



AGENDA REPORT

Meeting Date: May 17, 2011
Item Number: F-11
To: Honorable Mayor & City Council
From: Fred Simonson, Maintenance Operations Manager *FSS*
Rene Biadoma, Fleet Manager *RB*
Subject: APPROVAL OF A PURCHASE ORDER IN THE AMOUNT OF \$108,926.88 TO ROADLINE PRODUCTS, INC. U.S.A FOR PURCHASE OF ONE STENCIL TRUCK
Attachment: 1. Purchase Contract between the County of San Bernardino and Roadline Products, Inc. USA
2. Price Quote from Roadline Products, Inc. USA

RECOMMENDATION

Staff recommends that the City Council approve a purchase order in the amount of \$108,926.88 to Roadline Products, Inc. USA for purchase of one (1) stencil (paint) truck to replace a job-worn stencil truck assigned to the Department of Public Works & Transportation, Street Infrastructure Maintenance Program.

DISCUSSION

Following an annual evaluation of the City's vehicle and equipment fleet, Fleet Services staff has determined that the lone stencil truck, which is used by the street crew for painting road markers, line, and curbs, has exceeded its economical life cycle:

<u>ID #</u>	<u>YEAR/MAKE/MODEL</u>	<u>PROGRAM NO. / DESCRIPTION</u>
634	1997 Ford F350/Roadline TPMT	0107601/Street Infrastructure Maintenance

After a joint deliberation among staff members, it was decided that the above vehicle be replaced with the same type of equipment. Recognizing the need to minimize the City's Carbon footprint, staff opted for the electric-power-cell-driven spray guns instead of sprayers driven by a hydraulic system powered by the chassis engine. This new system will save fuel, minimize engine wear, and, most importantly, eliminate exhaust emission from the chassis engine during the painting operation.

Procurement staff requests waiver of formal bid procedures and instead, recommends purchase of this vehicle by using the 'piggyback' provision found in the purchase contract, Attachment (1), between the County of San Bernardino, CA and Roadline Products, Inc. USA. Vendor has provided price quote, Attachment (2), indicating its intent to extend to the City of Beverly Hills the same price, terms, and conditions that are stipulated in its contract with the County of San Bernardino. Utilizing a "piggyback" contract satisfies the competitive bidding process, already completed by another agency. Staff utilizes piggyback contracts once they have established there will be no additional savings gained through the formal bid process. The City is also able to customize its vehicle needs by deleting or adding equipment without changing the base price of the truck.

FISCAL IMPACT

Summary of the vendor's price quote for the type of vehicle specified by the City of Beverly Hills is as follows:

One (1) new and unused truck, Ford F450 Cab & Chassis, Roadline TPMT body, to include all items specified in Attachment #2	\$83,450.00
City of Beverly Hills Deletions	<\$8,700.00
City of Beverly Hills Additions	\$24,500.00
Subtotal	\$99,250.00
Tax (9.75%)	\$9,676.88
(FOB City of Beverly Hills) Purchase Total:	\$108,926.88

Funding for this purchase is available in the Fiscal Year 2010-2011 Council-approved budget:

Budget Unit	Program # / Description of Fund Source	Account #	Amount
49	35498502 / Vehicle Replacement	85050	\$108,926.88


 Scott Miller
 Approved By


 David D. Gustavson
 Approved By

Attachment 1

COUNTY OF SAN BERNARDINO
PURCHASING DEPARTMENT
(909) 387-2060

PURCHASE ORDER NO. **ATTACHMENT (1)**
THIS NUMBER MUST APPEAR ON ALL INVOICES
SHIPPING PAPERS AND PACKAGES **K2865**
ORDER DATE DELIVERY DATE REQUISITION NO.

