,000.00

**Attachments:**

1. Neptune Technology Group authorization letter
2. Equarius Waterworks Rate Quote

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### RECOMMENDATION

Staff recommends that the City Council move to approve a Blanket Purchase Order (BPO) for Equarius Water Works in the amount of \$200,000.00 to facilitate accurate water metering and billing.

### INTRODUCTION

The City uses Neptune water meters for its water distribution. Equarius Waterworks is the exclusive distributor of Neptune meters, parts and repair materials in California.

### DISCUSSION

Water supply and distribution is a major service provided to constituents, and a significant source of revenue for the City. This Blanket Purchase Order (BPO) will ensure accurate water metering and billing for City water users.

### FISCAL IMPACT

Funding for these blanket purchase orders is allocated in the Water Enterprise Fiscal Year 2014-15 Budget

  
George Chavez

Approved By

8/15/2014

# **Attachment 1**

January 30, 2014

To Whom It May Concern:

EQUARIUS Waterworks is currently the only authorized distributor in the State of California for Neptune RF meter reading equipment, Neptune water meters and parts.

EQUARIUS Waterworks is authorized by Neptune to submit an offer for Neptune water meters and related products.

Thanks you for your interest in Neptune products. If you have any questions, please contact your local representative, Eric Tracy at 415-309-2702 or your local Neptune representative Andy Bohn, at 415-710-2046.



Regards,

Handwritten signature of Chris Knapp in cursive script.

Chris Knapp  
Field Support Manager

# **Attachment 2**



EQUARIUS Waterworks  
 20655 S. Western Ave., #108  
 Torrance, CA 90501-1800

# Quote

Phone # 888.253.1191  
 Fax # 310.318.1843  
 Website www.equariusww.com

Date	4/21/2014
Quote #	15192
Valid Until	6/30/2015

Ship To City of Beverly Hills  
 345 Foothill Rd.  
 Beverly Hills, CA 90210

KWatson@BeverlyHills.org      310.285.2495      Salesperson: CE      Payment Terms: Net 30

Qty	Item #	Description	Unit Price	Total
0	ED2B22RHF2S1332	5/8" x 3/4" T-10 Meter, Brz Btm, C/F E-Coder Pigtail	187.00	0.00T
0	ED2C22RHF2S1332	3/4" x 3/4" T-10 Meter, Brz Btm, C/F E-Coder Pigtail	223.00	0.00T
0	ED2D22RHF2S1332	3/4"SL T-10 Meter, Brz Btm, C/F E-Coder Pigtail	223.00	0.00T
0	ED2F22RHF2S1332	1" T-10 Meter, Brz Btm, C/F E-Coder Pigtail	274.00	0.00T
0	ED2H11RHF2S1332	1 1/2" T-10 Meter, Brz Btm, C/F E-Coder Pigtail	467.00	0.00T
0	ED2J11RHF2S1332	2" T-10 Meter, Brz Btm, C/F E-Coder Pigtail	577.00	0.00T
0	ET4BRHF2S1332	3" HP Turbine, C/F E-Coder Pigtail	1,225.00	0.00T
0	EC3BRHF2S1332	3" Tru/Flo Compound Meter: C/F E-Coder Pigtail	2,235.00	0.00T
0	ET4CRHF2S1332	4" HP Turbine, C/F E-Coder Pigtail	1,715.00	0.00T
0	EC3CRHF2S1332	4" Tru/Flo Compound Meter: C/F E-Coder Pigtail	3,035.00	0.00T
0	ET4DRHF2S1332	6" HP Turbine, C/F E-Coder Pigtail	3,220.00	0.00T
0	EC3DRHF2S1332	6" Tru/Flo Compound Meter: C/F E-Coder Pigtail	5,535.00	0.00T
0	EP7CRHF2S1332	4" HP Stainless Steel Protectus III, C/F E-Coder Pigtail	6,750.00	0.00T
0	EP7DRHF2S1332	6" HP Stainless Steel Protectus III, C/F E-Coder Pigtail	10,700.00	0.00T
0	EP7ERHF2S1332	8" HP Stainless Steel Protectus III, C/F E-Coder Pigtail	13,750.00	0.00T
0	EP7FRHF2S1332	10" HP Stainless Steel Protectus III, C/F E-Coder Pigtail	16,400.00	0.00T
1	Combined Product(s)	3" Strainer Complete	780.00	780.00T
1	Combined Product(s)	4" Strainer Complete	965.00	965.00T
1	Combined Product(s)	6" Strainer Complete	1,700.00	1,700.00T
1	RH2F11S103	5/8" Retrofit E-Coder Register *Price Valid For All Register Sizes*	120.00	120.00T
1	ET2BR8F1	Fire Hydrant Meter: w/ NST Couplings, CF	1,130.00	1,130.00T
1	B12-HDR-BLK	Nicor B12 Black Lid Weighted HDR	44.00	44.00T
1	B30-HDR-BLK	Nicor B30 Black Lid Weighted HDR	72.00	72.00T
1	B36-HDR-BLK	Nicor B36 Black Lid Weighted HDR	99.50	99.50T
		----- Applicable Sales Tax	9.00%	441.95

Does not include sales tax.

Does not include freight.

**Total**      \$5,352.45