



AGENDA REPORT

Meeting Date: January 10, 2012

Item Number: E-1

To: Honorable Mayor & City Council

From: David L. Snowden, Chief of Police

Subject: **RESOLUTION OF THE COUNCIL OF THE CITY OF BEVERLY HILLS ACCEPTING A GRANT AWARD UNDER THE FISCAL YEAR 2008 STATE HOMELAND SECURITY GRANT PROGRAM, AUTHORIZING EXECUTION OF AN AGREEMENT WITH MOTOROLA SOLUTIONS, INC. AND APPROPRIATING FUNDS FOR THE PURCHASE OF EQUIPMENT AND SERVICES TO UPGRADE THE CITY'S RADIO SYSTEM**

Attachments:

1. Resolution
2. Correspondence from the County of Los Angeles
3. Correspondence from Motorola Solutions Inc.

RECOMMENDATION

It is recommended that the City Council adopt the resolution accepting a grant as a subrecipient from the County of Los Angeles, authorizing the City Manager to execute an agreement and approving a purchase order in the amount of \$1,175,912 with Motorola Solutions Inc., and appropriating funds for the purchase of radio system infrastructure equipment and services as follows:

FROM		TO	
\$1,175,912.00	Fund 41 – Information Technology Fund Balance 41-30000	\$1,175,912.00	FY2008 SHSGP Grant Electrical, Lighting and Communications Equipment 1902105F025-74060
\$1,324,088.00	Fund 41 – Information Technology Fund Balance 41-30000	\$1,324,088.00	Radio Replacement CIP CIP Equipment Account 31410859-85050
\$2,500,000.00	TOTAL	\$2,500,000.00	TOTAL

INTRODUCTION

In 2007, the City of Beverly Hills invested approximately \$7 million to replace its aging radio infrastructure and user equipment with a state-of-the-art system. Since then, a suite of industry standards known as Association of Public-Safety Communications Officials Project 25 (APCO P25) has been developed and adopted.

P25 is a common operating standard adopted by APCO to ensure competitive pricing amongst manufacturers and interoperability for radio users. The P25 standards substantially address the technical challenges of communication among differing modulation schemes: conventional, trunked and analog systems. It is a standard for the design and manufacture of interoperable two-way wireless communications products. Radio equipment that demonstrates compliance with P25 is able to meet a set of minimum requirements to fit the needs of public safety. APCO members have committed to migrating to P25 standards by December 2013.

In LA County, the various public agency radio systems are scattered across four incompatible frequency bands using different technologies and radio equipment. Interoperability today requires exchanging radios among first responders or implementing a complex system of patches that can temporarily tie two or more radio frequencies together. Although patches have been a great help, they are cumbersome, time consuming and sometimes unreliable. The Los Angeles Regional Tactical Communications System (LARTCS) provides some ability to communicate with city, county, state and federal agencies in the event of a large-scale incident.

With P25, radio users will experience true interoperability and the patchwork of radio systems that currently exists in the region will be minimized. As a member of the Interagency Communications Interoperability System (ICIS) JPA, the City currently enjoys interoperability with the other 6 member and 20 subscriber agencies. Once the

region's radio systems completely migrate to P25, the City will enjoy interoperability with all radio users.

DISCUSSION

As part of the 2008 State Homeland Security Grant Program (SHSGP), the County-wide approval authority allocated approximately \$6.9 million for the Los Angeles Regional Interoperability Communications System (LA-RICS) radio system project. Unfortunately, LA-RICS has encountered unanticipated delays and recently notified the SHSGP Approval Authority that it would be unable to expend the full amount of its allocation. Additionally, LA-RICS advised that the vast majority of its allocation (over \$5 million) would need to be reallocated quickly to other local projects in order to avoid the grant funds reverting to the State of California for distribution outside of the Los Angeles region.