BUYER	07	06-15-09	06-30-09	K2458
FUND:	EVK	DEPT: TRA	REF. DOC ID:	PC TRAK2865
1	TRA	4504050	88004050	99147.75
QUANTITY	DESCRIPTION	UNIT	UNIT COST	TOTAL COST

SHIP TO

DEPT. PUBLIC WORKS-BLDG. 80
210 N. LENA STREET
SAN BERNARDINO
CA
92415-0835

VENDOR

ROADLINE PRODUCTS
13253 STANBRIDGE AVE
DOWNEY CA 90242

DEPT

DEPT OF PUBLIC WORKS
ADMINISTRATIVE SERVICES
825 EAST THIRD STREET ROOM 117
SAN BERNARDINO, CA 92415-0835

"X" indicates confirming order - do not duplicate

Terms: Net 30 days (unless otherwise noted on P.O.)

DESCRIPTION OF MATERIALS OR SERVICE	QTY	UNIT	UNIT COST	TOTAL COST
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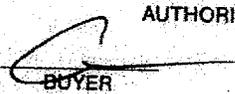
PARTIAL PAYMENTS AUTHORIZED

1	01 765 ROAD EQUIPMENT - OTHER TRUCK, STENCEL, NEW FORD F-450 WITH ROADLINE MODEL TPMT BODY, PER PROPOSAL.	1	LOT	99147.7500	99147.75
1 @	OPTION #1 AM/FM RADIO			\$ 83,450.00	
	OPTION #2 SPARE TIRE & WHEEL			0.00	
	OPTION #3 MESSAGE BOARD			7,500.00	
	CST 9%			8,185.50	
	CA TIRE FER			12.25	
	TOTAL			\$ 99,147.75	

DELIVERY 60 DAYS ARO
PER PROPOSAL K96
DATED 5/28/09

PAGE TOTAL : 99,147.75
GRAND TOTAL : 99,147.75

F.O.B. DESTINATION (UNLESS OTHERWISE SPECIFIED)

AUTHORIZED BY:  BUYER
 PURCHASING AGENT

COPY

REQUEST FOR PROPOSAL

COUNTY OF SAN BERNARDINO
PURCHASING DEPARTMENT

Date: May 8, 2009

Proposal No: K-96

Page 1 of 17 Pages

Materials and/or Services **Truck Stencil**

To Be Delivered To: County of San Bernardino
Public Works Operations
825 E 3rd Street
San Bernardino, CA 92415-0845

Submit each individual proposal in separate sealed envelope with proposal number marked on outside to
County Purchasing Agent
777 East Rialto Avenue
San Bernardino, CA 92415-0760
BEFORE Thursday, May 28, 2009, 2 PM

for further information call **Zachary L. Avey**
Deputy Purchasing Agent
(909) 387-2070

