



## AGENDA REPORT

**Meeting Date:** February 7, 2012  
**Item Number:** F-12  
**To:** Honorable Mayor & City Council  
**From:** Fred Simonson, Maintenance Operations Manager *FCS*  
Rene Biadoma, Fleet Manager *RB*  
**Subject:** APPROVAL OF A PURCHASE ORDER TO GALPIN FORD IN THE NOT-TO-EXCEED AMOUNT OF \$105,720.43 FOR PURCHASE OF FOUR (4) FORD VEHICLES  
**Attachment:** 1. Price Proposal from Galpin Ford in response to Bid 12-16

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### RECOMMENDATION

Staff recommends that the City Council move to approve a purchase order to Galpin Ford in the not-to-exceed amount of \$105,720.43 for purchase of four (4) Ford vehicles to replace an equal number of obsolete and job-worn vehicles used for public-safety functions.

### DISCUSSION

Following an annual evaluation of the City's vehicles and equipment fleet, Fleet Services staff has determined that the following vehicles, used by public-safety personnel, have exceeded their economical life expectancy:

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
857	2005 Ford Crown Victoria	0103201 / Fire Prevention
870	2006 Ford Crown Victoria	0103201 / Fire Prevention
007	2007 Dodge Charger RT	0102501 / Detective Bureau
042	2001 GMC Safari	0102501 / Detective Bureau

After a joint deliberation with each respective department, Fleet Services staff prepared a bid document that specifies the various types of replacement vehicles agreed upon. The unique mission requirements of each user were also considered in selecting the specific type of vehicles. Intent for these vehicles is as follows:

- The Ford Taurus Sedans will be utilized by Fire Department personnel for various administrative-support functions.

- Ford Edge CUV will be used by PD personnel for long-duration surveillance and investigative work at distant locations.
- Ford Explorer SUV will be used by the PD high-tech-crime bureau (computer forensic) as their mobile-service vehicle and for transporting their highly specialized investigative gear which are incased in large impact-resistant cases.

Based on the above requirements, procurement staff published bid document, "Bid 12-16." This formal-bid proceeding garnered six responses - five of which are formal submittals and one no-bid response. Summary of price proposals is as follows:

Vendor	Total Price (No Tax)	Comment / Exceptions
Santa Monica Ford	\$93,008.00	Does not meet bid specifications. Proposal does not include the "MyFord Touch" option for the Ford Edge which is required by the Police Department.
Galpin Ford	\$97,182.00	Meets Specifications
Raceway Ford	\$98,879.00	Meets Specifications
Theodore Robins Ford	\$98,987.92	Meets Specifications
Huntington Beach Ford	\$100,020.00	Meets Specifications
McPeek's Dodge of Anaheim	N/A	No-bid fax

After careful evaluation of the various proposals, staff determined that the proposal submitted by "Galpin Ford" is the most responsible proposal with the lowest cost to City.

**FISCAL IMPACT**

Galpin Ford's proposal is detailed in Attachment (1). Summary of the vendor's price proposal for the four Ford vehicles is as follows:

Qty	Vehicle description	Unit Price	Extended price
Two (2)	2013 Ford Taurus SE Sedan (Oxford White with Dune interior)	\$20,500.00	\$41,000.00
One (1)	2012 CUV, Ford Edge SEL with "MyFord Touch" option (Tuxedo Black with Black interior)	\$31,240.00	\$31,240.00
One (1)	2013 Ford Explorer SE SUV	\$24,942.00	\$24,942.00
Subtotal:			\$97,182.00
Tax (8.75%):			\$8,503.43
Tire Fee (\$8.75X4):			\$35.00
<b>(FOB City of Beverly Hills) Purchase Total:</b>			<b>\$105,720.43</b>

Meeting Date: February 7, 2012

Funding for this purchase is appropriated from the Fiscal Year 2011-2012 Council-approved budget:

<b>Budget Unit</b>	<b>Program # / Description of Fund Source</b>	<b>Account #</b>	<b>Amount</b>
49	35498502 / Vehicle Replacement	85050	\$105,720.43

