



## AGENDA REPORT

**Meeting Date:** May 6, 2014  
**Item Number:** E-10  
**To:** Honorable Mayor & City Council  
**From:** Craig Crowder, Fleet Manager *CC*  
**Subject:** APPROVAL OF A PURCHASE ORDER TO WINNER CHEVROLET FOR A TOTAL NOT-TO-EXCEED AMOUNT OF \$163,941.31 FOR PURCHASE OF FOUR (4) CHEVROLET POLICE DETECTIVE VEHICLES AND ONE (1) CHEVROLET FIRE DEPUTY CHIEF VEHICLE  
**Attachment:**  
1. State of California Department of General Services Procurement Contract # 1-14-23-10A-G  
2. Winner Chevrolet Impala Price Quote  
3. Winner Chevrolet Silverado Price Quote  
4. Winner Chevrolet Express Price Quote  
5. Winner Chevrolet Tahoe Price Quote

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### RECOMMENDATION

Staff recommends that the City Council (1) find that the conformance with the bidding procedures in the Municipal Code would be contrary to the best interests of the City, (2) waive the bidding requirements as the City is utilizing the State of California Department of General Services bid process, and (3) move to approve a purchase order in the amount of \$163,941.31 to Winner Chevrolet for the purchase of four Chevrolet Police Detective Vehicles and one Chevrolet Fire Deputy Chief Vehicle to replace five job-worn vehicles currently assigned to the Police Department (PD) Investigation Bureau and Emergency Services Bureau and the Fire Department (FD) Administrative Bureau.

### DISCUSSION

Following an annual evaluation of the City's vehicle and equipment fleet, Fleet Services staff has determined that the below-listed vehicles have either met or exceeded their life expectancies:

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
003	2008 CHRYSLER 300C	00102501 / INVESTIGATION BUREAU
004	2002 CHRYSLER B2500	00102704 / EMERGENCY SERVICES BUREAU
005	2009 TOYOTA CAMRY	00102501 / INVESTIGATION BUREAU
008	2008 DODGE CHARGER R/T	00102501 / INVESTIGATION BUREAU
837	2007 CHEVROLET TAHOE	00103101 / ADMINISTRATION BUREAU

After a joint deliberation with the Police Department (PD) and Fire Department (FD) staff, Fleet Services concurred with the PD's request to replace their vehicles with assignment specific selections to include two Chevrolet Impalas a Chevrolet Silverado and a Chevrolet Express. Fleet staff also agreed with FD's request to replace their vehicle with a like replacement for the Deputy Chief assignment. These replacement vehicles are necessary in order to satisfy undercover requirements, job duty requirements and also ensure that the vehicles in the City fleet are safe, reliable, modern and relevant to the user's current and future needs

After careful evaluation of various purchasing options and pricing, staff determined that it is in the best interest of the City not to proceed with its own bid process and utilize the bid process of the State of California Department of General Services Procurement Division Contract #1-14-23-10A-G (See Attachment (1)). The State of California found that Winner Chevrolet was the lowest bidder for its assorted Chevrolet selections. Staff determined that using the State of California resources, manpower and purchasing power gives the City the best pricing opportunity. Winner Chevrolet intends to extend the same terms, conditions and prices that are stipulated in its contract with the State of California, that commenced on February 3, 2014, to the City of Beverly Hills with modifications to the vehicle specifications as noted in the chart below.

Staff recommends the approval of a purchase order in the amount not to exceed \$163,941.31 to Winner Chevrolet for the purchase of four (4) Chevrolet Police Detective vehicles and one (1) Chevrolet Fire Administrative vehicle at the prices listed below which are based on the State of California contract pricing.

**FISCAL IMPACT**

Summary of the Vendor's price quote for the Detective vehicles specified by the City of Beverly Hills (See Attachment (2, 3, 4)) is as follows:

One (1) Chevrolet Impala 2LT, per the State of California Procurement Division Contract Specification	\$18,210.00
City of Beverly Hills Additions and Deletions	\$9,825.00
<b>Subtotal</b>	<b>\$28,035.00</b>
Tax (9.0%)	\$2,523.15
Tire Fee:	\$8.75
Delivery:	\$275.00
<b>Unit Total:</b>	<b>\$30,841.90</b>
<b>Unit Total x 2:</b>	<b>\$61,683.80</b>

One (1) Chevrolet Silverado 1500 LT, per the State of California Procurement Division Contract Specification	\$26,320.00
City of Beverly Hills Additions and Deletions	\$3,504.00
<b>Subtotal</b>	<b>\$29,824.00</b>
Tax (9.0%)	\$2,684.16
Tire Fee:	\$8.75
Delivery:	325.00
<b>Unit Total:</b>	<b>\$32,841.91</b>

One (1) Chevrolet Express 2500, per the State of California Procurement Division Contract Specification	\$21,807.00
City of Beverly Hills Additions and Deletions	\$4,084.80
<b>Subtotal</b>	<b>\$25,891.80</b>
Tax (9.0%)	\$2,330.27
Tire Fee:	\$8.75
Delivery:	\$375.00
<b>Unit Total:</b>	<b>\$28,605.82</b>

One (1) Chevrolet Tahoe 4WD, per the State of California Procurement Division Contract Specification	\$33,987.00
City of Beverly Hills Additions and Deletions	\$3,101.10
<b>Subtotal</b>	<b>\$37,088.10</b>
Tax (9.0%)	\$3,337.93
Tire Fee:	\$8.75
Delivery:	375.00
<b>Unit Total:</b>	<b>\$40,809.78</b>

Funding for this purchase is included in the Fiscal Year 2013-2014 Council-approved Department budget.

Budget Unit	Program # / Description of Fund Source	Account #	Amount
49	49008502 / Vehicle Replacement	850500	\$163,941.31

Don Rhoads  
Approved By



George Chavez  
Approved By



# **Attachment 1**



Department of General Services  
Procurement Division  
707 Third Street, 2<sup>nd</sup> Floor  
West Sacramento, CA 95605-2811

State of California  
**CONTRACT NOTIFICATION**  
\*\*\*\*MANDATORY\*\*\*\*

CONTRACT NUMBER:	1-14-23-10 A through G
DESCRIPTION:	Fleet Vehicles – Cars
CONTRACTOR(S):	Downtown Ford Sales (1-14-23-10A) Elk Grove Auto Group (1-14-23-10B) Hanford Toyota (1-14-23-10C) Winner Chevrolet (1-14-23-10D) Wondries Fleet Group (1-14-23-10E) Livermore Ford (1-14-23-10F) Hanford Hyundai (1-14-23-10G)
CONTRACT TERM:	2/3/2014 through 2/2/2016
STATE CONTRACT ADMINISTRATOR:	Christina Nunez (916) 375-4482 <a href="mailto:Christina.nunez@dgs.ca.gov">Christina.nunez@dgs.ca.gov</a>

The contract user instructions, products, and pricing are included herein. All purchase documents issued under this contract incorporate the contract terms and applicable California General Provisions.

*Signature on File*

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**Christina Nunez, Contract Administrator**

Date: 2/3/2014

Contract (Mandatory) 1-14-23-10 A - G  
Contract Notification and User Instructions

**1. SCOPE**

The State's contract provides current model year Fleet Vehicles - Cars at contracted pricing to the State of California and local governmental agencies in accordance with the requirements of Contract # 1-14-23-10 A - G. The contractors shall supply the entire portfolio of products as identified in the contract and will be the primary point of contact for data collection, reporting, and distribution of Fleet Vehicles - Cars to the State.

The contract term is for two (2) years with an option to extend the contract for one (1) additional year period or portion thereof. The terms, conditions, and prices for the contract extension option shall be by mutual agreement between the contractor and the State. If a mutual agreement cannot be met the contract may be terminated at the end of the current contract term.