Through ICIS, the City requested \$1,175,912 of the expiring SHSGP funding to upgrade the City's radio infrastructure to P25 standards. The City of Culver City requested \$439,343 for a similar upgrade to its radio system. In late December 2011, the Approval Authority notified both cities that their requests were approved. Because the 2008 grant is nearing the end of its final performance period extension, the radio system upgrade project needs to be completed by March 31, 2012 in order to qualify for grant reimbursement.

In 2007, the City selected Motorola Solutions Inc. (Motorola) as its radio system vendor. This selection was made, in part, in order to ensure connectivity with the ICIS master radio site in Glendale, which allows radio system users to roam seamlessly on all ICIS cells throughout the region. In order maintain the City's radio system in alignment with the ICIS upgrade plan to provide seamless roaming to existing and potential new members on the ICIS network, the P25 upgrade must be completed by Motorola.

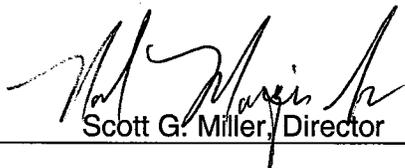
Due to the short time-line created by this last minute grant opportunity, staff was unable to finalize the City's agreements with the County of Los Angeles and Motorola prior to the January 10, 2012 agenda deadline. Therefore, the resolution for this item authorizes the City Manager to execute both agreements and approve the issuance of a purchase order with Motorola in the amount of \$1,175,912 to upgrade the radio system.

FISCAL IMPACT

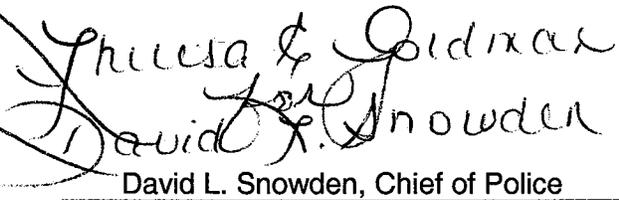
The cost for radio system infrastructure equipment and services is estimated to total \$1,175,912. An appropriation from the Information Technology Fund is requested to facilitate these purchases. The City will be reimbursed by the County of Los Angeles for authorized grant expenditures approximately four months after the project is completed. This reimbursement is contingent upon the City's eventual execution of a grant agreement with the County of Los Angeles, the approval of the ICIS cities' sole source vendor justification by California Emergency Management Agency (Cal EMA), which is currently pending, and the timely completion of the project by Motorola. Staff is working with the County of Los Angeles to develop the grant agreement and anticipates having a draft version of the document for presentation to the City Council at its January 10, 2012 meeting. Motorola has advised that the City must issue its purchase order for this

project by January 11, 2012 in order for Motorola to meet its obligations to install and functionally test its equipment by the grant completion deadline of March 31, 2012.

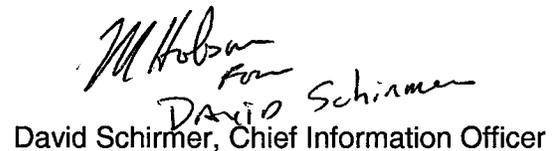
Other expenditures will be necessary to upgrade and/or replace mobile and portable radios and other radio components that do not currently meet P25 standards to ensure their integration with the upgraded radio system infrastructure. Additional grant funds may be available to fund these expenditures. If more grant funds are not secured, the expenditures will be funded by the City's Information Technology Fund as part of the Radio Replacement CIP. While these other expenditures may possibly total approximately \$1,300,000, staff is contacting vendors for quotes, researching the possibility of securing additional grant funds, and will report its findings to the City Council at its January 10, 2012 meeting. As staff anticipates that these other expenditures may ultimately be less than \$1,300,000, any unexpended funds will revert to the Fund 41 (Information Technology) fund balance.