  
\_\_\_\_\_  
Scott Miller  
Approved By

  
\_\_\_\_\_  
David D. Gustavson  
Approved By

# **Attachment 1**

**ATTACHMENT (1)****BID PACKAGE**

CITY OF BEVERLY HILLS  
OFFICE OF THE CITY CLERK  
455 NORTH REXFORD DRIVE  
BEVERLY HILLS, CALIFORNIA  
90210 (310) 285-2440

**LEGAL NOTICE - BIDS WANTED**

Sealed proposals are requested on the list of materials, supplies, equipment or services set forth herein, subject to all conditions outlined in the Proposal Document, including:

- SECTION I:** REQUEST FOR BIDS
- SECTION II:** GENERAL INFORMATION AND INSTRUCTION
- SECTION III:** DETAIL SPECIFICATIONS
- SECTION IV:** BID FORM

***(IF YOU CHOOSE NOT TO SUBMIT A BID, PLEASE COMPLETE PAGE 43 )***

Sealed proposals will be received only at the **Office of the City Clerk**, 455 North Rexford Drive, Beverly Hills, until 2:00 p.m. local time, on the dates hereinafter stated at which time they will be opened and publicly read for furnishing the materials, supplies, equipment or services or for supplying the materials, and/or providing labor for the repair, construction or improvement as the case may be, as indicated by the items hereunder listed and in accordance with the applicable specifications.

**SECTION I – REQUEST FOR BIDS**

Date of Request: **December 14, 2012**

Bid Number: **12-16**

Item Description: **VEHICLES, FORD, VARIOUS**

Bid Opening: **January 05 @ 2:00 PM**

All bids must be delivered by the specified opening time of the bid. Bids arriving after the specified hour will not be accepted. Mailed bids, which are delivered after the specified hour will not be considered regardless of postmarked time on the envelope. All bids must be in writing and must contain an original signature by an authorized officer of the firm - Electronic bids (telephone, FAX, etc.) are **NOT** acceptable.

**BID DEPOSIT - NONE REQUIRED WITH THIS BID**  
**PERFORMANCE BOND AND PAYMENT BOND - NONE REQUIRED WITH THIS BID.**  
**THE CITY RETAINS THE RIGHT TO REJECT ANY AND ALL BIDS WITHOUT CAUSE AND/OR ELECT NOT TO AWARD A BID.**

**CITY OF BEVERLY HILLS**  
**SECTION II - GENERAL INFORMATION AND INSTRUCTION**

1. Bid deposits of unsuccessful bidders will be returned after the bid has been awarded. A successful bidder's bid deposit will be returned after he has entered into a written contract, or after a performance bond, if required, has been executed and accepted by the City.
2. The vendor's proposal may be withdrawn at any time prior to the bid opening. No proposal may be withdrawn after the bid opening. Violation of this policy may cause forfeiture of the bid deposit and removal from qualified Bidder's List.
3. Bidders are advised to become familiar with all conditions, instructions and specifications governing this bid. Once the award has been made, a failure to have read all the conditions, instructions and specifications of this contract shall not be cause to alter the original contract or for vendor to request additional compensation.
4. Bidders agree to defend and save the City from and against all demands, claims, suits, costs, expenses, damages and adjustments based on any infringement of any patent relating to goods specified in this contract.
5. Successful bidder shall not assign the contract, or subcontract the whole or any part of the contract without written consent of the City. Such consent shall neither relieve the bidder from his obligation nor change the terms of the contract.
6. The City shall have the right to inspect any material specified herein. Equipment, supplies or services that fail to comply with the specifications herein regarding design, material or workmanship are subject to rejection at the option of the City. Any materials rejected shall be removed from the premises of the City at the expense of the vendor.
7. Bidder shall state the nature and period of any warranty or guarantee. Manufacturer's specifications shall be submitted with the bid and shall be considered a part of this contract where such specifications meet the minimum of the City specifications.
8. Each bidder shall submit in full this completed original BID DOCUMENT and all necessary catalogues, descriptive literature, etc., needed to fully describe the materials or work he proposes to furnish.
9. Bidders shall state the delivery date for commodities in terms of calendar days after notification of award. Where the contract calls for performance of labor, the bidder shall also state the number of calendar days required for completion after notification of award.
10. Cash discounts shall be considered in the evaluation of the bids, except that payment periods of less than thirty (30) days will not be considered in award of this bid. Where cash discounts are offered, the discount date shall begin with the invoice date or delivery date to the City, whichever is later.