INSTRUCTIONS AND CONDITIONS

- All prices and notations must be typewritten or printed in ink. No erasures permitted. Mistakes may be crossed out and corrections made adjacent and must be initialed in ink by person signing quotation.
- State brand or make on each item. If quoting an article exactly as specified the words "or equal" must be stricken out by the vendor. If quoting on other than make, model or brand specified, the manufacturer's name and the catalog number must be given or describe cut and information attached to the quotation.
- Quote on each item separately. Prices should be stated in units specified herein.
- Each quotation must be in separate sealed envelope with proposal number on outside, and must be received by County Purchasing Agent, 777 East Rialto Avenue, San Bernardino, CA 92415-0760 no later than the hour and day specified herein at which time it will be publicly opened and read.
- Time of delivery is a part of the consideration and must be stated in definite terms and must be adhered to. If time varies on different items, the vendor shall so state in the column provided, opposite each item.
- Terms of less than 30 days for cash discount will be considered as net.
- All quotations must be signed with the firm's name and by a responsible officer or employee. Obligations assumed by such signatures must be fulfilled.
- Unless otherwise definitely specified, the prices quoted herein do not include California Sales or Use Tax. For questions regarding taxes contact the State of California Franchise Tax Board.
- No charge for packing, drayage, or for any other purpose will be allowed over and above the prices quoted on this sheet.
- The right is reserved, unless otherwise stated, to accept or reject any or all quotations, or any part thereof, either separately or as a whole, or to waive any informality in a proposal.
- The County recognizes that price is only one of several criteria to be used in judging a product or service, and the County is not legally bound to accept the lowest quote.
- Samples of items, when required, must be furnished free of expense to the County, and if not destroyed by tests, will upon request be returned at vendor's expense.
- In case of default by the vendor, the County of San Bernardino may procure the articles or service from other sources and may deduct from unpaid balance due the vendor, or may collect against the bond of surety, or may bill for excess costs so paid, and the prices paid by the County of San Bernardino shall be considered the prevailing market prices paid at the time such purchase is made.
- Cost of transportation, handling, and/or inspection on deliveries or offers for delivery, which do not meet specifications, will be for the account of the vendor.
- The vendor shall hold the County of San Bernardino, its officers, agents, servants and employees, harmless and defend same from liability of any nature or kind on account of use of any copyright or uncopyrighted composition, secret process, patented or unpatented invention, article, or appliance furnished or used under this quotation.
- Neither party will be held liable for failure or delay in fulfillment if hindered or prevented by fire, strikes, or Acts of God (Force Majeure).
- Quotations are subject to acceptance at any time within the manufacturer's model build.
- Verify your quotations, before submission, as they cannot be withdrawn or corrected after being opened.
- RETURN THIS SHEET WHETHER OR NOT YOU QUOTE A PRICE. If you do not quote, state your reason, otherwise your name may be removed from the mailing list.
- Accounts paid for transportation of property to the County of San Bernardino are exempt from Federal Transportation Tax. An exemption certificate is not required where the shipping papers show the consignee as San Bernardino County, as such papers may be accepted by the carrier as proof of the exempt character of the shipment.
- To be considered, each vendor must have an approved vendor Application on file with the Purchasing Department. Vendors must register online through the County Website at <http://www.sbcounty.gov/purchasing>.
- The Vendor agrees to comply with Executive Orders 11246, 11375, 11825, 12138, 12432, 12250, Title VII of the Civil Rights Act of 1964, the California Fair Employment Practice Act, Equal Employment Opportunity, San Bernardino County Emerging Small Business Enterprise program, and other applicable Federal, State, and County laws, regulations, and policies relating to equal employment and contracting opportunities, including laws and regulations hereafter enacted. The articles covered by the quotation must conform to safety orders of OSHA, CAL/OSHA and/or NIOSHA, and OSH-1000.
- Assignment of the contract by the vendor to other suppliers/contractors must be approved by the Purchasing Agent in writing.
- Prevailing Wages: Where labor is required for public work as a part of any requirements covered by this request for proposal pursuant to the provisions of the Labor Code of the State of California, contractor shall pay no less than those minimum wages.
- Conflict of Interest: Your signature herein certifies that no County employee, whose position in the County service enables them to influence any award of your offer or any competing offer, shall have any direct or indirect financial interest in any transaction resulting from this request for proposal.
- Vendors making delivery or providing services on County premises shall carry liability insurance and Worker's Compensation coverage in accordance with the County's Standard Practice requirements.

IMPORTANT Place signed proposal in envelope, seal envelope and show **proposal number** on outside. Return proposal to the County Purchasing Agent, 777 East Rialto Avenue, San Bernardino, CA 92415-0760
PRICES QUOTED F O B, DESTINATION UNLESS OTHERWISE STATED

The following must be filled in by the contractor in submitting his proposal.

Date: MAY 28, 2009
Delivery will be made in 60 days
from receipt of order unless otherwise noted.
Cash Discount Terms: NET 30 DAYS
Signed by: [Signature]

Company: ROADLINE PRODUCTS INC USA
Address: 13253 STANBRIDGE AVE.
City & State: DUBLIN, CA Zip: 94568
Telephone No: (562) 803-4447

A. STANDARD TERMS AND CONDITIONS

1.0 IMPROPER CONSIDERATION

Vendor shall not offer (either directly or through an intermediary) any improper consideration such as, but not limited to, cash discounts, service, the provision of travel or entertainment, or any items of value to any officer, employee or agent of the County in an attempt to secure favorable treatment regarding the award of this proposal.