**2. CONTRACT USAGE/RULES**

**A. State Departments**

- The use of this contract is mandatory for all State of California departments. State departments shall only purchase vehicles that are ranked #1 for each line item, with no exceptions. See Section 6 - Contract Items for ranking order details.
- Ordering departments must adhere to all applicable State laws, regulations, policies, best practices, and purchasing authority requirements, e.g. California Codes, Code of Regulations, State Administrative Manual, Management Memos, and State Contracting Manual Volume 2 and 3, as applicable.
- Prior to placing orders against this contract, departments must have been granted non-IT purchasing authority by the Department of General Services, Procurement Division (DGS/PD) for the use of this statewide contract. The department's current purchasing authority number must be entered in the appropriate location on each purchase document. Departments that have not been granted purchasing authority by DGS/PD for the use of the State's statewide contracts may access the Purchasing Authority Application at <http://www.pd.dgs.ca.gov/deleg/pamanual.htm> or may contact DGS/PD's Purchasing Authority Management Section by e-mail at [pams@dgs.ca.gov](mailto:pams@dgs.ca.gov).
- Departments must have a Department of General Services (DGS) agency billing code prior to placing orders against this contract. Ordering departments may contact their Purchasing Authority contact or their department's fiscal office to obtain this information.

**B. Local Governmental Agencies**

- Local governmental agency use of this contract is optional.
- Local government agencies are defined as "any city, county, city and county, district or other governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges", empowered to expend public funds for the acquisition of products, per Public Contract Code Chapter 2, Paragraph 10298 (a) (b). While the State makes this contract available to local governmental agencies, each local governmental agency should determine whether this contract is consistent with its procurement policies and regulations.
- Local governmental agencies shall have the same rights and privileges as the State under the terms of this contract. Any agencies desiring to participate shall be required to adhere to the same responsibilities as do State agencies and have no authority to amend, modify or change any condition of the contract.

Contract (Mandatory) 1-14-23-10 A - G  
Contract Notification and User Instructions

- Local governmental agencies must have a DGS agency billing code prior to placing orders against this contract. DGS agency billing codes may be obtained by emailing the DGS billing code contact with the following information:
  - Local governmental agency
  - Contact name
  - Telephone number
  - Mailing address
  - Facsimile number and e-mail address

DGS Billing Code Contact: [BillCodesCMAS@dgs.ca.gov](mailto:BillCodesCMAS@dgs.ca.gov)

- C. Unless otherwise specified within this document, the term "ordering agencies" will refer to all State departments and/or local governmental agencies eligible to utilize this contract. Ordering and/or usage instructions exclusive to State departments or local governmental agencies shall be identified within each article.

### 3. DGS ADMINISTRATIVE FEES

#### A. State Departments

The DGS will bill each State department an administrative fee for use of this statewide contract. The administrative fee should NOT be included in the order total, nor remitted before an invoice is received from DGS.

Current fees are available online in the Procurement Division Price Book located at: <http://www.dgs.ca.gov/ofs/NewsEvents/PriceBookAnnouncement.aspx> (Click on "Purchasing" under Procurement Division.)

#### B. Local Governmental Agencies

For all local government agency transactions issued against this contract, the Contractor is required to remit the DGS/PD an Incentive Fee of an amount equal to 1% of the total purchase order amount excluding taxes and freight. This Incentive Fee shall not be included in the agency's purchase price, nor invoiced or charged to the purchasing entity. All prices quoted to local governmental agency customers shall reflect State contract pricing, including any and all applicable discounts, and shall include no other add-on fees.

### 4. CONTRACT ADMINISTRATION

Both the State and the contractor(s) have assigned contract administrators as the single points of contact for problem resolution and related contract issues.

<b>DGS/PD Contract Administrator:</b>	Christina Nunez
<b>Address:</b>	DGS/Procurement Division 707 Third Street, 2 <sup>nd</sup> Floor West Sacramento, CA 95605
<b>Telephone:</b>	(916) 375-4482
<b>Facsimile:</b>	(916) 375-4613
<b>E-Mail:</b>	<a href="mailto:christina.nunez@dgs.ca.gov">christina.nunez@dgs.ca.gov</a>

Contract (Mandatory) 1-14-23-10 A - G  
Contract Notification and User Instructions

**Contractor:** Downtown Ford Sales 1-14-23-10A  
**Contact Name:** Dave Forbess  
**Address:** 525 N. 16<sup>th</sup> Street  
Sacramento, CA 95811  
**Telephone:** (916) 442-6931  
**Facsimile:** (916) 491-3138  
**E-Mail:** [daveforbess@downtownfordsales.com](mailto:daveforbess@downtownfordsales.com)

**Contractor:** Elk Grove Auto Group 1-14-23-10B  
**Contact Name:** Bill Kemery  
**Address:** 8575 Laguna Grove Drive  
Elk Grove, CA 95757  
**Telephone:** (916) 429-4700  
**Facsimile:** (916) 421-0149  
**E-Mail:** [billk@lasherauto.com](mailto:billk@lasherauto.com)

**Contractor:** Hanford Toyota 1-14-23-10C  
**Contact Name:** Pat Ireland  
**Address:** 1835 Glendale Avenue  
Hanford, CA 93230  
**Telephone:** (559) 707-5735  
**Facsimile:** (559) 961-4601  
**E-Mail:** [patireland1962@yahoo.com](mailto:patireland1962@yahoo.com)

**Contractor:** Winner Chevrolet 1-14-23-10D  
**Contact Name:** Bill Kemery  
**Address:** 8575 Laguna Grove Drive  
Elk Grove, CA 95757  
**Telephone:** (916) 429-4700  
**Facsimile:** (916) 421-0149  
**E-Mail:** [billk@lasherauto.com](mailto:billk@lasherauto.com)

**Contractor:** Wondries Fleet Group 1-14-23-10E  
**Contact Name:** Clarke Cooper  
**Address:** 1247 W. Main Street  
Alhambra, CA 91801  
**Telephone:** (626) 457-5590  
**Facsimile:** (626) 457-5593  
**E-Mail:** [clarkecooper@wondries.com](mailto:clarkecooper@wondries.com)

**Contractor:** Livermore Ford 1-14-23-10F  
**Contact Name:** Dwane Galatti  
**Address:** 2266 Kitty Hawk Road  
Livermore, CA 94551  
**Telephone:** (530) 867-1173  
**Facsimile:** (530) 884-4141  
**E-Mail:** [dwanefleet@hotmail.com](mailto:dwanefleet@hotmail.com)

Contract (Mandatory) 1-14-23-10 A - G  
Contract Notification and User Instructions

**Contractor:** Hanford Hyundai 1-14-23-10G  
**Contact Name:** Pat Ireland  
**Address:** 1900 Glendale Avenue  
Hanford, CA 93230  
**Telephone:** (559) 707-5735  
**Facsimile:** (559) 961-4601  
**E-Mail:** [patireland1962@yahoo.com](mailto:patireland1962@yahoo.com)

## 5. PROBLEM RESOLUTION/SUPPLIER PERFORMANCE

Ordering agencies and/or contractors shall inform the State Contract Administrator of any technical or contractual difficulties encountered during contract performance in a timely manner. This includes and is not limited to informal disputes, supplier performance, outstanding deliveries, etc.

For contractor performance issues, ordering agencies must submit a completed Supplier Performance Report via email or facsimile to the State Contract Administrator identified in Article 4. The ordering agency should include all relevant information and/or documentation (i.e. Purchase documents).

## 6. CONTRACT ITEMS

All pricing is listed on Attachment A, Contract Pricing. A Service Plan is offered on all light duty vehicles. The Service Plan is optional but highly recommended.

All prices quoted shall be fixed as the maximum cost for the contract period unless a price increase is granted.

### Ranking Order

Vehicles have been awarded by line item based on the highest score per line item. Line items may have multiple awards in a ranking order. Vehicles ranked #1 on a given line item received the highest score for that line item. Vehicles with the second highest score on a given line item are ranked #2, provided the vehicle is a different make and model, and so on. **State departments shall only purchase vehicles that are ranked #1 for each line item, NO EXCEPTIONS.** Local governmental agencies may purchase any vehicle on contract regardless of rank.