11. Upon the award of the bid to the successful bidder, if insurance is required by the terms of this bid, the City will require evidence of such coverage be furnished within fourteen (14) days of notification of bid award. The amounts and types of coverage will be specified in Section IV of this bid. **All insurance forms must be in a format acceptable to the City.**
12. The Contractor agrees to indemnify, defend and hold harmless the City, City Council and each member thereof, and every officer, and employee of the City, from any liability or financial loss including, without limitation, attorneys fees and costs, arising in any manner whatsoever from any intentional, reckless, negligent, or otherwise wrongful acts, errors or omissions of Contractor, or any person employed by Contractor, including agents and independent contractors, in the performance of this agreement.
13. Every supplier of materials and services and all contractors doing business with the City shall be an "Equal Opportunity Employer" as defined by Section 2000 (E) of Chapter 21, Title 42 of the United States Code Annotated and Federal Executive Orders #11375, and as such shall not discriminate against any other person by reason of race, creed, color, religion, age, sex or physical or mental handicaps with respect to the hiring, application for employment, tenure, terms or conditions or employment of any person.
14. Prices quoted herein must be firm for a period of not less than ninety (90) days after date of bid opening.
15. Bids calling for other than a "lump sum" total bid may be awarded by single item, by groups of items, or as a whole, as the City deems to be in the best interest of the City.
16. The City will be the sole and exclusive judge of quality, compliance with bid specifications or any other matter pertaining to this bid. The City reserves the exclusive right to award this bid in any manner it deems to be in the best interest of the City.
17. Quantities specified in Section III are approximate only, the City reserves the right, within the period for delivery to increase or decrease the quantity ordered and upon mutual agreement after the period specified for delivery, order additional quantities of items bid.
18. "Contractor shall cooperate with the City in all matters relating to taxation and the collection of taxes. It is the policy of the City to self-accrue use tax associated with its own purchases. The City requests that its contractors self-accrue their use tax, **when applicable**, and report the use tax to the State Board of Equalization with a City-assigned permit number. The City's own use tax which is self-accrued by the City will be remitted to the State of California pursuant to the City's permit with the State Board of Equalization."
19. For any questions regarding this bid, please contact Rene Biadoma (310) 285-2484 [rbiadoma@beverlyhills.org](mailto:rbiadoma@beverlyhills.org); or Craig Crowder (310) 285-2490 [ccrowder@beverlyhills.org](mailto:ccrowder@beverlyhills.org)

## SECTION III – DETAILED SPECIFICATIONS

### SUBSECTION A - TECHNICAL NOTES

**IN EVENT OF CONFLICT, THE FOLLOWING SPECIFICATIONS SHALL PREVAIL OVER GENERAL INSTRUCTIONS CONTAINED ELSEWHERE IN THIS BID.**

**IMPORTANT NOTICE - THIS SECTION III, SUBSECTION A, COMPLETED WITH REQUIRED INFORMATION AND/OR BIDDER'S EXCEPTIONS MUST BE ATTACHED TO AND RETURNED WITH SECTION IV - BID FORM.**

**BIDDER MUST EXPLAIN IN DETAIL ALL ITEMS OFFERED WHICH DO NOT CONFORM TO SPECIFICATIONS CONTAINED HEREIN. IF NO EXCEPTIONS ARE LISTED, IT WILL BE ASSUMED BIDDER IS BIDDING "AS SPECIFIED."**

**Specifications for various Ford vehicles**

**BIDDERS EXCEPTIONS**

**1. SCOPE**

This specification covers the City of Beverly Hills' minimum requirements for various passenger and utility vehicles. These vehicles will be primarily assigned to the CITY fleet and used to transport people and cargo in the State of California on typical State highways and city/county roads and shall be designed to operate under typical ambient temperatures and weather conditions encountered in the State.

**2. CLASSIFICATION**

Each vehicle shall be grouped according to manufacturer's current specific model. Vehicles offered must meet or exceed these table values as specified for each vehicle model.

**3. GOVERNING STANDARDS**

Specifications and standards referenced in this document in effect on the opening of the Request for Proposal form a part of this specification where referenced. Each vehicle delivered shall be fully compliant with all Federal and State regulations for passenger vehicles in effect as of the date of manufacture.

