



AGENDA REPORT

Meeting Date: May 7, 2013
Item Number: F-15
To: Honorable Mayor & City Council
From: Fred Simonson, Maintenance Operations Manager
Rene Biadoma, Fleet Manager
Subject: APPROVAL OF A PURCHASE ORDER TO EBERHARD EQUIPMENT FOR A TOTAL NOT-TO-EXCEED AMOUNT OF \$54,449.14 FOR PURCHASE OF A COMPACT UTILITY TRACTOR
Attachment: 1. U.S. General Services Administration Contract #: GS -06F-0083S
2. Price Quote from Eberhard Equipment

RECOMMENDATION

Staff recommends that the City Council move to approve a purchase order in the amount of \$54,449.14 to Eberhard Equipment for the purchase of a new Compact Utility Tractor with various attachments. This piece of equipment will replace two Lawn-and-garden Tractors currently assigned to the Department of Community Services, Park Maintenance & Operations Division.

DISCUSSION

Following an annual evaluation of the City's vehicle and equipment fleet, Fleet Services staff has determined that the below-listed pieces of equipment have either met or exceeded their replacement criteria for life expectancy and utilization:

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
334	1998 John Deere JD 855-300283	0106910 / Park Maint & Operations
335	1998 John Deere JD 855-300955	0106910 / Park Maint & Operations

After a joint deliberation between Park Maintenance and Fleet Services staffs, it was decided that the above pieces of equipment be replaced with one heavier-duty tractor capable of handling work tools appropriate for the proper care and maintenance needs of the City's sprawling park grounds.

Beverly Hills Municipal Code section 3-3-205, Alternative Purchasing Procedures, provides that the City's purchasing agent may purchase equipment where competitive bid procedures have already been utilized such as purchases from federal, state or county governments as long as the City is supplied the equipment at the same or better price as was obtained through the competitive bid procedures.

The U.S. General Services Administration (USGSA) entered into an agreement (GS - 06F-0083S) with the John Deere Company to make available to qualified government agencies, sale of various types of John Deere equipment at a highly discounted rate [See Attachment (1)]. Taking advantage of the "Disaster Recovery Purchasing" provision, as stipulated in Section 833 of the Federal purchasing program, staff solicited price quotes from three local John-Deere-authorized dealerships. List of summary price proposals is as follows (Attachment 2):

Vendor Name	Price Proposals (Tax Excluded)
Eberhard Equipment (Santa Ana)	\$49,945.31
AA Equipment (Montclair)	\$54,018.00
Cal-Coast Machinery, Inc. (Oxnard)	No Response

Staff recommends approval of a purchase order in the amount not to exceed \$54,449.14 to Eberhard equipment for the purchase of a new John Deere 4021 Compact Utility Tractor, to include three major attachments listed below, at the discounted rates listed in the USGSA contract.

FISCAL IMPACT

A summary of the Vendor's price quote for the Caterpillar Skid Steer Loader specified by the City of Beverly Hills is as follows:

DESCRIPTION	LIST PRICE	DISCOUNT	EXT PRICE
One (1) new John Deere 4021 Compact Utility Tractor, as specified in the USGSA contract; to include all accessories specified by the City of Beverly Hills as shown in Attachment (2)	\$32,353.00	20%	\$25,882.98
John Deere 400X Loader with 73-inch bucket	\$5,345.00	25%	\$4,008.75
"AerWay" Aerator Model 75"	\$11,017.58	0.0%	\$11,017.58
"Land Pride" Over Seeder Model OS1572	\$9,036.00	0.0%	\$9,036.00
Subtotal:			\$49,945.31
Sales Tax (9%)			\$4,495.08
Tire Fee:			\$8.75
Purchase Total:			\$54,449.14

Meeting Date: May 7, 2013

Funds were budgeted and are available in the Vehicles Replacement Internal Service Fund for this purpose.