NOTE: Vehicles are categorized by rank on Attachment A, Contract Pricing. The tabs located at the bottom of Attachment A, Contract Pricing spreadsheets identify the ranking categories.

### Sales Tax

The sales tax rate applied should be based on the rate of the "Bill To" address listed on the Purchase Order.

### Options

All factory options shall be available and priced at dealer cost plus up to ten percent for an addition or dealer cost minus up to ten percent for a deletion in accordance with the manufacturer's price list in effect at the time of the bid opening. All options added or deleted shall be shown as a separate line item on the purchase order, invoice, and contract usage report. Equipment changes which might be made would include, but would not be limited to, the following:

- Add power windows;
- Add trailer tow package;
- Delete pick up box (bed).

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In no case shall options be included or deleted in such a manner as to cause the vehicle to conflict with any other line item on this or any other vehicle contract. Additionally, the option to change the engine size shall not be allowed on all light duty vehicles (e.g. V6 to V8; 4.8L to 5.3L).

The supplier will provide DGS/PD and/or ordering agencies a copy of the dated factory price lists in use at the time of bid opening if requested. These prices will be firm and not subject to increase through the life of the contract. The price list must be furnished to the requestor within ten (10) calendar days of notification.

NOTE: Vehicles with options added or deleted must continue to meet or exceed the appropriate minimum specification.

Tire Fee

Purchase orders MUST include the State mandated \$1.75 per tire fee.

**7. SPECIFICATIONS**

All products must conform to the attached State of California Bid Specification Number 2310-2626 dated 9/24/2013 (Attachment B).

Literature and specifications must be provided within 10 calendar days of request.

Vehicle color shall be a solar reflective color (white, silver metallic, or gold metallic) per Mangement Memo 12-03 (exceptions are listed in the Memo).

**8. PURCHASE EXECUTION**

A. State Departments

1) Purchase Documents

State departments must use the Purchasing Authority Purchase Order (Std. 65) for purchase execution. An electronic version of the Std. 65 is available at the Office of State Publishing web site: <http://www.dgs.ca.gov/pd/Forms.aspx> (select Standard Forms)

All Purchasing Authority Purchase Orders (Std. 65) must contain the following:

- Agency Order Number (Purchase Order Number)
- Ordering Agency Name
- Agency Billing Code
- Purchasing Authority Number
- Leveraged Procurement Number (Contract Number)
- Supplier Information (Contact Name, Address, Phone Number, Fax Number, E-mail)
- Line Item number
- Quantity
- Unit of Measure
- Commodity Code Number
- Product Description
- Unit Price
- Extension Price
- Delivery Instructions (if applicable)

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2) Office of Fleet and Asset Management Approval

In accordance with GC section 13332.09, departments must receive approval from the DGS Office of Fleet and Asset Management (OFAM) when procuring vehicles. Details are available in the Fleet Handbook (<http://www.documents.dgs.ca.gov/ofa/handbook.pdf>).

3) American Recovery and Reinvestment Act (ARRA) - Supplemental Terms and Conditions

Ordering departments executing purchases using ARRA funding must attach the ARRA Supplemental Terms and Conditions document to their individual purchase documents. Departments are reminded that these terms and conditions supplement, but do not replace, standard State terms and conditions associated with this leveraged procurement agreement.

- ARRA Supplemental Terms and Conditions

Note: Additional information regarding ARRA is available by clicking here to access the email broadcast dated 08/10/09, titled Supplemental Terms and Conditions for Contracts Funded by the American Recovery and Reinvestment Act.

B. Local Governmental Agencies

Local governmental agencies may use their own purchase document for purchase execution. The purchase documents must include the same data elements as listed above (Exception: Purchasing Authority Number is used by State departments only). **The contractor will not accept purchase documents from local agencies without a State issued billing code.**

C. Documentation

All ordering agencies will submit a copy of executed purchase documents to:

DGS - Procurement Division (IMS# Z-1)  
Attn: Data Entry Unit  
707 Third Street, 2<sup>nd</sup> Floor, MS 2-212  
West Sacramento, CA 95605-2811

**9. ORDERING PROCEDURE**

A. Ordering Methods:

Ordering agencies are to submit appropriate purchase documents directly to the contractor(s) via one of the following ordering methods:

- U.S. Mail
- Facsimile
- Email

The contractor's Order Placement Information is as follows:

ORDER PLACEMENT INFORMATION			
U.S. Mail	Facsimile	Email	Contract #
Downtown Ford Sales 525 N. 16th Street Sacramento, CA 95811 Attn: Dave Forbess	(916) 491-3138	<a href="mailto:daveforbess@downtownfordsales.com">daveforbess@downtownfordsales.com</a>	1-14-23-10A

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Elk Grove Auto Group 8575 Laguna Grove Drive Elk Grove, CA 95757 Attn: Bill Kemery	(916) 421-0149	<a href="mailto:billk@lasherauto.com">billk@lasherauto.com</a>	1-14-23-10B
Hanford Toyota 1835 Glendale Avenue Hanford, CA 93230 Attn: Pat Ireland	(559) 961-4601	<a href="mailto:patireland1962@yahoo.com">patireland1962@yahoo.com</a>	1-14-23-10C
Winner Chevrolet 8575 Laguna Grove Drive Elk Grove, CA 95757 Attn: Bill Kemery	(916) 421-0149	<a href="mailto:billk@lasherauto.com">billk@lasherauto.com</a>	1-14-23-10D
Wondries Fleet Group 1247 W. Main Street Alhambra, CA 91801 Attn: Clarke Cooper	(626) 457-5593	<a href="mailto:clarkecooper@wondries.com">clarkecooper@wondries.com</a>	1-14-23-10E
Livermore Ford 2266 Kitty Hawk Road Livermore, CA 94551 Attn: Dwane Galatti	(530) 884-4141	<a href="mailto:dwanefleet@hotmail.com">dwanefleet@hotmail.com</a>	1-14-23-10F
Hanford Hyundai 1900 Glendale Avenue Hanford, CA 93230 Attn: Pat Ireland	(559) 961-4601	<a href="mailto:patireland1962@yahoo.com">patireland1962@yahoo.com</a>	1-14-23-10G

Note: When using any of the ordering methods specified above, all State departments must conform to proper State procedures.

**10. MINIMUM ORDER**

There is no minimum order for this contract.

**11. ORDER RECEIPT CONFIRMATION**

The contractor will provide the ordering agencies with an order receipt acknowledgement containing a unique order number either via e-mail or facsimile within 48 hours of receipt of order.

The acknowledgement will include:

- Ordering Agency Name
- Agency Order Number (Purchase Order Number)
- Purchase Order Total Cost
- Delivery Completion Date

**12. DELIVERY PROCEDURES**

Pre-Delivery Checklist

Prior to delivery, each vehicle shall be completely inspected, serviced and detailed by the delivering dealer and/or the manufacturer's pre-delivery service center. A copy of the pre-delivery checklist shall be completed for each vehicle, signed by a representative of the organization performing the inspection/service, and delivered with the vehicle.

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Delivery:

Delivery shall be within one hundred and fifty (150) days after receipt of order (ARO). State departments may limit delivery to a maximum of ten (10) units per working day.

Contractor is requested to make deliveries in Los Angeles County, Orange County, San Bernardino Metropolitan Area, and San Diego Metropolitan Area during off-peak hours. Off-peak hours are Monday through Friday, 10:00 AM to 4:00 PM.

In accordance with paragraph 15 of the General Provisions entitled "Delivery", the contractor shall strictly adhere to the delivery terms and completion schedule as specified in this bid. Failure to comply with the delivery requirements, as stated, may be considered a breach of contract and subject the contractor to General Provisions 26, entitled "Rights and Remedies of the State for Default".