Scott G. Miller, Director

Finance Approval


David L. Snowden, Chief of Police

Police Approval


David Schirmer, Chief Information Officer

Information Technology Approval

Attachment 1

RESOLUTION NO. 12-R-

RESOLUTION OF THE COUNCIL OF THE CITY OF BEVERLY HILLS
ACCEPTING A GRANT AWARD UNDER THE FISCAL YEAR 2008 STATE
HOMELAND SECURITY GRANT PROGRAM, AUTHORIZING EXECUTION OF
AN AGREEMENT WITH MOTOROLA SOLUTIONS, INC. AND APPROPRIATING
FUNDS FOR THE PURCHASE OF EQUIPMENT AND SERVICES TO UPGRADE
THE CITY'S RADIO SYSTEM

The Council of the City of Beverly Hills does hereby resolve as follows:

Section 1. The County of Los Angeles administers the FY2008 State Homeland Security Grant Program (SHSGP) grant ("Grant") for the Los Angeles county region.

Section 2. The City hereby appoints the City Manager or his designee as agent of the City of Beverly Hills to apply for and accept a grant from the County of Los Angeles, and to execute and submit all documents including, but not limited to, applications, agreements, amendments, and payment requests, which may be necessary for administration of the Grant.

Section 3. The City also authorizes the City Manager or his designee to negotiate and execute an agreement with Motorola Solutions, Inc. and approve a purchase order in the amount of \$1,175,912.00 to upgrade the City's radio system infrastructure to Association of Public Safety Communications Officials Project 25 compliance.

Section 4 Appropriation of funds in the amount of \$2,500,000 is authorized as follows:

FROM		TO	
\$1,175,912.00	Fund 41 – Information Technology Fund Balance 41-30000	\$1,175,912.00	FY2008 SHSGP Grant Electrical, Lighting and Communications Equipment 1902105F025-74060
\$1,324,088.00	Fund 41- Information Technology Fund Balance 41-30000	\$1,324,088.00	Radio Replacement CIP CIP Equipment Account 31410859-85050
Total \$2,500,000.00		Total \$2,500,000.00	

Purpose: To appropriate funds for costs related to the purchase of radio system equipment and services to be funded by the FY2008 SHSGP grant.

Section 5. The City Clerk shall certify to the adoption of the Resolution and shall cause the Resolution and his certification to be entered in the Book of Resolutions of the Council of the City.

Adopted:

BARRY BRUCKER
Mayor of the City of
Beverly Hills, California

ATTEST:

(SEAL)
BYRON POPE
City Clerk

APPROVED AS TO FORM:


LAURENCE S. WIENER
City Attorney

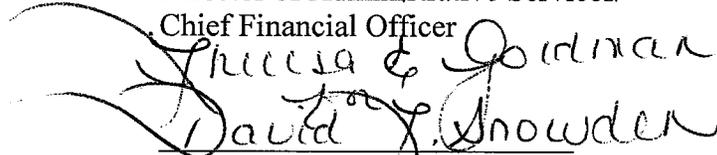
APPROVED AS TO CONTENT:

JEFFREY C. KOLIN
City Manager

[Signatures continue]



SCOTT G. MILLER
Director of Administrative Services/
Chief Financial Officer



DAVID L. SNOWDEN
Chief of Police

Attachment 2



County of Los Angeles
CHIEF EXECUTIVE OFFICE

Kenneth Hahn Hall of Administration
500 West Temple Street, Room 713, Los Angeles, California 90012
(213) 974-1101
<http://ceo.lacounty.gov>

WILLIAM T FUJIOKA
Chief Executive Officer

January 5, 2012

Mr. Jeff Kolin
City Manager
City of Beverly Hills
455 North Rexford Drive
Beverly Hills, CA 90210

Dear Mr. Kolin:

Board of Supervisors

GLORIA MOLINA
First District

MARK RIDLEY-THOMAS
Second District

ZEV YAROSLAVSKY
Third District

DON KNABE
Fourth District

MICHAEL D. ANTONOVICH
Fifth District

**2008 STATE HOMELAND SECURITY GRANT PROGRAM
SUBRECIPIENT AGREEMENT
AMENDMENT NO. 1**

During December 2011, a portion of the 2008 State Homeland Security Grant Program (SHSGP) funding was repurposed from the LA-RICS project to local jurisdictions and County departments. As a result of this action, your agency was awarded an additional \$1,175,912 in grant funding for the ICIS project. In order to allocate the additional funding to your jurisdiction, Amendment No. 1 (Amendment) to your 2008 Subrecipient Agreement needs to be executed between Beverly Hills and the County of Los Angeles.