Don Rhoads
Approved By



Mahdi Aluzri
Approved By



Attachment 1



4120 TRACTOR

No image available at this time

Mfr Part No.: 6835LV, 2025
Manufacturer: JOHN DEERE
Contract No.: GS-06F-0083S (ends: Jun 5, 2016)
MAS Schedule/SIN: 51V/341 100
Warranty: STANDARD WARRANTY
Made In: UNITED STATES OF AMERICA
Weight: 3488.000 LB

• Desc

128L X
 89W (IN),
 4120
 Tractor,
 Open
 Station,
 eHydro,
 Dual Mid
 SCV, 43
 HP

\$22,718.72 EA
 sold and shipped by
DEERE & COMPANY
[visit contractor's website](#)

Volume Discounts:

- 3 - 4 1.0%
- 5 - 6 2.0%
- 7 - 8 3.0%
- 9 - 999 4.0%



Disaster Recovery Purchasing items

Compare Available Sources

Quantity: **Add to Cart** **Instructions:** Select price below, enter qty at left, then Add to Cart. To view another contractor description, simply select the Contractor in the list below. ♦ Indicates when volume discounts are offered.

	<u>Price/Unit</u> ⇅	<u>Features</u>	<u>Contractor</u> ⇅	<u>Socio</u>	<u>Deliv Days</u> ⇅	<u>Min</u> ⇅	<u>FOB/Shipping</u> ⇅
⊕	\$22,718.72 EA	♦	<u>DEERE & COMPANY</u>	o	45 days delivered ARO	\$100.00	<u>D-CONUS/O-AK.PR.HI</u>



JOHN DEERE

Worldwide Commercial & Consumer Equipment Division
2000 John Deere Run, Cary, NC 27513 USA

GENERAL SERVICES ADMINISTRATION

Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address GSA *Advantage!* GSAAAdvantage.gov.

Schedule Title: **Hardware SuperStore, Department 7, Lawn and Garden Equipment**
FSC Group, Part, and Section or Standard Industrial Group: **51 V**
FSC Class(es)/Product Code(s) and/or Service Code(s): **36 & 37**
Contract Number: **GS -06F-0083S**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Period: **June 6, 2011 through June 5, 2016**

Contractor's name, address, and phone number (include toll-free WATS number and FAX number, if applicable):

John Deere Company
2000 John Deere Run
Cary, NC 27513-2789
1-800-358-5010, Option 2 (telephone)
309-749-2313 (fax)
www.JohnDeere.com

Contract Administrator:

Claudia Britz
Federal Program Management, Inc.
P.O. Box 3947
Winchester, VA 22604
540-678-1234 tel.
540-678-0136 fax
info@fedpromgmt.com

Business Size: **Large**

Supplement 6 (9-11-2012)

CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s):

SIN	DESCRIPTION
341-100	Lawn Tractors
341-100	Mowing Implements, Tractor Drawn or Mounted
341-100	Tractors, gas/diesel without implements (lawn & garden dedicated)
341-100	Various lawn and garden implements (not tractor drawn or mounted)

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:

SIN	MODEL	PRICE
341-100	X300 Lawn Tractor	\$2,417.19

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not Applicable" for this item: **Not Applicable**

2. Maximum order: **SIN 341-100 = \$200,000.00**

3. Minimum order: **\$100.00**

4. Geographic coverage (delivery area): **Domestic. Free shipping via Parcel Post to 48 contiguous states and Washington, D.C. Outside the contiguous states, actual shipping costs added.**

5. Point(s) of production (city, county and State or foreign country):

341- 100 *Greeneville, Greene County, Tennessee; McDonough, Henry County, Georgia; Horicon, Dodge County, Wisconsin; Fuquay-Varina, Wake County, North Carolina*

341-100 *Horicon, Dodge County, Wisconsin; Arlington, Rush County, Indiana; Worcester, Worcester County, Massachusetts; Milford, Dickinson County, Iowa; Lake Zurich, Lake County, Illinois; Kiel, Manitowic County, Wisconsin; Dexter, Washtenaw County, Michigan; Lancaster, Lancaster County, Pennsylvania; Jeffersonville, Clark County, Indiana; Urbana, Wabash County,*

Indiana; Cascade, Dubuque County, Iowa; Cameron, Barron County, Wisconsin;

341-100 Horicon, Dodge County, Wisconsin; Fuquay-Varina, Wake County, North Carolina; Grovetown, Columbia County, Georgia; Auburn, Nemaha County, Nebraska; Enschede, The Netherlands; Kawamichi, Shiga-ken, Japan; Kiel, Manitowic County, Wisconsin; Ottumwa, Wapello County, Iowa;