The County by written notice may immediately terminate any contract resulting from this proposal process if it determines that any improper consideration as described in the preceding paragraph was offered to any officer, employee or agent of the County with respect to the proposal and award process. This prohibition shall apply to any amendment, extension or evaluation process once a contract has been awarded.

Vendor shall immediately report any attempt by a County officer, employee or agent to solicit (either directly or through an intermediary) improper consideration from Vendor. The report shall be made to the supervisor or manager charged with supervision of the employee or to the County Administrative Office.

In the event of a termination under this provision, the County is entitled to pursue any available legal remedies.

2.0 INACCURACIES OR MISREPRESENTATIONS

If in the course of the RFP process or in the administration of a resulting contract, County determines that Vendor has made a material misstatement or misrepresentation or that materially inaccurate information has been provided to County, Vendor may be terminated from the RFP process or in the event a contract has been awarded, the contract may be immediately terminated.

3.0 EMPLOYMENT OF FORMER COUNTY OFFICIALS

Vendors are required to provide information on former County of San Bernardino administrative officials (as defined below) who are employed by or represent your business. The information provided must include a list of former County administrative officials who terminated County employment within the last five years and who are now officers, principals, partners, associates or members of the business. This list should also include the employment and/or representative capacity and the dates these individuals began employment with or representation of your business.

For purposes of this section, "County administrative official" is defined as a member of the Board of Supervisors or such officer's staff, County Administrative Officer or member of such officer's staff, County department or group head, assistant department or group head, or any employee in the Exempt Group, Management Unit or Safety Management Unit.

Failure to provide this information may result in the response to the Request for Proposal being deemed non-responsive.

4.0 DISCLOSURE OF CRIMINAL AND CIVIL PROCEEDINGS

The County reserves the right to request the information described herein from the vendor selected for contract award. Failure to provide the information may result in a disqualification from the selection process and no award of contract to the vendor. The County also reserves the right to obtain the requested information by way of a background check performed by an investigative firm. The selected vendor also may be requested to provide information to clarify initial responses. Negative information provided or discovered may result in disqualification from the selection process and no award of contract.

The selected vendor may be asked to disclose whether the firm, or any of its partners, principals, members, associates or key employees (as that term is defined herein), within the last ten years has been indicted on or had charges brought against it or them (if still pending) or convicted of any crime or offense arising directly or indirectly from the conduct of the firm's business, or whether the firm, or any of its partners, principals, members, associates or key employees, has within the last ten years, been indicted on or had charges brought against it or them (if still pending) or convicted of any crime or offense involving financial misconduct or fraud. If the response is affirmative, the vendor will be asked to describe any such indictments or charges (and the status thereof), convictions and the surrounding circumstances in detail.

In addition, the selected vendor may also be asked to disclose whether the firm, or any of its partners, principals, members, associates or key employees, within the last ten years, has been the subject of legal proceedings as defined herein arising directly from the provision of services by the firm or those individuals. "Legal proceedings" means any civil actions filed in a court of competent jurisdiction, or any matters filed by an administrative or regulatory body with jurisdiction over the firm or the individuals. If the response is affirmative, the vendor will be asked to describe any such legal proceedings (and the status and disposition thereof) and the surrounding circumstances in detail.

For purposes of this provision "key employees" includes any individuals providing direct service to the county. "Key employees" do not include clerical personnel providing service at the firm's offices or locations.

5.0 DISPUTES RELATING TO PROPOSAL PROCESS AND AWARD

In the event a dispute arises concerning the proposal process prior to the award of the contract, the party wishing resolution of the dispute shall submit a request in writing to the Director of Purchasing. Vendor may appeal the recommended award or denial of award, provided the following stipulations are met:

- a. Appeal must be in writing.
- b. Must be submitted within ten (10) calendar days of the date of the recommended award or denial of award letters.