FOB Point

The successful bidder (dealer) will be required to deliver vehicles to State agencies or local agencies located in the FOB point in which they receive an award.

Vehicles shall be delivered from the factory to the dealer's place of business. The dealer is required to deliver vehicles to State and local agencies located within an FOB point for which they receive an award. If the purchase order indicates delivery outside an FOB point, the dealer and agency will negotiate for delivery beyond the FOB point. This delivery may be subject to an additional delivery charge. This charge shall be shown as a separate item on the purchase order and invoice.

State agencies requesting delivery outside the F.O.B. area must contact the Office of Transportation Management for freight rate comparisons if the dealer is delivering the vehicle. These delivery instructions will be provided on the purchase order. Dealers receiving a purchase order without specific transportation instructions must contact the ordering agency.

Caravan or drive-away method of delivery from the factory to a dealer is not acceptable.

The supplier shall insure that each vehicle reaches its delivery point with no less than five (5) gallons of fuel in the tank.

Drop ship deliveries shall not be made without prior State inspection.

Unless, pre-arranged between the dealer and the ordering agency, vehicles delivered from a dealer with more than 50 miles on the odometer will be charged 50 cents for each mile exceeding 50 miles. This charge shall be deducted from the order price for each vehicle delivered against each order. Vehicles delivered with more than 500 miles on the odometer will not be accepted.

Receiving Inspection

Vehicles ordered for State use will be inspected by a State inspector at the dealer's place of business. Inspection will commence within five (5) working days of notification that a vehicle is ready for inspection. Inspection will include: specification compliance, workmanship, appearance, proper operation of all equipment and systems, and that all documents are present. In the event deficiencies are detected, the vehicle will be rejected and the delivering dealer will be required to make the necessary repairs, adjustments or replacements. Payment and/or the commencement of a discount period (if applicable) will not begin until the defects are corrected and the vehicle is re-inspected and accepted.

Completion of inspection or acceptance by the State inspector shall in no way release the dealer from satisfying the requirements of the contract, specifications, and warranty. Deviations from the specified

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requirements that are detected by the inspection shall be corrected by the dealer in an expeditious manner at no expense to the owning agency.

Inspection by local agencies will be at the dealer's place of business or as otherwise agreed to by the dealer and local agency.

**DOCUMENTS:**

The following documents shall be delivered to the receiving agency with the vehicle:

1. Completed and signed pre-delivery service checklist, including the order number and Vehicle Identification Number (VIN).
2. "Line Set Tickets" or "Window Sticker" showing all options installed.
3. One (1) copy of the vehicle warranty.
4. One (1) Owner's Manual

**13. EMERGENCY/EXPEDITED ORDERS**

Not Applicable.

**14. FREE ON BOARD (F.O.B.) DESTINATION**

All prices are F.O.B. destination; freight prepaid by the contractor, to the ordering organization's receiving point. Responsibility and liability for loss or damage for all orders will remain with the contractor until final inspection and acceptance, when all responsibility will pass to the ordering organization, except the responsibility for latent defects, fraud, and the warranty obligations.

**15. SHIPPED ORDERS**

All shipments must comply with General Provisions (rev 06/08/2010), Paragraph 12 entitled "Packing and Shipment". The General Provisions are available at:  
<http://www.documents.dgs.ca.gov/pd/modellang/GPnonIT060810.pdf>

**16. INVOICING**

Ordering agencies may require separate invoicing, as specified by each ordering organization. Invoices will contain the following information:

- Contractor's name, address and telephone number
- Leveraged Procurement Number (Contract Number)
- Agency Order Number (Purchase Order Number)
- Line Item and UNSPSC Code Number
- Quantity purchased
- Contract unit price and extension
- State sales and/or use tax
- Prompt payment discounts/cash discounts, if applicable
- Totals for each order

**17. PAYMENT**

Payment terms for this contract include a \$500 per vehicle discount for payment made within twenty (20) days. For this contract, cash discount time will be defined by the State as beginning only after the vehicle has been inspected, delivered and accepted by the receiving agency, or from the date a correct invoice is received in the office specified on the Purchase Order, whichever is later.

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Payment is deemed to be made, for the purpose of earning the discount, one (1) working day after the date on the State warrant or check. Normally, acceptance will be accomplished within twenty (20) normal business hours after a vehicle is delivered.

Payment will be made in accordance with the provisions of the California Prompt Payment Act, Government Code Section 927, et seq. Unless expressly exempted by statute, the Act requires State departments to pay properly submitted, undisputed invoices not more than forty- five (45) days after the date of acceptance of goods, performance of services, or receipt of an undisputed invoice, whichever is later.

**18. PAYEE DATA RECORD**

Each State accounting office must have a copy of the Payee Data Record (Std. 204) in order to process payments. State departments should forward a copy of the Std. 204 to their accounting office(s). Without the Std. 204, payment may be unnecessarily delayed. State departments should contact the contractor for copies of the Payee Data Record.

**19. CALIFORNIA SELLER'S PERMIT**

The California seller permit number for the contractor(s) is listed below. State departments can verify that permits are currently valid at the following website: [www.boe.ca.gov](http://www.boe.ca.gov). State departments must adhere to the file documentation required identified in the State Contract Manual Volume 2 and Volume 3, as applicable.

<b>Contractor Name</b>	<b>Seller Permit #</b>
Downtown Ford Sales	28600344
Elk Grove Auto Group	100197237
Hanford Toyota	102047569
Winner Chevrolet	100208309
Wondries Fleet Group	Chevrolet 101135239
	Ford 98037902
	Honda 17691534
	Nissan 17749776
	Toyota 17107585
Livermore Ford	100598451
Hanford Hyundai	101696039

**20. RECYCLED CONTENT**

State departments are required to report purchases in many product categories. The metal post-consumer recycled content for SABRC reporting is located in on Attachment C - Recycle Content Information.

**21. SMALL BUSINESS/DISABLED VETERAN BUSINESS ENTERPRISE PARTICIPATION**

There is no small business (SB) or disabled veteran business enterprise (DVBE) participation for this contract.

**22. WARRANTY**

The manufacturer's standard new vehicle warranty shall apply to all vehicles procured against the resulting contract.

Contract (Mandatory) 1-14-23-10 A - G  
Contract Notification and User Instructions

All warranties shall be factory authorized. Bumper to bumper warranty shall cover not less than 3 years/36,000 miles, no charge for parts and labor. Powertrain warranty for light duty vehicles weighing 8500 lbs. GVWR or less shall cover not less than 5 years/100,000 miles, no charge for parts and labor. Power train warranty for vehicles over 8500 lbs. GVWR shall cover not less than 5 years/60,000 miles, no charge for parts and labor. All emission-related components shall be warranted in compliance with CARB and Federal requirements. Bids offering independent insurance or a statement indicating self-insurance will be deemed non-responsive and will be rejected.

This warranty shall be honored by all franchised dealers of the vehicle within the State of California. The State's established preventative maintenance procedures and practices shall be acceptable to the manufacturer/dealers in lieu of the manufacturer's prescribed procedures, which may form a part of the warranty. All warranty certificates and/or cards shall be supplied with each vehicle delivered.

If an additional extended warranty is purchased, a warranty certificate, warranty card, or a statement indicating the extended warranty has been recorded with the manufacturer shall be furnished with each vehicle delivered.

Normal wear items such as tires, belts, hoses, headlamps, light bulbs, brake linings, brake discs/drums, etc. are excluded from warranty coverage. All other items not subject to normal wear or gross operator neglect and abuse, such as window, seat or wiper motors, chassis electrical switches (door, trunk lid), paint, hinges, locks, etc., shall be covered.

The State reserves the right to use re-refined lubrication oils, where available, in lieu of the virgin equivalent oils. The re-refined oils used by the State will meet all API and SAE standards and specifications as set forth by the vehicle manufacturer. The use of said oils shall in no way void or degrade the original manufacturer's minimum 3-year/36,000 mile warranty.