341-100 Horicon, Dodge County, Wisconsin; Fuquay-Varina, Wake County, North Carolina; Portage, Porter County, Indiana; Auburn, King County, Washington; Worcester, Worcester County, Massachusetts; Arlington, Rush County, Indiana; Lake Zurich, Lake County, Illinois; Greeneville, Greene County, Tennessee;

341-100 Bagnolo In Piano, Italy

6. Discount from list prices or statement of net price: 10%-28% **from the accepted pricelist, depending upon product type and the Section of the pricelist where the products are listed. See table below for specific discounts.**

<u>Product Description – Price Book Section</u>	<u>SIN</u>	<u>Discount</u>
Commercial Walk-Behind Mowers and associated items listed in Section C10 of the accepted pricelist	341-100	25.00%
Commercial Zero-Turn-Radius Mowers & Equip. and associated items listed in Section C13 of the accepted pricelist	341-100	25.00%
Commercial Front Mowers & Equipment and associated items listed in Section C15 of the accepted pricelist	341-100	25.00%
Commercial Wide Area Mowers & Equip. and associated items listed in Section C18 of the accepted pricelist	341-100	25.00%
Compact Utility Tractors & Equip. and associated items listed in Section C20 of the accepted pricelist	341-100	20.00%
Equipment for Compact Utility Tractors and associated items listed in Section C25 of the accepted pricelist	341-100	25.00%

Utility Tractors and associated items listed in Section C30 of the accepted pricelist	341-100	28.00%
Equipment for Utility Tractors and associated items listed in Section C35 of the accepted pricelist	341-100	28.00%
Reel Mowers and associated items listed in Section G10 of the accepted pricelist	341-100	26.00%
Special Application Mowers and associated items listed in Section G15 of the accepted pricelist	341-100	26.00%
Special Application Vehicles & Equip. and associated items listed in Section G20 of the accepted pricelist	341-100	26.00%
Aeration and associated items listed in Section G25 of the accepted pricelist	341-100	26.00%
Debris Maintenance and associated items listed in Section G30 of the accepted pricelist	341-100	26.00%
Lawn Tractors (X300s) and all associated items listed in Section L25 of the accepted pricelist, except for 100 Series Lawn Tractors and associated equipment	341-100	20.00%
Garden Tractors (X500s, X700s) and all associated items listed in Section L30 of the accepted pricelist	341-100	25.00%
Equipment for Lawn & Garden Tractors and all associated items listed in Section L35 of the accepted pricelist	341-100	25.00%

7. Quantity discounts: **3-4 – additional 1%; 5-6 – additional 2%;
7-8 – additional 3%; 9+ -- additional 4%**

8. Prompt payment terms: **Net 30**

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: **Accepted**

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **Not Accepted**

10. Foreign items (list items by country of origin): **None**

11a. Time of delivery (Contractor insert number of days): **30-45 days ARO**

11b. Expedited Delivery, The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list” under this heading, The contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. **3-5 days ARO subject to local dealer inventory.**

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. **Contact contractor**

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the contractor’s representative to effect a faster delivery. **Agencies can contact the Contractor’s representative to effect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.**

12. F.O.B. point(s): **Destination (except outside 48 states and Washington DC)**

13a. Ordering address(es): **John Deere Government Sales
2000 John Deere Run
Cary, NC 27513-2789**

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address(es): **John Deere Government Sales
21748 Network Place
Chicago, IL 60673-1217**

15. Warranty provision: **Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.**

16. Export packing charges, if applicable: **Not Applicable**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Not Applicable**

18. Terms and conditions of rental, maintenance, and repair (if applicable): **Not Applicable**

19. Terms and conditions of installation (if applicable): **Not Applicable**

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **Not Applicable**
- 20a. Terms and conditions for any other services (if applicable): **Not Applicable**
21. List of service and distribution points (if applicable): **Not Applicable**
22. List of participating dealers (if applicable): **Not Applicable**
23. Preventive maintenance (if applicable): **Not Applicable**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduce pollutants):
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. **Not Applicable**
25. Data Universal Number System (DUNS) number: **607690989**
26. Notification regarding registration in Central Contractor Registration (CCR) database:
Registered in CCR