3.1 SAFETY: Each vehicle delivered shall conform to the Federal Motor Vehicle Safety Standards (FMVSS) and the California Vehicle Code (CVC) requirements for passenger and utility vehicles in effect as of the date of manufacture.

3.2 EMISSION CONTROL: The engine shall be California Air Resource Board (CARB) certified to

operate on-highway in the State of California at the time of manufacture.

#### 4. REQUIREMENTS

##### 4.1 GENERAL REQUIREMENTS

Each vehicle shall be new (unused), current production or as specified at the Request for Proposal line item description. Each vehicle shall be supplied with all equipment and accessories indicated as standard equipment in the manufacturer's published literature unless specifically deleted as stated in this specification or Request for Proposal. Optional equipment necessary to meet the minimum requirements of this specification shall be installed.

##### 4.2 STANDARDIZATION

Specific make and models stated in this bid are intended to help achieve the many advantages of fleet-vehicle standardization. As such, any exception in this area will not be considered.

##### 4.3 PRICE PROPOSAL

Any price incentive (manufacturer's or dealer's), if available, shall be incorporated in the price proposal and not as a separate line item. Overall cost will be determined by adding all of the cost proposals, before taxes, for all of the vehicles covered in this bid.

#### 5. VEHICLES SPECIFICATIONS

##### 5.1 SEDAN, FORD TAURUS

Year/Make/Model	2012 Ford Taurus SE, 5-Pass Sedan
Color, Exterior	White Platinum Metallic-coat
Color, Interior	Charcoal Black
Transmission	6-speed automatic
Drivetrain	Front-wheel drive (FWD)
<b>Standard Features</b>	
<ul style="list-style-type: none"> <li>• AdvanceTrac® electronic stability control</li> <li>• Air conditioning</li> <li>• Audio – AM/FM stereo/single-CD player</li> <li>• Audio – Auxiliary input jack</li> <li>• Cruise control</li> <li>• Easy Fuel® capless fuel filler</li> <li>• Electronic power-assisted steering</li> <li>• Engine – 3.5L 24-valve Duratec® V6</li> <li>• Mirrors – Power sideview with integrated blind</li> </ul>	

N/A 2013 MY

N/A OXFORD WHITE

N/A DUNE

spot mirrors <ul style="list-style-type: none"> <li>• Powerpoints (3)</li> <li>• Power windows and door locks</li> <li>• Seat – 6-way power driver's with manual lumbar</li> <li>• Seat – 60/40 split-fold rear</li> <li>• Tilt/telescoping steering column</li> <li>• Transmission – 6-speed automatic</li> <li>• Wheels – 17" painted aluminum (SE)</li> <li>• Tire Pressure Monitoring System (excludes spare)</li> <li>• Brakes – 4-wheel Anti-Lock Brake System (ABS)</li> <li>• Brakes – Power-assisted 4-wheel disc</li> </ul>
<b>Select Options / Requirement</b>
<ul style="list-style-type: none"> <li>• Three (3) extra sets of keys - 5 total</li> <li>• Vendor shall apply for owner certificate, registration, and <b>exempt plates</b></li> </ul>

**5.2 CROSS-OVER UTILITY VEHICLE (CUV)**

Year/Make/Model	2012 Ford Edge SE
Color, Exterior	Tuxedo Black Metallic
Color, Interior	Charcoal Black
Engine	3.5L Ti-VCT V6 (SE)
Transmission	6-Speed SelectShift Automatic
Drivetrain	Front-wheel Drive

**Standard Features**

- Air conditioning
- Audio – AM/FM stereo/single-CD player with MP3 capability and 6 speakers
- Audio – Auxiliary input jack
- Brakes – Power 4-wheel disc with Anti-Lock Brake System (ABS)
- Cargo area light
- Easy Fuel® capless fuel filler
- Mirrors – Power sideview with integrated blind spot mirrors
- MyFord™ with 4.2" LCD displays in instrument cluster and center stack with steering wheel-mounted 5-way controls
- Power windows and door locks with one-touch-up/-down driver's side window feature
- Powerpoints (4)
- Remote Keyless Entry System with 2 integrated keyhead transmitter remotes
- Seats – Cloth front buckets
- Seat – 2nd-row 60/40 split fold-flat bench
- Steering wheel-mounted cruise control
- Tilt/telescoping steering column
- Transmission – 6-speed SelectShift Automatic™