The State reserves the right to use recycled content antifreeze/coolant, where available, in lieu of virgin equivalent antifreeze/coolant, in servicing its vehicles. The recycled antifreeze/coolant used by the State will meet all ASTM standards and specifications as set forth by the vehicle manufacturer. The use of said recycled antifreeze/coolant shall in no way void or degrade the original manufacturer's minimum 3-year/ 36,000 mile warranty.

"Manufacturer's Warranty Policy and Procedures Manual" shall be made available upon customer request.

**Note:** Vehicles not placed in service immediately upon receipt shall be warranted from the date the unit is placed in service. The receiving agency shall notify the dealer in writing of the actual "in-service" date.

#### Repair Parts

It shall be the responsibility of the vehicle manufacturer to maintain an adequate stock of all regular and special parts to meet the continuing service and repair parts needs of the State without undue delay. A special system shall be set up for expediting the procurement of back order items needed to repair an inoperative vehicle including a system to air freight parts at factory expense when parts are not in stock in California parts depots. Parts must be available within three (3) working days after telephone notification.

### **23. SERVICE PLAN**

Purchase of the service plan is non-mandatory but highly recommended. The service plan covers all regularly scheduled service for a minimum of 100,000 miles and not less than five (5) years. The Service Plan is not applicable to vehicles over 8,500 lb. GVWR. The service shall include at a minimum all manufacturer recommended services such as but not limited to:

Contract (Mandatory) 1-14-23-10 A - G  
Contract Notification and User Instructions

- Oil changes;
- Filter changes;
- Fluid changes;
- Lubrications;
- Tire rotations;
- Timing belt changes
- Equipment and safety inspections

The service plan need not cover wear items such as brake pads/shoes, wiper blades, etc.

**24. ATTACHMENTS**

Attachment A – Contract Pricing

Attachment B – Specification 2310-2626, dated 9/6/2012

Attachment C – Recycle Content Information

# **Attachment 2**



City of Beverly Hills  
 Public Works Services Department, Fleet Services Division  
**PRICE QUOTE REQUEST**  
 Telephone: (310) 285-2484  
 FAX: (310) 278-1838

Item	Group	Component/Functional Description	Price Quote
1.	Contract	State of California, Procurement Division Contract No. 1-14-23-10D	
2.	Vehicle	2014 or newer, Chevrolet Impala 2LT, to include all manufacturer's standard equipment, in accordance with specification 2310-2626 Dated 9/24/13, unless specifically added or deleted herein	\$18,210.00
<b>Major Standards</b>			
3.	Exterior / Interior Color:	Vehicle #1 : Blue Ray Metallic / Jet Black/Dark Titanium Cloth	INCL
4.	Exterior / Interior Color:	Vehicle #2 : Champagne Silver Metallic / Jet Black/Dark Titanium Cloth	INCL
5.	Mechanical:	3.6L SIDI DOHC V6 engine, front wheel drive, 6-speed automatic transmission, stability control system, speed control	INCL
6.	Exterior:	Power mirrors, remote keyless entry with two key FOBS, 16" aluminum wheels,	INCL
7.	Interior:	Cloth seating, tilt steering wheel, AM / FM / CD stereo with audio input jack, dual zone climate control air conditioning ,color keyed carpeted floor covering, power windows, power door locks, side impact air bags	INCL
<b>8. City of Beverly Hills Options</b>			
9.	Additional Keys:	Three (3) extra keys with FOBS (five (5) total)	\$600.00
10.	Advanced Safety Package:	Forward collision alert, rear cross-traffic alert, lane departure warning alert, side blind zone alert	832 <sup>00</sup>
11.	Convenience Package:	Rear park assist, rear vision camera, remote vehicle starter system, universal home remote, auto-dimming rearview mirror, premium carpeted front and rear floor mats and trunk mat	879 <sup>00</sup>
12.	License Plate Bracket:	Front license plate bracket installed	INCL
13.	Seating:	Leatherette seat trim	INCL
14.	Wheels and Tires:	18" painted alloy wheels, P235/50R18 all season BSW tires	INCL

*\$ 7514 = 2LT +  
 \$18,210.00 STATE FARE  
 \$ 25,724.00 PRICE*

Subtotal: 28,035<sup>00</sup>  
 Tax (9%): 2,523<sup>15</sup>  
 CA Tire Fee: \$8.75  
 Delivery fee: \$275.00  
 Unit Total Price: 30,841<sup>90</sup>  
 Unit Total Price X2: \_\_\_\_\_

TERMS OF PAYMENT: \$500 per vehicle discount for payment made within twenty (20) days.  
 Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
 Print Name: Bill Kemery  
 Vendor: Winner Chevrolet  
 Address: 8575 Laguna Grove Drive  
 City/State/Zip: Elk Grove, CA 95757  
 Email: billk@lasherauto.com  
 Phone: (916) 429-4700  
 Fax: (916) 421-0149

**Bill Kemery**

---

**From:** Craig Crowder [ccrowder@beverlyhills.org]  
**Sent:** Tuesday, April 15, 2014 2:01 PM  
**To:** billk@lasherauto.com  
**Subject:** Impala 2LT  
**Attachments:** chevroletImpala2LT\_priceQuote orig.pdf

*Bill,*

*I have attached the quote sheet for the Impala 2LT sedan as per our discussion. We would like one vehicle in Blue Ray Metallic and the other in Champagne Silver Metallic both with Jet Black/Titanium cloth leatherette interior.*

*Please contact me with any questions or concerns.*

*Thanks,*

*Craig Crowder  
Fleet Manager  
City of Beverly Hills  
[ccrowder@beverlyhills.org](mailto:ccrowder@beverlyhills.org)  
310-285-2484*



The City keeps a copy of all E-mails sent and received for a minimum of 2 years. All retained E-mails will be treated as a Public Record per the California Public Records Act, and may be subject to disclosure pursuant to the terms, and subject to the exemptions, of that Act.

**Prepared By:**  
Bill Kemery  
Winner Chevy/Elk Grove Dodge  
8575 Laguna Grove Drive  
Elk Grove, CA 95757  
Phone: (916) 429-4700  
Fax: (916) 421-0149  
Email: billk@lasherauto.com

## **2014 Chevrolet Impala**

1GY69 4dr Sdn LT w/2LT



Photo may not represent exact vehicle or selected equipment.

**Prepared By:**  
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 Elk Grove, CA 95757  
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 Fax: (916) 421-0149  
 Email: billk@lasherauto.com

**2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69**

**WINDOW STICKER**

2014 Chevrolet Impala 4dr Sdn LT w/2LT		Interior: - Jet Black/Dark Titanium
3.6L/217 CID Gas/Ethanol V6		Exterior 1: - Blue Ray Metallic
6-Speed Automatic		Exterior 2: - No color has been selected.
<b>CODE</b>	<b>MODEL</b>	<b>MSRP</b>
1GY69	2014 Chevrolet Impala 4dr Sdn LT w/2LT	\$30,085.00
<b>OPTIONS</b>		
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00
LFX	ENGINE, 3.6L DOHC V6 DI WITH VARIABLE VALVE TIMING (VVT)	\$0.00
M7W	TRANSMISSION, 6-SPEED AUTOMATIC, ELECTRONICALLY-CONTROLLED WI	\$0.00
2LT	LT PREFERRED EQUIPMENT GROUP	\$0.00
RT4	WHEELS, 18" (45.7 CM) PAINTED ALLOY	\$0.00
QGK	TIRES, P235/50R18 ALL-SEASON, BLACKWALL	\$0.00
GXH	BLUE RAY METALLIC	\$0.00
—	STANDARD PAINT	\$0.00
A51	SEATS, FRONT BUCKET	\$0.00
H0X	JET BLACK/DARK TITANIUM, PREMIUM CLOTH/LEATHERETTE SEAT TRIM	\$0.00
IO5	AUDIO SYSTEM, CHEVROLET MYLINK RADIO, AM/FM STEREO WITH CD PLA	\$0.00
PCP	CONVENIENCE PACKAGE	\$940.00
PCU	ADVANCED SAFETY PACKAGE	\$890.00
VK3	LICENSE PLATE BRACKET, FRONT	\$15.00
B58	FLOOR MATS, PREMIUM CARPETED FRONT AND REAR	INC
BTV	REMOTE VEHICLE STARTER SYSTEM	INC
UG1	UNIVERSAL HOME REMOTE	INC
DD8	MIRROR, INSIDE REARVIEW AUTO-DIMMING	INC
B36	TRUNK MAT, CARPETED	INC
UVC	REAR VISION CAMERA	INC