Attachment 2

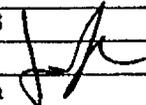


City of Beverly Hills
 Department of Public Works & Transportation, Fleet Services
PRICE QUOTE REQUEST
 Telephone: (310) 285-2484
 FAX: (310) 278-1838

Item	Group	Component/Functional Description	Price
1.	Intent	Equipment described herein is intended for fleet use by City of Beverly Hill's Department of Community Services, Parks Operations Division. Every Department has designated roles in City's disaster recovery operations. As such, every piece of equipment assigned to the department could be utilized for recovery operations if appropriate for the task at hand.	
2.	Purchasing Procedure if applicable:	City of Beverly Hills intends to take advantage of the pricing and purchasing terms available either in the US GSA Federal Schedule IAW Section 833 of Disaster Recovery Purchasing Program or the California Multiple Awards Schedule, Contract #: 4-07-51-0019A	
3.	Vehicle	One (1) new and unused, latest model, John Deere 4120 Compact Utility Tractor, to include all manufacturer's standard equipment, unless, specifically added or deleted herein.	\$25,882.98
REQUIRED ITEMS			
4.	Powertrains	John Deere Power Tech Engine; 43 HP; CARB certified	Included
5.	Drivetrain	12 Forward / 12 Reverse PowrReverser Transmission	N/A - Replace with eHydro
6.	ROP:	Open Station with standard seat	As Specified
7.	Front Tire:	27-12LL-15 6PR Turf Special 2 Pos. Bias	As Specified
8.	Rear Tire	22.5LL-16.1 6PR R3 Turf Special 2 Pos. Bias	As Specified
OPTIONAL ITEMS			
9.	Loader:	400X loader with 73-inch bucket	\$4,008.75
10.	Fuel:	Water Separator Clear Bowl	As Specified
11.	Control Valve:	4th & 5th Selective Control Valve; Includes rear-mounted couplers, hydraulic lines and SCV lever.	As Specified
12.	Travel Lighting:	Forward lighting kits (2 lights)	As Specified
13.	Work Lighting:	Rear work light (1 light)	As Specified
14.	Comfort:	Air seat suspension kit	As Specified
15.	Safety:	Slow moving vehicle sign	As Specified
16.	Extra keys:	Two (2) extra keys - total of 4 keys	As Specified
17.	DMV Plates	Exempt Plates if applicable	N/A
NON-MANUFACTURER OPTIONS			
18.		AerWay Aerator Model 75"; Bolt-on replaceable tines; built-in frame stands, ballast tank; Optional tines: Sports and Coring tines	\$11,017.58
19.		Land pride Over Seeder Model OS1572	\$9036.00
			Subtotal \$ 49,945.31
			Tax (9%): \$ 4,495.31
			Tire Fee: \$8.75
			Total Purchase Price: \$ 54,449.14

Note Please see attached sheet with specifications and price breakdown.

TERMS OF PAYMENT:

NET 30
 Date: March 27, 2013
 Signature: 
 Print Name: Horacio Rivera
 Vendor: John Deere /Eberhard Equipment
 Address: 2606 S. Harbor Blvd.
 City/State/Zip: Santa Ana, Ca. 92704
 Email: hriviera@eberhardequipment.com
 Phone: 714-957-1111
 Fax: 714-549-0848



JOHN DEERE

Quote Id: 7841359

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):
John Deere Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580,
Cage Code: 0XWZ3;
DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
EBERHARD EQUIPMENT
2506 S. HARBOR BLVD.
SANTA ANA, CA 92704
714-957-1111

Quote Summary

Prepared For:
Beverly Hills
, CA

Delivering Dealer:
EBERHARD EQUIPMENT
Horacio Rivera
2506 S. HARBOR BLVD.
SANTA ANA, CA 92704
Phone: 714-957-1111
hrivera@eberhardequipment.com

Quote ID: 7841359
Created On: March 27, 2013
Last Modified On: March 27, 2013
Expiration Date: April 30, 2013

