



AGENDA REPORT

Meeting Date: August 2, 2011
Item Number: F-9
To: Honorable Mayor & City Council
From: Fred Simonson, Maintenance Operations Manager *FRS*
Rene Biadoma, Fleet Manager
Subject: APPROVAL OF A PURCHASE ORDER IN THE AMOUNT OF \$159,822.78 TO THEODORE ROBINS INC. D.B.A. THEODORE ROBINS FORD FOR PURCHASE OF SIX FORD CROWN VICTORIA POLICE INTERCEPTOR SEDANS
Attachment: 1. City of Beverly Hills PO11200820
2. Letter of Intent dated February 28, 2011

RECOMMENDATION

Staff recommends that the City Council move to approve a purchase order in the amount of \$159,822.78 to Theodore Robins, Inc. (Vendor) for the purchase of six (6) Ford Crown Victoria Police Interceptor (CVPI) sedans to replace an equal number of job-worn police cars currently assigned to the Beverly Hills Police Department (BHPD).

DISCUSSION

Following an annual evaluation of the City's vehicle and equipment fleet, Fleet Services staff has determined that the below-listed public safety vehicles have either met or exceeded their expected life expectancies:

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
065	2005 FORD CROWN VICTORIA	0102301 / Patrol Unit
068	2006 FORD CROWN VICTORIA	0102301 / Patrol Unit
069	2006 FORD CROWN VICTORIA	0102301 / Patrol Unit
072	2006 FORD CROWN VICTORIA	0102301 / Patrol Unit
077	2006 FORD CROWN VICTORIA	0102301 / Patrol Unit
084	2006 FORD CROWN VICTORIA	0102301 / Patrol Unit

After a joint deliberation between staffs of the BHPD and Fleet Services, it was decided that the above vehicles be replaced with the same type of police sedans.

In 2009, Ford Motor Company announced that 2011 would be the last production year for the CVPI sedans, and set March 01, 2011 as the cut-off date for placing orders for these cars. In Fiscal Year 2010/2011, Fleet completed a similar purchase "piggybacking" on a competitive bid process completed by the City of San Jose, California. As part of its sales campaign, vendor offered to extend the same terms and pricing to the City as stipulated in "Attachment 1," which City had issued to vendor during FY2010/2011. On February 28, 2011, City issued "Attachment 2" to vendor to formalize its intention to take advantage of the vendor's sales offer and to purchase six (6) last-production CVPI sedans as replacements for the above-listed vehicles.

FISCAL IMPACT

Summary of the vendor's price quote for the type of vehicle specified by the City of Beverly Hills is as follows:

One (1) Sedan - Full-size, 4-Door, 2012 Ford Crown Victoria Police Interceptor per the City of San Jose Contract	\$24,532.40
City of Beverly Hills Additions	\$580.33
City of Beverly Hills Deletions	<\$849.97
Subtotal	\$24,262.76
Tax (9.75%)	\$2,365.62
Tire Fee:	\$8.75
Delivery Fee	INCL
Unit Total:	\$26,637.13
6X Total:	\$159,822.78

Funding for this purchase is appropriated from the Fiscal Year 2011-2012 Council-approved budget source:

Budget Unit	Program # / Description of Fund Source	Account #	Amount
49	35498502 / Vehicle Replacement	85050	\$159,822.78


 Scott G. Miller
 Approved By


 David D. Gustavson
 Approved By

Attachment 1



CITY OF BEVERLY HILLS
 455 N Rexford Drive
 Beverly Hills, CA 90210

ATTACHMENT (1)
PURCHASE ORDER NO. 11200820

PAGE NO. 1

BILL TO: 345 Foothill Road
 Beverly Hills, CA 90210 Attention: Marina

V 10007289
 E THEODORE ROBINS INC.
 N DBA THEODORE ROBINS FORD
 D 2060 HARBOR BLVD
 O COSTA MESA CA 92627
 R

S VEHICLE & MAINTENANCE - P W
 H CITY OF BEVERLY HILLS
 I 9355 W THIRD STREET
 P BEVERLY HILLS, CA 90210
 T
 O ATTN: RENE BIADOMA/MK 310.285.2483

ORDER DATE: 09/23/10 BUYER: RENE BIADOMA/MK

REQ. NO.: 11101738 REQ. DATE:

TERMS: NET 30 DAYS F.O.B.:

DESC.: CIP EQUIPMENT

ITEM#	QUANTITY	UOM	DESCRIPTION	UNIT PRICE	EXTENSION
COUNCIL APPROVED ON 9/21/10 ITEM P-14 FOR \$159,822.78. CHARGES ARE NOT TO EXCEED TOTAL.					
01	6.00	EA	VEHICLE - SEDAN FULL SIZE, 4-DOOR, 2011 FORD CROWN VICTORIA POLICE INTERCEPTOR PER CITY OF SAN JOSE CONTRACT.	24262.7700	145,576.62
02	6.00	EA	TIRE FEE	8.7500	52.50
				SALES TAX:	14,193.72
ACCCOUNT				PAGE TOTAL \$	159,822.84
01	35498502		85050	159,770.34	
02	35498502		85050	52.50	
				TOTAL \$	159,822.84

APPROVED BY

AUTHORIZED SIGNATURE

SEP 24 2010



City of Beverly Hills
 Department of Public Works & Transportation, Fleet Services
PRICE QUOTE REQUEST
 Telephone: (310) 285-2484
 FAX: (310) 278-1838