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

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 Email: billk@lasherauto.com

2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

**WINDOW STICKER**

UFG	REAR CROSS-TRAFFIC ALERT	INC
UEU	FORWARD COLLISION ALERT	INC
UFL	LANE DEPARTURE WARNING	INC
UFT	SIDE BLIND ZONE ALERT	INC
UD7	REAR PARK ASSIST	INC
<b>SUBTOTAL</b>		<b>\$31,930.00</b>
	Advert/Adjustments	\$0.00
	Destination Charge	\$810.00
<b>TOTAL PRICE</b>		<b>\$32,740.00</b>
Est City: 19.00 mpg		
Est Highway: 29.00 mpg		
Est Highway Cruising Range: 536.50 mi		

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2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69



2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

**SELECTED MODEL & OPTIONS**

SELECTED MODEL - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
1GY69	2014 Chevrolet Impala 4dr Sdn LT w/2LT	\$30,085.00	\$28,731.18

SELECTED VEHICLE COLORS - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

<u>Code</u>	<u>Description</u>
-	Interior: Jet Black/Dark Titanium
-	Exterior 1: Blue Ray Metallic
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
EMISSIONS			
YF5	EMISSIONS, CALIFORNIA STATE REQUIREMENTS	\$0.00	\$0.00
ENGINE			

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## 2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

### SELECTED MODEL & OPTIONS

#### SELECTED OPTIONS - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

<u>CATEGORY</u>			<u>MSRP</u>	<u>Invoice</u>
<u>Code</u>	<u>Description</u>			
ENGINE				
LFX	ENGINE, 3.6L DOHC V6 DI WITH VARIABLE VALVE TIMING (VVT) includes E85 FlexFuel (gas ethanol) capability, uses gasoline or E85 FlexFuel (305 hp [227.4 kW] @ 6800 rpm, 264 lb-ft of torque [356.4 N-m] @ 5200 rpm) (STD)		\$0.00	\$0.00
TRANSMISSION				
M7W	TRANSMISSION, 6-SPEED AUTOMATIC, ELECTRONICALLY-CONTROLLED WITH OVERDRIVE (STD)		\$0.00	\$0.00
PREFERRED EQUIPMENT GROUP				
2LT	LT PREFERRED EQUIPMENT GROUP includes Standard Equipment		\$0.00	\$0.00
WHEEL TYPE				
RT4	WHEELS, 18" (45.7 CM) PAINTED ALLOY		\$0.00	\$0.00
TIRES				
QGK	TIRES, P235/50R18 ALL-SEASON, BLACKWALL		\$0.00	\$0.00
PAINT				
GXH	BLUE RAY METALLIC		\$0.00	\$0.00
PAINT SCHEME				
---	STANDARD PAINT		\$0.00	\$0.00
SEAT TYPE				
A51	SEATS, FRONT BUCKET		\$0.00	\$0.00
SEAT TRIM				
H0X	JET BLACK/DARK TITANIUM, PREMIUM CLOTH/LEATHERETTE SEAT TRIM		\$0.00	\$0.00
RADIO				
IO5	AUDIO SYSTEM, CHEVROLET MYLINK RADIO, AM/FM STEREO WITH CD PLAYER (STD)		\$0.00	\$0.00
ADDITIONAL EQUIPMENT				
PCP	CONVENIENCE PACKAGE includes (UD7) Rear Park Assist, (UVC) Rear Vision Camera, (DD8) auto-dimming inside rearview mirror, (BTV) remote vehicle starter system, (UG1) Universal Home Remote, (B58) premium carpeted front and rear floor mats and (B36) carpeted trunk mat		\$940.00	\$827.20

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2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

**SELECTED MODEL & OPTIONS**

**SELECTED OPTIONS - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT**

**CATEGORY**

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
<b>ADDITIONAL EQUIPMENT</b>			
PCU	ADVANCED SAFETY PACKAGE includes (UEU) Forward Collision Alert, (UFG) Rear Cross-Traffic Alert, (UFL) Lane Departure Warning and (UFT) Side Blind Zone Alert (Requires (PCP) Convenience Package.)	\$890.00	\$783.20
VK3	LICENSE PLATE BRACKET, FRONT (Included on orders with ship-to states that require a front license plate.)	\$15.00	\$13.20
B58	FLOOR MATS, PREMIUM CARPETED FRONT AND REAR (Included and only available with (PCP) Convenience Package.)	INC	INC
BTV	REMOTE VEHICLE STARTER SYSTEM (Included and only available with (PCP) Convenience Package.)	INC	INC
UG1	UNIVERSAL HOME REMOTE includes garage door opener, 3-channel programmable (Included and only available with (PCP) Convenience Package.)	INC	INC
DD8	MIRROR, INSIDE REARVIEW AUTO-DIMMING (Included and only available with (PCP) Convenience Package. )	INC	INC
B36	TRUNK MAT, CARPETED (Included and only available with (PCP) Convenience Package.)	INC	INC
UVC	REAR VISION CAMERA (Included and only available with (PCP) Convenience Package.)	INC	INC
UFG	REAR CROSS-TRAFFIC ALERT (Included and only available with (PCU) Advanced Safety Package.)	INC	INC
UEU	FORWARD COLLISION ALERT (Included and only available with (PCU) Advanced Safety Package.)	INC	INC
UFL	LANE DEPARTURE WARNING (Included and only available with (PCU) Advanced Safety Package.)	INC	INC
UFT	SIDE BLIND ZONE ALERT (Included and only available with (PCU) Advanced Safety Package.)	INC	INC
UD7	REAR PARK ASSIST (Included and only available with (PCP) Convenience Package.)	INC	INC

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2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

**SELECTED MODEL & OPTIONS**

SELECTED OPTIONS - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

CATEGORY

<u>Code</u>	<u>Description</u>	<u>MSRP</u>	<u>Invoice</u>
OPTIONS TOTAL		\$1,845.00	\$1,623.60

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## 2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

### **STANDARD EQUIPMENT**

---

#### STANDARD EQUIPMENT - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

---

##### *ENTERTAINMENT*

- Audio system, Chevrolet MyLink Radio, AM/FM stereo with CD player
- Audio system feature, 6-speaker system 100-watt
- Audio system feature, 8" diagonal color infotainment display, touch-screen, motorized power up/down with hidden storage and valet password lock
- Audio system feature, SD card receptacle
- Audio system feature, USB ports, 3; 2 located inside floor console, 1 behind radio touch-screen
- Audio system, SiriusXM and HD Radio. SiriusXM Satellite Radio is standard on nearly all 2014 GM models. Enjoy a 3-month trial to the XM All Access package, with over 150 channels including commercial-free music, all your favorite sports, exclusive talk and entertainment. With All Access, listen to everything, everywhere, in your car and on your computer, smartphone or tablet. (IMPORTANT: The SiriusXM Satellite Radio trial package is not provided on vehicles that are ordered for Fleet Daily Rental ("FDR") use. If you decide to continue your service at the end of your trial subscription, the plan you choose will automatically renew and bill at then-current rates until you call 1-866-635-2349 to cancel. See SiriusXM Customer Agreement for complete terms at siriusxm.com. Other fees and taxes will apply. All fees and programming subject to change.)
- Bluetooth for phone, streaming audio for music for select phones
- Steering wheel controls, mounted audio and cruise controls