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 4120 Compact Utility Tractor (35 - 37 PTO hp) Contract: GSA L&G_GS-06F-0083S Price Effective Date: March 27, 2013	\$ 45,936.56 X	1 =	\$ 45,936.56
JOHN DEERE 400X Loader Contract: GSA L&G_GS-06F-0083S Price Effective Date: March 27, 2013	\$ 4,008.75 X	1 =	\$ 4,008.75
Equipment Total			\$ 49,945.31

* Includes Fees and Non-contract items

Quote Summary

Equipment Total	\$ 49,945.31
Trade In	
SubTotal	\$ 49,945.31
Sales Tax - (9.0%)	\$ 4,495.08
Total	\$ 54,440.39
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 54,440.39

Salesperson : X 

Accepted By : X _____



JOHN DEERE

Selling Equipment

Quote Id: 7841359

Customer Name:

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company
2000 John Deere Run
Cary, NC 27513
FED ID: 36-2382580,
Cage Code: 0XWZ3;
DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

EBERHARD EQUIPMENT
2506 S. HARBOR BLVD.
SANTA ANA, CA 92704
714-957-1111

JOHN DEERE 4120 Compact Utility Tractor (35 - 37 PTO hp)

Hours:

Stock Number:

Contract: GSA L&G_GS-06F-0083S

Selling Price *

Price Effective Date: March 27, 2013

\$ 45,936.56

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
6835LV	4120 Compact Utility Tractor (35 - 37 PTO hp)	1	\$ 27,405.00	20.00	\$ 5,481.00	\$ 21,924.00	\$ 21,924.00
Standard Options - Per Unit							
1505	Open Station with Standard Seat	1	\$ 0.00	20.00	\$ 0.00	\$ 0.00	\$ 0.00
2025	eHydro	1	\$ 1,475.00	20.00	\$ 295.00	\$ 1,180.00	\$ 1,180.00
4565	27-12LL-15 6PR Front R3 Turf Special 2 Pos. Bias 22.5LL-16.1 6PR Rear R3 Turf Special 2 Pos. Bias	1	\$ 1,679.00	20.00	\$ 335.80	\$ 1,343.20	\$ 1,343.20
7010	Dual Mid SCV	1	\$ 0.00	20.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 3,154.00		\$ 630.80	\$ 2,523.20	\$ 2,523.20
Dealer Attachments/Non-Contract/Open Market							
RE51650	Water Separator Clear Bowl	1	\$ 64.43	20.00	\$ 12.89	\$ 51.54	\$ 51.54
LVB26037	4th & 5th Selective Control Valve Kit (Open Station Only)	1	\$ 852.50	20.00	\$ 170.50	\$ 682.00	\$ 682.00
LVB25546	Forward Lighting Kit (2 Lights)	1	\$ 95.70	20.00	\$ 19.14	\$ 76.56	\$ 76.56
LVB25547	Rear Work Light (1 Light)	1	\$ 62.70	20.00	\$ 12.54	\$ 50.16	\$ 50.16
LVB25236	Warning Light Brush Guard Kit (Two Guards)	1	\$ 61.60	20.00	\$ 12.32	\$ 49.28	\$ 49.28
LVB25688	Air Seat Suspension Kit (Open Station Only)	1	\$ 657.80	20.00	\$ 131.56	\$ 526.24	\$ 526.24
OS1572	Land Pride Over Seeder OS1572	1	\$ 9,036.00	0.00	\$ 0.00	\$ 9,036.00	\$ 9,036.00
AWGH3-7 5-1C6-B	Zerway Aerator 75', 3 point, core tines w/ greens roller and additional sportstine roller complete	1	\$ 11,017.58	0.00	\$ 0.00	\$ 11,017.58	\$ 11,017.58



JOHN DEERE

Selling Equipment

Quote Id: 7841359

Customer Name:

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 John Deere Company
 2000 John Deere Run
 Cary, NC 27513
 FED ID: 36-2382580,
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ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:
 EBERHARD EQUIPMENT
 2506 S. HARBOR BLVD.
 SANTA ANA, CA 92704
 714-957-1111

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
Dealer Attachments Total			\$ 21,848.31		\$ 358.95	\$ 21,489.36	\$ 21,489.36
Suggested Price							\$ 45,936.56
Total Selling Price			\$ 52,407.31		\$ 6,470.75	\$ 45,936.56	\$ 45,936.56

