



AGENDA REPORT

Meeting Date: March 4, 2014
Item Number: D-9
To: Honorable Mayor & City Council
From: Steve Zoet, Director of Community Services
Subject: THE AWARD AND APPROVAL OF A PURCHASE ORDER TO THE WAKEFIELD COMPANY FOR DUMOR STEEL BENCHES AND TRASH RECEPTACLES FOR A TOTAL NOT-TO-EXCEED AMOUNT OF \$295,868.25; REJECTION OF THREE BIDS AS NON-RESPONSIVE
Attachments: None

RECOMMENDATION

Staff recommends that the City Council reject bids from Graber Manufacturing, South Bay Foundry and Avalon Amenities as non-responsive, and award and approve a purchase order for Dumor steel benches and trash receptacles to the lowest responsible bidder, The Wakefield Company, for a total not-to-exceed amount of \$295,868.25.

INTRODUCTION

Several years ago, an inventory of park amenities revealed that poor condition ratings were widespread among benches and trash receptacles that are of the concrete aggregate and/or wood configuration while benches and trash receptacles of a metal configuration had much better overall condition ratings. An inventory and associated analysis by the consulting landscape architect determined that benches and trash receptacles of a metal configuration are desirable in that these products have historically outperformed their counterparts in terms of useful lifespan and maintenance requirements.

Following a competitive bid, in 2010 the Beverly Gardens Park benches and receptacles were upgraded using Dumor powder coated steel configured benches and trash receptacles. After many years of service, the benches and trash receptacles at Roxbury Park and La Cienega Park are also in need of significant repair or replacement. In accordance with the City's Equipment Replacement Schedule and in conjunction with the current renovation of Roxbury Park, replacement of the remaining City Parks' benches and trash receptacles are now due. In order to provide the same benches and

trash receptacles at all three parks, staff went out to bid for the purchase of the Dumor product line. City staff will be installing the benches and trash receptacles once they are purchased.

DISCUSSION

Staff solicited a request for proposals (RFP), referred to as Bid 14-19, from three known vendors of the Dumor product line. In addition, the RFP was posted on the City's website. Sealed bids were received at the City Clerk's office and opened by the City Clerk on February 20, 2014 at 2:00 pm. Six responses were received as follows:

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|----------------------------|--------------|-------------|
| 1. Graber Manufacturing | \$150,939.50 | (non-Dumor) |
| 2. South Bay Foundry | \$170,745.70 | (non-Dumor) |
| 3. Avalon Amenities | \$241,349.40 | (non-Dumor) |
| 4. The Wakefield Company | \$295,868.25 | (Dumor) |
| 5. Products Unlimited | \$333,137.71 | (Dumor) |
| 6. Fast-track Construction | \$426,000.00 | (Dumor) |

Community Services staff evaluated the bids and determined that the three lowest bidders, Graber Manufacturing, South Bay Foundry and Avalon Amenities while lower in price than the other three vendors, were non-responsive as the products they offered did not match the Dumor brand that was clearly specified in the bid. The Wakefield Company, Products Unlimited and Fast-track Construction submitted bids for the specified Dumor products. Among the responsive bidders, the Wakefield Company has the lowest bid, which includes a 20-year warranty against structural failure.

In addition to eliminating hazards and maintenance concerns, the replacement of the remaining concrete aggregate/wood benches and trash receptacles in Roxbury Park and La Cienega Park will result in several decades of "worry free" performance in an aesthetically pleasing, functional and uniform set of amenities. This purchase and installation of the same products that were included in the recent Beverly Gardens Park upgrade, will also maintain continuity and enhanced aesthetics at all three parks.

FISCAL IMPACT

Funds are available in the Park Operations Equipment Replacement Program (4009940-74130) in the amount of \$231,370.65 and in the Park Facilities Maintenance and Improvements CIP Fund (35160315-85040) for the remaining balance of \$65,497.60 for this purpose.

Don Rhoads
Finance Approval



Steve Zoet
Approved By