##### *EXTERIOR*

- Wheels, 18" (45.7 cm) painted alloy
- Tires, P235/50R18 all-season, blackwall
- Wheel, compact spare, 17" (43.2 cm) steel
- Tire, compact spare, T125/70R17
- Headlamps, halogen
- Glass, acoustic, laminated front-side and windshield
- Mirrors, outside heated power-adjustable manual-folding with integrated turn signal indicators and ground illumination (Body-color mirror caps.)
- Wipers, front intermittent
- Door handles, body-color

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

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Email: billk@lasherauto.com

## 2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

### **STANDARD EQUIPMENT**

#### **STANDARD EQUIPMENT - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT**

##### *INTERIOR*

- Seats, front bucket
- Seat trim, premium cloth/leatherette
- Seat adjuster, driver 8-way power
- Seat adjuster, front passenger, 4-way manual
- Seat adjuster, driver 4-way power lumbar
- Seat adjuster, front passenger 4-way power lumbar
- Seat, rear 60/40 split-folding
- Head restraints, 4-way adjustable, up/down, fore/aft, front
- Head restraints, rear, adjustable, folding
- Console, floor, uplevel with covered storage
- Storage, innovative, hidden behind 8" diagonal touch screen with valet-mode lockable, rear armrest, front and rear door panels, reconfigurable console with removable cup holders, dedicated umbrella storage in front door and hidden storage in trunk
- Armrest, rear center
- Floor mats, carpeted front
- Floor mats, carpeted rear
- Steering column, manual tilt and telescopic
- Steering wheel, 4-spoke leather-wrapped
- Instrumentation, analog with speedometer, tachometer, engine temperature and fuel gauge with color Driver Information Center
- Driver Information Center, color display includes trip/fuel information, vehicle information and vehicle messages
- Compass display, located in the Driver Information Center
- Window, power with driver Express-Up and Down
- Windows, power with Express-Down on all
- Headlamp control, automatic on and off

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 327.0, Data updated 4/8/2014

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Email: billk@lasherauto.com

## 2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

### **STANDARD EQUIPMENT**

---

#### **STANDARD EQUIPMENT - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT**

---

- Remote Keyless Entry includes panic alarm button
- Cruise control, electronic with set and resume speed
- Trunk release, power located inside on instrument panel left of steering wheel
- Theft-deterrent system
- Air conditioning, dual-zone automatic climate control with individual climate settings for driver and front passenger
- Vent, rear console, air
- Defogger, rear-window
- Power outlets, 2, auxiliary, 12-volt located on front of console and inside console
- Power outlet, auxiliary, 12-volt located forward of console, below the HVAC controls
- Map pockets, driver and front passenger seatbacks
- Mirror, inside rearview manual day/night
- Visors, driver and front passenger illuminated vanity mirrors
- Assist handles, driver, front passenger and rear outboard
- Shift knob, leather-wrapped
- Brake, park, electronic push button powered located on instrument panel left of steering wheel
- Lighting, interior with theater dimming, delayed entry/exit, glovebox and trunk

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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## 2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

### **STANDARD EQUIPMENT**

---

#### STANDARD EQUIPMENT - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

---

##### *MECHANICAL*

- Engine, 3.6L DOHC V6 DI with Variable Valve Timing (VVT) includes E85 FlexFuel (gas ethanol) capability, uses gasoline or E85 FlexFuel (305 hp [227.4 kW] @ 6800 rpm, 264 lb-ft of torque [356.4 N-m] @ 5200 rpm)
- Transmission, 6-speed automatic, electronically-controlled with overdrive
- Axle, 2.77 final drive ratio
- Front wheel drive
- Battery, 70AH, maintenance free with rundown protection, heavy-duty 512 cold-cranking amps
- Chassis equipment, front strut assembly
- Suspension, rear 4-link
- Steering, power, variable assist, electric
- Brakes, 4-wheel antilock, 4-wheel disc
- Brake lining, high-performance, noise and dust performance with FNC rotors
- Exhaust, dual stainless-steel with hidden, turned-down tips

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

GM AutoBook, Data Version: 327.0, Data updated 4/8/2014  
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Customer File:

**Prepared By:**  
Bill Kemery  
Winner Chevy/Elk Grove Dodge  
8575 Laguna Grove Drive  
Elk Grove, CA 95757  
Phone: (916) 429-4700  
Fax: (916) 421-0149  
Email: billk@lasherauto.com

## 2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

### **STANDARD EQUIPMENT**

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#### STANDARD EQUIPMENT - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

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##### SAFETY

- Brake Assist, panic
- Brake control, cornering
- Air bags, 10 total, frontal and knee for driver and front passenger, side-impact seat-mounted and roof rail for front and rear outboard seating positions includes Passenger Sensing System (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- OnStar, 6 months of Directions and Connections plan includes Automatic Crash Response, Stolen Vehicle Assistance, Roadside Assistance and Turn-by-Turn Navigation (Visit onstar.com for coverage map, details and system limitations. Services vary by model and conditions.)
- StabiliTrak, stability control system with Traction Control
- Safety belts, 3-point, all positions
- Safety belt pretensioners, driver and front passenger
- Door and window locks, rear child security, power
- LATCH system (Lower Anchors and Top tethers for CHildren) for child safety seats
- Tire Pressure Monitor
- Tool kit, road emergency

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

**Prepared By:**  
Bill Kemery  
Winner Chevy/Elk Grove Dodge  
8575 Laguna Grove Drive  
Elk Grove, CA 95757  
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Fax: (916) 421-0149  
Email: billk@laserauto.com

## 2014 Fleet/Non-Retail Chevrolet Impala 4dr Sdn LT w/2LT 1GY69

### **WARRANTY INFORMATION**

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#### WARRANTY INFORMATION - 2014 Fleet/Non-Retail 1GY69 4dr Sdn LT w/2LT

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**WARRANTY**

**Basic:**

3 Years/36,000 Miles

**Drivetrain:**

5 Years/100,000 Miles

**Corrosion:**

3 Years/36,000 Miles

Rust-Through

6 Years/100,000 Miles

**Roadside Assistance:**

5 Years/100,000 Miles

**Maintenance:**

2 Years/24,000 Miles

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

# **Attachment 3**



City of Beverly Hills  
 Public Works Services Department, Fleet Services Division  
**PRICE QUOTE REQUEST**  
 Telephone: (310) 285-2484  
 FAX: (310) 278-1838

Item	Group	Component/Functional Description	Price Quote
1.	Contract	State of California, Department of General Services, Procurement Division Contract No. 1-14-23-20E	
2.	Vehicle	2014 or newer, Chevrolet Silverado 1500 LT; to include all manufacturer's standard equipment, in accordance with Specification #2310-2626 Dated 9/24/13, unless specifically added or deleted herein	\$23,330.00 <b>LT 2890<sup>00</sup></b>
<b>Major Standards:</b>			
3.	Exterior / Interior Color:	Tungsten Metallic / Jet Black	INCL
4.	Mechanical:	5.3L EcoTec3 V8 engine, rear wheel drive, 6-speed automatic transmission, speed control	INCL
5.	Exterior:	Crew Cab, Standard 5.75 Ft. box, 17" bright machined aluminum wheels, P255/70R17 all-season BSW tires	INCL
6.	Interior:	6-passenger vinyl seating, manual air conditioning, tilt steering wheel, power door locks, power windows	INCL
<b>City of Beverly Hills Options:</b>			
7.	Convenience Package:	Driver ten-way power seat adjuster, dual zone climate control, Chevrolet MyLink 8" diagonal display audio system, rear vision camera, rear window defogger, 110V AC power outlet, front fog lamps	<b>\$1576<sup>00</sup></b>
8.	Interior Package:	Cloth 40/20/40 front seating, Front and rear all-weather floor mats	<b>155<sup>00</sup></b>
9.	Keys:	Three (3) additional keys with FOBs (Five (5) total)	<b>600<sup>00</sup></b>
10.	Mirrors:	Power remote mirrors	<b>570<sup>00</sup></b>
11.	Navigation System:	8" diagonal color touch navigation with AM/FM/SiriusXM/HD, USB ports, auxiliary jack and SD card slot	<b>790<sup>00</sup></b>
12.	Rear Axle Ratio:	3.42, with auto locking differential	<b>383<sup>00</sup></b>