*N/A SEL REQ'D w/ My Ford Touch  
only 1 unit in CA Regio  
meets Min Requirement.*

*Subject to pre-approval  
and availability.*

*Issuance of P.O. Does not  
Guarantee availability.*

<ul style="list-style-type: none"> <li>• Wheels – 17" painted aluminum</li> </ul>
<b>Select Options / Requirement</b>
<ul style="list-style-type: none"> <li>• MyFord Touch with Ford SYNC® voiceactivated, in-vehicle connectivity system, which includes 2 configurable displays in cluster; 8-in. LCD touch screen in center stack; media hub with 2 USB ports, SD card reader and audio/video input jacks; steering wheel-mounted 5-way controls (2); and Dark Copper center stack finish + rear view camera</li> <li>• Color-keyed cargo-area security shade</li> <li>• Two (2) extra sets of keys - 4 total</li> <li>• CITY will file for registration and plates.</li> </ul>

*N/A SEL only*

### 5.3 SPORT UTILITY VEHICLE (SUV)

Year/Make/Model	2012 Ford Explorer SE
Color, Exterior	(Standard color will be specified when order is placed)
Color, Interior	Charcoal Black
Engine	3.5L Ti-VCT V6
Transmission	6-speed SelectShift Automatic™
Drivetrain	Front-wheel Drive

*N/A 2013 MY - factory ORDER*

*N/A MED LIGHT STONE*

<b>Standard Features</b>
<ul style="list-style-type: none"> <li>• Air conditioning</li> <li>• Audio – AM/FM stereo/single-CD player with MP3 capability and 6 speakers</li> <li>• Auxiliary rear climate control</li> <li>• Easy Fuel® capless fuel filler</li> <li>• Electric power-assisted steering</li> <li>• Floor console with armrest and storage</li> <li>• Independent front and rear suspensions</li> <li>• MyFord™ with 4.2" color LCD displays in instrument cluster and center stack; and media hub with auxiliary audio input jack</li> <li>• Hill start assist</li> <li>• Mirrors – Power sideview with integrated blind spot mirrors</li> <li>• Powerpoints (4)</li> <li>• Power windows and door locks with one-touch-down driver's side window feature</li> <li>• Privacy glass (2nd and 3rd rows)</li> <li>• Roof-rack side rails</li> <li>• Seats – Front buckets with adjustable head restraints</li> <li>• Seat – 6-way power driver's</li> <li>• Seat – 2nd-row 60/40 split fold-flat</li> <li>• Seat – 3rd-row 50/50 split fold-flat</li> <li>• Steering wheel-mounted cruise, audio and 5-way MyFord controls (2)</li> <li>• Tilt/telescoping steering column</li> </ul>

<b>Select Options / Requirement</b>
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- |  |
|--|
| <ul style="list-style-type: none"><li>• Two (2) extra sets of keys - 4 total</li><li>• CITY will file for registration and plates.</li></ul> |
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(End of technical specification)

**SUBSECTION B - SPECIAL REQUIREMENTS**

1. The successful bidder will complete all documents necessary to obtain registration and license plates for vehicle(s) covered by this bid from the California Department of Motor Vehicles in the name of the City of Beverly Hills, 455 North Rexford Drive, Beverly Hills, California 90210, before the vehicles(s) are delivered.
2. Delivery is an important consideration in award of this bid. Bidder will be strictly bound to his commitments. Delivery credit should be clearly outlined if delivery is not included in the final bid.
3. Vehicle(s) covered by this bid, including all equipment and accessories, must comply with all requirements of the California Vehicle and Federal Motor Vehicle Safety Standards for 2012 vehicles, and safety orders of the California Division of Industrial Safety, including all amendments thereto.
4. Bidder is to state warranty period(s) on all vehicle(s).
5. City shall be the sole and final judge of compliance with bid specifications and reserves the exclusive right to award this bid in any manner it deems to be in the best interests of the City.