Item	General Description	Specification Details	Price Quote
1.	Intent:	Vehicle described herein is intended for fleet use by the City of Beverly Hills Department of Police. It shall be current model & unused.	
2.	Vehicle - Per the City of San Jose Bid RFB 09-10-31	One (1) 2011 Ford Crown Victoria Police Interceptor (CVPI), Full-size Sedan, 4-Door, Police Patrol, High-speed-pursuit capable; to include all standard equipment specified in the manufacturer's brochure and those items specified in the City of San Jose Purchase Contract (PO# 75025), unless specifically deleted or added herein.	\$24,532.40

Standard Features			
3.	Interior	Manual A/C; HD Rubber Floor covering; Power-adjustable pedals; Front bucket seats; 6-way power driver seat; Tilt steering; Anti-stab plates behind front seats; Certified-calibration speedometer; Charcoal Black Interior trim.	INCL
4.	Exterior	Decklid release on center of instrument panel; Dual stainless exhaust system; Solar-tinted glass; Snap-on center steel hub caps; Full-size spare tire; Window-integrated antenna; Heated power fold-away mirrors.	INCL
5.	Powertrain / Functional	High-output alternator (200Amp Max); 4-speed auto trans; 3.27 axle ratio; 750 CCA maint-free battery; ABS brakes; RWD; 4.6L V8 engine flex-fuel; Engine idle hourmeter; 19GL fuel tank; rack-&-pinion power steering; Oil-to-air trans cooler; HD steel wheels; P235/55WR17 BSW tires	INCL
6.	Safety & Security	Dual-stage front airbags; Front-side airbags; Battery saver; Side-intrusion beams; TPMS	INCL

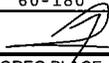
Optional Features Included in the City of San Jose's Bid Specifications			
7.	432	Keyed-alike (Code 1284x) - 6 Key Sets	INCL
8.	47B	Courtesy lamp disabled - includes disabling of door lock confirmation flash	INCL
9.	51Y	Spotlamps, Dual - Black	INCL
10.	61H	Decklid release on door and center of instrument panel - Ignition-powered	INCL
11.	67B	Rear doors inoperable. Rear door locks are only operational electronically from driver	INCL
12.	948	Rear windows power delete - Operable with front driver's switches	INCL
13.	952	2-tone Paint Treatment #1 (CHP Black&White color scheme; Note: Delete Dark Blue)	INCL
14.	61K	Heated side-view mirrors (61K)	INCL
15.	14T	Trunk Pack w/ Kevlar Front Liner	INCL
16.	Extended Warranty	5-year/75,000-mile Extended Powertrain Warranty	INCL
17.	DMV Documents	Owner Certificate, Registration & Exempt Plates - Vendor Provided	INCL

City of Beverly Hills Deletions and Additions			
18.	Delete	Wig Wags-Whelen UHF2150A headlight flasher	<\$43.33
19.	Delete	Setina 6-S prisoner partition	<\$501.90
20.	Delete	Setina PB 400 aluminum push bumper	<\$200.00
21.	Delete	Diagnostic equipment-Rotunda VCM 164R9542	<\$52.00
22.	Delete	Front body side molding-uninstalled (96B)	<\$26.00
23.	Delete	Tire -pressure reset tool	<\$26.74
24.	Delete	Remove rear decklid emblems	0.00
25.	Add	License Plate Bracket - Front (153)	Standard
26.	Add	AM/FM Radio	\$87.00
27.	Add	Traction Control (552)	\$121.11
28.	Add	Moldings, front body-side; color-keyed, installed (96A)	\$28.89
29.	Add	Grille-Chrome (66C)	\$43.33
30.	Add	Push Bumper, Go-Rhino Installed	\$300.00

Subtotal:	\$24,262.76
Tax (9.75%):	\$2,365.62
CA Tire Fee:	8.75
Delivery fee:	INCL
Unit Total:	\$26,637.13
(FOB City of Beverly Hills) X6 TOTAL	\$159,822.78

TERMS OF PAYMENT: **10% discount if paid w/in 21 days**

DELIVERY: 60-180

Signature: 

Print Name: GREG PLACE

Vendor: THEODORE ROBINS FORD

Address: 2060 HARBOR BLVD

City/State/Zip: COSTA MESA, CA 92627

Email: gplace@RobinsFord.com

Phone: 949.200.7782

Fax: 949.209.8947

Attachment 2



David Gustavson, Director
Public Works & Transportation

February 28, 2011

Mr. Scott Pearson
Government Sales
Theodore Robins Ford
2060 Harbor Blvd,
Costa Mesa, CA 92627

RE: Letter of Intent

Reference (a) City of Beverly Hills Purchase Order 11200820
(b) Crown Victoria Police Interceptor (CVPI) Sedan Specifications

Dear Mr. Pearson:

The City of Beverly Hills desires to take advantage of Theodore Robins Ford's offer to extend to the City of Beverly Hills the same terms and pricing indicated in Reference (a). We understand that this will be the last year that the CVPI will be produced and that the deadline for placing an order is March 01, 2011.

This non-binding letter is to state our intent to seek approval from the Council of the City of Beverly Hills, during the Fiscal Year 2011/2012, to acquire six (6) new and unused CVPI sedans, specified in Reference (b), under the terms of the City of Beverly Hills purchase order and subject to formal approval by the Council of the City of Beverly Hills and the issuance of a purchase order from the city of Beverly Hills. We anticipate this approval from the City Council by late summer, 2011.

We appreciate the opportunity to participate in the purchase order.

Sincerely,



David Gustavson

Director