Subtotal: **\$29,824<sup>00</sup>**  
 Tax (9%): **2,684<sup>16</sup>**  
 CA Tire Fee: \$8.75  
 Delivery fee: **325<sup>00</sup>**  
 Unit Total Price: **\$32,841<sup>91</sup>**

TERMS OF PAYMENT: \$500 per vehicle discount for payment made within twenty (20) days.  
 Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
 Print Name: Bill Kemery  
 Vendor: Winner Chevrolet  
 Address: 8575 Laguna Grove Drive  
 City/State/Zip: Elk Grove, CA 95757  
 Email: billk@dashereauto.com  
 Phone: (916) 429-4700  
 Fax: (916) 421-0149

# **Attachment 4**



City of Beverly Hills  
 Public Works Services Department, Fleet Services Division  
**PRICE QUOTE REQUEST**  
 Telephone: (310) 285-2484  
 FAX: (310) 278-1838

Item	Group	Component/Functional Description	Price Quote
1.	Contract	State of California, Department of General Services, Procurement Division Contract No. 1-14-23-23D	
2.	Vehicle	2014 or newer, Chevrolet Express 2500 LS; to include all manufacturer's standard equipment, in accordance with Specification #2310-2626 Dated 9/24/13, unless specifically added or deleted herein	<b>\$21,807.00</b>

Major Standards			
3.	Exterior / Interior Color:	Silver Ice Metallic / Medium Pewter Custom Vinyl	145 <sup>00</sup>
4.	Mechanical:	6.0L Vortec SFI V8 engine, rear wheel drive, 6-speed automatic transmission, stability control system, heavy duty alternator 145A	INCL
5.	Exterior:	Front intermittent windshield wipers, solar-ray deep-tinted glass, 16" steel wheels with center caps, P245/75R16E all-season BSW tires, front license plate bracket	INCL
6.	Interior:	AM/FM, front buckets seats with 12-passenger premium vinyl seating, single-zone manual climate control, side impact air bags, theft deterrent system	INCL

City of Beverly Hills Options			
10.	Air Conditioning:	Heavy duty rear A/C and heating	842 <sup>16</sup> \$870.00
11.	Aux Battery:	Auxiliary battery tray installed	58 <sup>08</sup> \$60.00
12.	Battery:	Heavy duty 770 CCA battery	58 <sup>08</sup> \$60.00
13.	Exterior:	Chrome appearance package	348 <sup>84</sup> \$355.00
14.	Floor Covering:	Full floor color keyed permium carpet with all weather floor mats	177 <sup>08</sup> \$185.00
15.	Interior Seating:	Premium cloth seating with front bucket seats with floor console, 6-way power driver seat	492 <sup>68</sup> \$235.00
7.	Interior:	Convenience package, tilt wheel and speed control	382 <sup>55</sup> \$305.00
8.	Keyless Entry:	Remote keyless entry	169 <sup>56</sup> \$170.00
9.	Keys:	Three (3) additional keys with FOBs (Five (5) total)	45 <sup>54</sup> \$237.00 ✓
	Mirrors:	Power remote, heated mirrors	111 <sup>32</sup> \$115.00
	Park Assist:	Rear park assist installed	285 <sup>55</sup> \$295.00
	Rear Camera:	Rear vision camera installed	193 <sup>60</sup> \$200.00
	Side Door:	Sliding passenger side door	145 <sup>00</sup> \$150.00
	TrailerPackage:	Tow package installed, 2" reciever with 7-way RV style trailer plug	256 <sup>52</sup> \$265.00

*TR9 Aux Light Pack Req w/FLA/c*

Subtotal:	25,891 <sup>80</sup>
Tax (9%):	2,330 <sup>27</sup>
CA Tire Fee:	\$8.75
Delivery fee:	\$375.00
<b>Unit Total Price:</b>	<b>28,605<sup>82</sup></b>

TERMS OF PAYMENT: \$500 per vehicle discount for payment made within twenty (20) days.  
 Date: \_\_\_\_\_

Signature: \_\_\_\_\_  
 Print Name: Bill Kemery  
 Vendor: Winner Chevrolet  
 Address: 8575 Laguna Grove Drive  
 City/State/Zip: Elk Grove, CA 95757  
 Email: [billk@lasherauto.com](mailto:billk@lasherauto.com)  
 Phone: (916) 429-4700  
 Fax: (916) 421-0149

# **Attachment 5**

ATTACHMENT 5



City of Beverly Hills  
 Public Works Services Department, Fleet Services Division  
**PRICE QUOTE REQUEST**  
 Telephone: (310) 285-2484  
 FAX: (310) 278-1838

Item	Group	Component/Functional Description	Price Quote
1.	Contract	State of California, Department of General Services, Procurement Division Contract No. 1-14-23-23D	
2.	Vehicle	2014 or newer, Chevrolet Tahoe LS 4WD; to include all manufacturer's standard equipment, in accordance with Specification #2310-2626 Dated 9/24/13, unless specifically added or deleted herein	\$33,987.00 <u>2,143<sup>00</sup> LS</u>
<b>Major Standards:</b>			
3.	Exterior / Interior Color:	Victory Red / Ebony Premium Cloth	INCL <i>Don</i>
4.	Mechanical:	5.3L SFI V8 engine, 4WD, 6-speed automatic transmission, stability control system, speed control	INCL <i>Comm. 46</i>
5.	Exterior:	Power mirrors, keyless entry, rear view camera, black assist steps, solar-ray deep-tinted glass, 17" 5-spoke aluminum wheels, P265/70R17 all-season BSW tires	INCL
6.	Interior:	AM/FM/CD/MP3, 8-passenger premium cloth seating, tri-zone manual climate control, side impact air bags, tilt steering wheel, power door locks, power windows, bluetooth wireless technology	INCL <u>355<sup>50</sup></u>
<b>City of Beverly Hills Option:</b>			
7.	Bumpers:	Front and rear color keyed bumpers	<u>455<sup>00</sup></u>
8.	Drivetrain:	2WD, rear wheel drive	<u>2,930<sup>00</sup></u>
9.	Interior Seating:	Front Bucket seating with floor console, 6-way power seats, Front and rear all-weather floor mats	<u>1,290<sup>00</sup></u>
10.	Keys:	Three (3) additional keys with FOBs (Five (5) total)	<u>600<sup>00</sup></u>
11.	License Plate Bracket:	Front license plate bracket installed	INC
12.	Mirrors:	Power remote mirrors	INC
13.	Rear Axle Ratio:	3.42, with auto locking differential	<u>286<sup>00</sup></u>
14.	Spare Tire:	Full size spare tire and wheel	INC
15.	Trailer Package:	Tow package installed, 2" receiver with 7-way RV style trailer plug	<u>427<sup>00</sup></u>

Subtotal: \$37,088.10  
 Tax (9%): \$3,337.93  
 CA Tire Fee: \$8.75  
 Delivery fee: 375<sup>00</sup>  
 Unit Total Price: \$40,809.78

TERMS OF PAYMENT: \$500 per vehicle discount for payment made within twenty (20) days.  
 Date: \_\_\_\_\_  
 Signature: \_\_\_\_\_  
 Print Name: Bill Kemery  
 Vendor: Winner Chevrolet  
 Address: 8575 Laguna Grove Drive  
 City/State/Zip: Elk Grove, CA 95757  
 Email: billk@lsherauto.com  
 Phone: (916) 429-4700  
 Fax: (916) 421-0149