



## AGENDA REPORT

**Meeting Date:** December 16, 2008  
**Item Number:** F-13  
**To:** Honorable Mayor & City Council  
**From:** Rene Biadoma, Fleet Manager  
**Subject:** APPROPRIATION OF \$1,059,772.00 FROM THE VEHICLE REPLACEMENT INTERNAL SERVICE FUND; AND  
APPROVE A PURCHASE ORDER IN THE AMOUNT OF \$1,059,772.00 TO PIERCE MANUFACTURING FOR THE PURCHASE OF ONE PUBLIC SAFETY EQUIPMENT  
**Attachment:** 1. Bid Proposal from Pierce Manufacturing

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### **RECOMMENDATION**

Staff recommends that the City Council move to: 1) Approve appropriation of funds in the amount of \$1,059,772.00 from the Vehicle Replacement Internal Service Fund to the FY2008/2009 Vehicle Replacement Program, 2) Accept the bid proposal from Pierce Manufacturing to provide a Truck-tractor-drawn Aerial, and 3) Approve a purchase order in the amount of \$1,059,772.00 including a contingency amount of \$18,808.61 to Pierce Manufacturing for the purchase of subject public-safety equipment.

	<u>FROM</u>		<u>TO</u>
\$1,059,772.00	Vehicle Replacement Internal Service Fund (Fund 08)	\$1,059,772.00	Vehicle Replacement Fund (35088502- 85050)

### **INTRODUCTION**

This report is a request for City Council approval to appropriate \$1,059,772.00 from the Vehicle Replacement Internal Service Fund to the FY2008/2009 Vehicle Replacement Program, accept the bid proposal (Attachment 1) from Pierce Manufacturing to provide a Truck-tractor-drawn Aerial, and approve issuance of a purchase order in the amount of \$1,059,772.00 to Pierce Manufacturing for the purchase of subject public-safety equipment as replacement for an existing Truck-tractor-drawn Aerial assigned to the Fire Department (FD).

### **DISCUSSION**

The below-listed piece of equipment, which serves as backup for the front-line ladder truck, is a critical component of the FD's public fire protection program. Following a joint  
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annual analysis of the FD's vehicle fleet, staff from both the FD and Fleet Services has determined that this public-safety apparatus has either met or exceeded its established replacement criteria.

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
808	1988 / Spartan / LTI MS202042 Truck-Tractor-Drawn Aerial (Ladder Truck)	0103301 / Emergency Response Services

After a joint deliberation between staff of the FD and Fleet Services, it was decided that the above 20-year-old piece of equipment be replaced with the same type of ladder truck. The replacement apparatus is needed to ensure that the City has up-to-date and reliable public-safety equipment in its fleet. The new equipment will also help maintain the City Fire Department's "Class 1" ISO Fire Suppression Rating Schedule.

With this in mind, staff compiled bid document, Bid 09-12, using data gleaned from inputs provided by various Fire agencies that operate comparable ladder trucks and from information gathered by staff while attending various fire equipment expositions. This bid document was then posted on the City's website and copies were also sent to pre-qualified vendors.

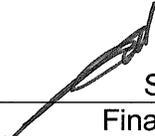
Bid 09-12 garnered just one bid proposal from a pre-qualified vendor and a "no-bid response" letter from another pre-qualified vendor. After thoroughly evaluating the lone bid proposal, staff has determined that Pierce Manufacturing's proposal is a responsible bid, and it meets the bid's technical specifications. Based on the information provided by other Fire agencies, staff firmly believes that the price quoted by the Pierce Manufacturing is a fair price for the type of equipment that the City has specified. Therefore, staff recommends that the City Council accept the bid proposal from Pierce Manufacturing and approve issuance of a purchase order to Pierce Manufacturing.

Summary of this purchase is as follows:

<b>Item</b>	<b>Description</b>	<b>Price</b>
1.	One new 2009 Pierce Velocity 100-Foot Truck-tractor-drawn Aerial as specified in the City of Beverly Hill's bid document, Bid 09-12	\$951,291.00
2.	City of Beverly Hills Option: 2009 NFPA Update	\$10,338.00
	Subtotal	\$961,629.00
	Tax (8.25%)	\$79,334.39
	<b>Total:</b>	<b>\$1,040,963.39</b>
	Contingency Amount:	\$18,808.61
	<b>Total Purchase Order Amount:</b>	<b>\$1,059,772.00</b>

**FISCAL IMPACT**

Funding for this purchase is requested to be appropriated from the Vehicle Replacement Internal Service Fund (Fund 08) to the FY2008/2009 Capital Improvement Program, Vehicle Replacement (35088502-85050).

  
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Scott Miller  
Finance Approval

  
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David Gustavson  
Approved By

# **Attachment 1**

**Bid Proposal from Pierce Manufacturing**

TITLE: Truck, Tractor-Drawn Aerial

BID NO: 09-12

SECTION IV – BID FORM  
Must be completed by Vendor

The undersigned proposes to furnish all materials, supplies, equipment or services set forth herein subject to all conditions outlined in the Bid Document, including the general instructions and information to bidders, at prices indicated below:

Amount of Bid Deposit Required: \$ 5% of Proposal Price

Amount of Performance and Payment Bond Required: \$NONE

Bid Proposal: \$ 951,291.00

Payment Terms: NET 10 DAYS SEE SECTION 11 FOR DISCOUNTS

Warranty: As specified by Beverly Hills

Exceptions or Deviations attached (Check Box) YES  NO

Delivery (Number of Days): 240 days

Company Name: PIERCE MANUFACTURING

Address: 2600 AMERICAN DR. APPLETON, WI 54914

Telephone: 909-673-9900 FAX: 909-673-9700

Person submitting bid: KEVIN M. NEWELL SALES REP.  
(Print Name) (Title)

Signature: Kevin M. Newell  
Kevin M. Newell

F.O.B.

All prices of the bid shall be F.O.B. destination Beverly Hill, California; and delivery to any point within Beverly Hills shall be without additional charge.

TAX

All bid proposals shall be exclusive of tax; City staff will compute all tax involved when applicable..

ACCEPTANCE OF PROPOSAL

The City reserves the right to accept or reject any and all bids and reserves the right to waive technicalities where such action best serves the interests of the City. The manufacturer of the proposed materials or equipment may be required to acknowledge by written conformation that the minimum requirements of the specifications are included in the Bidder's proposal before the award of the bid.

EXCEPTIONS

Any bidder's exceptions to these terms or conditions or deviations from the written specifications shall be shown in writing and attached to bid form. However, such exceptions or deviations may result in bid rejection.