



AGENDA REPORT

Meeting Date: July 1, 2014
Item Number: D-13
To: Honorable Mayor & City Council *W*
From: Craig Crowder, Fleet Manager
Subject: APPROVAL OF A PURCHASE ORDER TO PIERCE MANUFACTURING, INC. IN THE NOT-TO-EXCEED AMOUNT OF \$2,099,286.23 FOR PURCHASE OF THREE (3) PIERCE 1500 GPM TRIPLE COMBINATION PUMPERS ON ARROW XT CHASSIS
Attachment: 1. Price Quote from Pierce Manufacturing, Inc.

RECOMMENDATION

Staff recommends that the City Council (1) find that the conformance with the bidding procedures in the Municipal Code would be contrary to the best interests of the City, (2) waive the bidding requirements as the City is sole-sourcing the purchase to match existing Pierce Fire Suppression Equipment currently in operation, (3) move to approve a purchase order in the amount of \$2,099,286.23 for the purchase of three (3) Pierce 1500 GPM Triple Combination Pumpers that will replace three (3) existing Fire Apparatus Vehicles currently assigned to the Beverly Hills Fire Department (BHFD) Emergency Response Services Division.

DISCUSSION

The below-listed pieces of equipment, which serve as backup for the front-line engines, are a critical component of the BHFD's public fire protection program. Following a joint annual analysis of the BHFD's vehicle fleet, staffs from both the Fire Department and Fleet Services have determined that this public-safety apparatus has either met or exceeded its established replacement criteria.

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
805	1993 Pierce Arrow Pumper	00103301 / Emergency Response Services
806	1993 Pierce Arrow Pumper	00103301 / Emergency Response Services
807	1991 Pierce Arrow Pumper	00103301 / Emergency Response Services

The Fire Department has determined that Pierce Fire Equipment fits their operational requirements and supports established consistency in apparatus necessary for functional operations, training requirements, and repair/replacement uniformity. The Fire Department Apparatus Committee, in conjunction with Fleet staff, have designed and received a proposal for the specified vehicles that includes changes/improvements associated with an updated vehicle configuration as follows:

- Increased compartment space by nearly 50%.
- Compact pump house.
- Full access to the engine and pump for simplified maintenance, reducing out-of-service time.
- Compressed Air Foam System (CAFS) is a system used to deliver fire retardant foam for the purpose of extinguishing a fire or protecting unburned areas from becoming involved in flame.
- Ability to pump water while the vehicle is in motion.
- One-hundred (100) foot reel line to make a quick knock-down on outside fires.
- Enclosed ladder compartment.
- Increased EPA requirements.
- Transverse hose trays allow a faster, safer hose loading operation.
- Smaller wheel base and improved turning radius is reduced by 16" compared to traditional models.

The replacement apparatus is needed to ensure that the City has up-to-date and reliable public-safety equipment in its fleet. The new equipment will also help maintain the City Fire Department's "Class 1" ISO Fire Suppression Rating Schedule. Based on the information provided by other Fire agencies, Staff firmly believes that the price quoted by the Pierce Manufacturing is a fair price for the type of equipment that the City has specified. Therefore, staff recommends that the City Council accept the price quote from Pierce Manufacturing, Inc. and approve issuance of a purchase order to Pierce Manufacturing, Inc.

FISCAL IMPACT

Summary of the Vendor's price quote for the Pierce 1500 GPM Triple Combination Pumper specified by the City of Beverly Hills (See Attachment (1)) is as follows:

Vehicle description	Cost
One (1) new and unused 2014 Pierce 1500 GPM Triple Combination Pumper mounted on an Arrow XT chassis as specified in Attachment (1)	\$599,975.00
Sales Tax (9%):	\$53,997.75
Subtotal:	\$653,972.75
Tire Fee:	\$10.50
Unit Total:	\$653,983.25
Unit Total X3:	\$1,961,949.75
Contingency (7%):	\$137,336.48
Purchase Total:	\$2,099,286.23

Meeting Date: July 1, 2014

Funding for this purchase is appropriated from the Fiscal Year 2014 / 2015 Council-approved budget:

Budget Unit	Program # / Description of Fund Source	Account #	Amount
490	49008502 / Vehicle Replacement	850500	\$2,099,286.23

 
George Chavez
Approved By

Attachment 1

PROPOSAL FOR FURNISHING FIRE APPARATUS

February 10, 2014

Beverly Hills, City of
445 North Rexford
Beverly Hills, CA 90210



PERFORM. LIKE NO OTHER.

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its corporate office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

	Each	Extension
Three (3) Pierce 1500 GPM Triple Combination Pumper mounted on an Arrow XT chassis	\$ 599,975.00	\$ 1,799,925.00
Sales Tax @ 9.000%	\$ 53,997.75	\$ 161,993.25
APPARATUS COST WITH TAX	\$ 653,972.75	\$ 1,961,918.25
Performance Bond Not Required	0.00	\$ -
California Tire Fee	\$ 10.50	\$ 31.50
TOTAL PURCHASE PRICE	\$ 653,983.25	\$ 1,961,949.75

PLEASE NOTE THE FOLLOWING ABOUT THIS QUOTATION:

Payment options are available and are included under separate cover. One of these options may save your department a significant amount of money!

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war or international conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about **270-300 CALENDAR DAYS** after receipt of this order and the acceptance thereof at our office in Appleton, Wisconsin, and to be delivered to you at **Beverly Hills, CA 90210**

The specifications herein contained shall form a part of the final contract and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) guidelines for Automotive Fire Apparatus as published at time of bid, except as modified by customer specifications. Any increased costs incurred by the first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customer as an addition to the price set forth above. Unless accepted within 30 days from date, the right is reserved to withdraw this proposition.

Respectfully Submitted,

Pierce Manufacturing Inc.

Kevin Newell
Sales Representative