JOHN DEERE 400X Loader

Equipment Notes:

Hours:

Stock Number:

Selling Price *

Contract: GSA L&G_GS-06F-0083S

\$ 4,008.75

Price Effective Date: March 27, 2013

* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
2541P	400X Loader	1	\$ 5,345.00	25.00	\$ 1,336.25	\$ 4,008.75	\$ 4,008.75
Standard Options - Per Unit							
2000	Mounting Frame (4120-4720 Open Station Tractors, 4500-4700, 4510-4710, 4120-4720) Tractors.	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
5005	Hood Guard (4120-4720)	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
4095	Less Ballast Box	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
8000	73 In. (1850 mm) Materials Bucket	1	\$ 0.00	25.00	\$ 0.00	\$ 0.00	\$ 0.00
Standard Options Total			\$ 0.00		\$ 0.00	\$ 0.00	\$ 0.00
Suggested Price							\$ 4,008.75
Total Selling Price			\$ 5,345.00		\$ 1,336.25	\$ 4,008.75	\$ 4,008.75



City of Beverly Hills
 Department of Public Works & Transportation, Fleet Services
PRICE QUOTE REQUEST
 Telephone: (310) 285-2484
 FAX: (310) 278-1838

Item	Group	Component/Functional Description	Price
1.	Intent	Equipment described herein is intended for fleet use by City of Beverly Hill's Department of Community Services, Parks Operations Division. Every Department has designated roles in City's disaster recovery operations. As such, every piece of equipment assigned to the department could be utilized for recovery operations if appropriate for the task at hand.	
2.	Purchasing Procedure if applicable:	City of Beverly Hills intends to take advantage of the pricing and purchasing terms available either in the US GSA Federal Schedule IAW Section 833 of Disaster Recovery Purchasing Program or the California Multiple Awards Schedule, Contract #: 4-07-51-0019A	
3.	Vehicle	One (1) new and unused, latest model, John Deere 4120 Compact Utility Tractor; to include all manufacturer's standard equipment, unless, specifically added or deleted herein.	
REQUIRED ITEMS			
4.	Powertrains	John Deere Power Tech Engine; 43 HP; CARB certified	AS SPECIFIED
5.	X Drivetrain	12 Forward / 12 Reverse PowrReverser Transmission	E-Hydra ←
6.	ROP:	Open Station with standard seat	AS SPECIFIED
7.	Front Tire:	27-12LL-15 6PR Turf Special 2 Pos. Bias	
8.	Rear Tire	22.5LL-16.1 6PR R3 Turf Special 2 Pos. Bias	
OPTIONAL ITEMS			
9.	Loader:	400X loader with 73-inch bucket	
10.	Fuel:	Water Separator Clear Bowl	
11.	Control Valve:	4th & 5th Selective Control Valve; Includes rear-mounted couplers, hydraulic lines and SCV lever.	
12.	Travel Lighting:	Forward lighting kits (2 lights)	
13.	Work Lighting:	Rear work light (1 light)	
14.	Comfort:	Air seat suspension kit	
15.	Safety:	Slow moving vehicle sign	
16.	Extra keys:	Two (2) extra keys - total of 4 keys	
17.	DMV Plates	Exempt Plates if applicable	
NON-MANUFACTURER OPTIONS			
18.		AerWay Aerator Model 75"; Bolt-on repalceable tines; built-in frame stands, ballast tank; Optional tines: Sports and Coring tines	
19.		Land pride Over Seeder Model OS1572	TURFCO TRIWAVE

Subtotal: 54,018.00
 Tax (9%): 486.16
 Tire Fee: \$8.75
Total Purchase Price: 54,512.91

TERMS OF PAYMENT: Net 30-days
 Date: 3/29/13
 Signature: [Signature]
 Print Name: NICK SCOVEL
 Vendor: RA EQUIPMENT
 Address: 4816 BROOKS ST.
 City/State/Zip: MONTCLAIR, CA 91763
 Email: N.SCOVEL@RAEQUIP.COM
 Phone: 909-376-6715
 Fax: 909-626-3767