**SECTION IV - BID FORM**

(Must be completed by Vendor)

The undersigned proposes to furnish all materials, supplies, equipment or services set forth herein subject to all conditions outlined in the Bid Document, including the general instructions and information to bidders, at prices indicated below:

Item No.	Description	Quantity	Tire Fee	Unit Price	Extended Price
5.1	2012 Ford Taurus SE Sedan	Two (2)	8.75	\$20,500	\$41,000
5.2	2012 Ford Edge SE	One (1)	8.75	\$31,240	\$31,240
5.3	2012 Ford Explorer SE	One (1)	8.75	\$24,992	\$24,992

Bid Proposal: \$ 97,182

Payment Terms: NET 30

Exceptions or Deviations attached (Check appropriate box) YES  NO 

Delivery: 8-10 weeks ARO or sooner (Number of Days)

Company Name: Galpin Ford

Address: 15505 Roscoe Blvd North Hills, CA 91343

Telephone: 818 778 2171 Fax: 818 758 3439

Contact Email: PhilE@galpin.com

Person Submitting Bid: Phil Englander  
(Print Name)

Title: Comptroller Manager

Signature: Phil

**F.O.B.**

All prices of the bid shall be F.O.B. destination Beverly Hills, California; and delivery to any point within Beverly Hills shall be without additional charge.

**TAX**

All bid proposals shall be exclusive of tax; City staff will compute all tax involved when applicable.

**ACCEPTANCE OF PROPOSAL**

The City reserves the right to accept or reject any and all bids and reserves the right to waive technicalities where such action best serves the interests of the City. The manufacturer of the proposed materials or equipment may be required to acknowledge by written conformation that the minimum requirements of the specifications are included in the Bidder's proposal before the award of the bid.

**EXCEPTIONS**

Any bidder's exceptions to these terms or conditions or deviations from the written specifications shall be shown in writing and attached to bid form. However, such exceptions or deviations may result in bid rejection.

**INSURANCE (applicable to successful bidder who may come into the City)**

- (1) **Commercial general liability** coverage at least as broad as Insurance Services Office Commercial General Liability occurrence coverage ("occurrence" form CG0001, Ed. 11/85) with a limit of not less than \$2,000,000 (Two Million Dollars) per occurrence. If the insurance includes a general aggregate limit, that limit shall apply separately to this contract or it shall be at least twice the required per occurrence limit.
- (2) **Business automobile liability** insurance at least as broad as Insurance Services office form CA 0001 (Ed. 1/87) covering Automobile Liability, code 1 "any auto" and endorsement CA 0029 (Ed. 12/88) with a limit not less than \$1,000,000 (One Million Dollars) per accident.
- (3) **Workers Compensation** Insurance as required by the State of California and **employers liability** insurance with a limit not less than \$1,000,000 (One Million Dollars) per accident.

***All insurance coverages shall be provided by insurers with a rating of B+; VII or better in the most recent edition of Best's Key Rating Guide, Property-Casualty Edition.***

Work on City property covered by a purchase order cannot be commenced until certificates of insurance have been approved.

Please use the official City of Beverly Hills certificate of insurance form (attached). If you use another form, the following requirements must be met to make the certificates acceptable to the City:

1	name the City of Beverly Hills as additional insured for both GENERAL liability and AUTO liability; and
2	Have at least thirty (30) days written notice of cancellation.

All certificates of insurance must remain current until the purchase order expires or is sooner cancelled.

AFTER THE ACCEPTANCE AND AWARD OF THE BID BY THE CITY COUNCIL UPON RECEIPT OF A WRITTEN PURCHASE ORDER EXECUTED BY A PROPER OFFICER OF THE CITY, THIS DOCUMENT WILL CONSTITUTE THE LEGAL CONTRACT BETWEEN THE CITY AND THE SUCCESSFUL BIDDER.

If your response is "**NO BID**", please explain below:

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**COMPANY NAME:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**CITY, STATE, ZIP CODE:** \_\_\_\_\_

**TELEPHONE NUMBER:** \_\_\_\_\_

**FAX NUMBER:** \_\_\_\_\_

**BY:** \_\_\_\_\_

(Print Name)

\_\_\_\_\_

(Signature)

\_\_\_\_\_

(Title)

\_\_\_\_\_

(Date)

**SUBMIT SEALED-BID PROPOSAL TO:**

**CITY OF BEVERLY HILLS  
OFFICE OF THE CITY CLERK, ROOM 290  
455 NORTH REXFORD DRIVE  
BEVERLY HILLS, CA 90210**

**(Attn: Bid 12-16)**

(END)