You will find enclosed: 1) details of your project(s) now approved under the 2008 SHSGP; and 2) two copies of Amendment No. 1 to the Subrecipient Agreement between Beverly Hills and Los Angeles County. Both copies of the Amendment require execution (preferably in blue ink) by the appropriate City staff and should be returned to:

Chief Executive Office
Attn: Craig Hirakawa
County Disaster Administrative Team
500 West Temple Street, Room 754
Los Angeles, CA 90012

This office will obtain the required County signatures, assign the effective date on the first page of the Amendment, and return a fully executed original of the Amendment to you.

If you have any questions regarding the completion of Amendment No. 1, you may contact Mr. Hirakawa at (213) 974-1127 or by email at chirakawa@ceo.lacounty.gov.

Sincerely yours,

Carol Kindler
Manager, Chief Executive Office

CK:hgdrive
Enclosures

c: Erick Lee, Records and Jail Manager
Beverly Hills Police Department

Grants/2008 SHSGP/Subrecipient Agreements and Transmittals/Beverly Hills Amendment 1 Transmittal Letter

"To Enrich Lives Through Effective And Caring Service"

Attachment 3

Motorola Solutions, Inc.
6450 Sequence Drive
San Diego, CA 92121
U.S.A.

December 27, 2011

Division Commander Theresa Goldman
City of Beverly Hills
464 North Rexford Drive
Beverly Hills, CA 90210

RE: P25 Infrastructure Replacement, Grant Project Beverly Hills ICIS Cell

Dear Commander Goldman:

Motorola Solutions, Inc. ("Motorola") is pleased to have the opportunity to provide the City of Beverly Hills with quality communications equipment and services. The Motorola project team has taken great care to propose a solution that will meet your needs and provide unsurpassed value.

To best meet the functional and operational specifications of this solicitation, Motorola's solution includes a combination of hardware, software, and services. Specifically, this solution is for P25 Infrastructure and provides:

- Replacement of existing 4.1 Motorola Smartzone Infrastructure with Motorola P25 Infrastructure

This proposal consists of this cover letter together with its Exhibits. This proposal shall remain valid through January 11, 2012. This validity is required in order to install and functionally test the equipment by March 31, 2012. Due to the extremely short time allocated for this project, Motorola is requesting the use of the Amended and Restated Master Purchase and Service Agreement between the City of Glendale and Motorola, dated October 31, 2011 (the "Glendale Master Purchase Agreement") to govern the transaction and serve as the terms and conditions of this sale. A copy of this Glendale Master Purchase Agreement will be provided to you upon request. Beverly Hills may accept the proposal by delivering to Motorola a Purchase Order incorporating by reference the Motorola proposal. Alternatively, Motorola would be pleased to address any concerns Beverly Hills may have regarding the proposal. Any questions can be directed to your Motorola Account Executive, Mark Herzog, phone 909-862-3206.

We thank you for the opportunity to furnish Beverly Hills with "best in class" solutions and we hope to strengthen our relationship by implementing this project. Our goal is to provide you with the best products and services available in the communications industry.

Sincerely,

MOTOROLA SOLUTIONS, INC.



Mark Schmidt
MSSI Vice President



Section 6. Pricing

Motorola is pleased to provide the following equipment and services to the City of Beverly Hills:

○ Equipment	\$ 633,222.00
○ Implementation	\$ 478,330.00
○ Performance Bond	\$ 8,953.00
System Subtotal	\$ 1,120,505.00
○ Tax on Equipment	\$ 55,407.00
Grand Total	\$ 1,175,912.00