An appeal of a denial of award can only be brought on the following grounds:

- a. Failure of the County to follow the selection procedures and adhere to requirements specified in the RFP or any addenda or amendments.
- b. There has been a violation of conflict of interest as provided by California Government Code Section 87100 et seq.
- c. A violation of State or Federal law.

Appeals will not be accepted for any other reasons than those stated above. All appeals must be sent to:

Laurie Rozko, Interim Director
County of San Bernardino Purchasing Department
777 E. Rialto Avenue
San Bernardino, CA 92415-0760

6.0 PARTICIPATION

The County desires that the municipalities, school districts, and other tax districts within the state of California, may at their option and through the County Purchasing Agent avail themselves of the contract resulting from this proposal. Upon notice in writing, the Vendor agrees to the extension of the terms of a resultant contract with such Governmental bodies as though they have been expressly identified in this proposal, with the provision that

- a. Such Governmental body does not have and will not have in force any other contract for like purchases.
- b. Such Governmental body does not have and will not have under consideration for any other contract for like purchases
- c. Such Governmental body shall make purchases in its own name, make payment direct to the Vendor and be liable directly to the vendor, holding the County harmless there of.

7.0 ELECTRONIC FUNDS TRANSFERS

Vendor shall accept all payments from the County via electronic funds transfer (EFT) directly deposited into the Vendor's designated checking or other bank account. Vendor shall promptly comply with directions and accurately complete forms provided by the County required to process EFT payments.

8.0 LOCAL PREFERENCE POLICY

The County of San Bernardino has adopted a preference for vendors whose principle place of business is located within the boundaries of the County. A five percent (5%) preference may be applied prior to approval of any purchase or acquisition of services, equipment, goods or supplies.

For purposes of the application of the local preference policy (County Policy 11-12), "principal place of business" is defined as the vendor's main office (or headquarters) or a major regional office. A "major regional office" is defined as a business location apart from the vendor's main office (or headquarters) which:

- a. Has been issued a business license, if required, and has been established and open for a minimum of six months prior to the date that the approval authority authorizes the circulation of an RFP/RFB/Quote for any contract, agreement, or purchase order to which it responds.
- b. Can demonstrate on-going business activity in the field of endeavor on which the Vendor is proposing, from that office during the preceding six months; and
- c. Has a minimum of twenty-five percent (25%) of the vendor's full time management employees and twenty-five percent (25%) of its full time regular employees working from the County of San Bernardino location(s)

The County's Local Preference Policy means for example, if two Vendors are responding to this RFP and if quality, service and ability to meet the County's needs are equal, County staff must determine if one of the Vendors is a local vendor. If one of the Vendors is a local vendor, and its quoted price or cost for services, equipment, goods or supplies does not exceed five percent (5%) of the other vendor's quoted price or cost, unless it is determined that an exemption applies, staff may recommend the local vendor for the contract award.

My company meets the criteria for the five percent cost preference as a local vendor for the County of San Bernardino, as described above.

Yes _____ No

9.0 ON ROAD EQUIPMENT

The objective of our acquisition approach is to ensure that the most capable products are introduced into the using departments, while simultaneously ensuring life cycle affordability. Award of this proposal may be based on, but not limited to, the lowest acceptable proposal utilizing life cycle factors.

California Air Resources Board approves all equipment for use within the State of California. Please provide the C.A.R.B. emission certification level for the equipment you propose. The award of this proposal may be based on emission requirements.

The Purchasing Agent at their discretion may convene a selection committee to address selection criteria, in such case the potential vendors or manufacturers may be required to provide additional information and/or units for testing purposes

The vendor is required to furnish four (4) proposal copies, the original wet signature copy and three numbered copies. All copies must have the identical information attached as the original. Include with your proposals the manufacturer's brochure and specifications of the units you intend to furnish

All units shall comply with specifications herein and include all options as listed. Unsolicited options will not be considered. Additional high quality dealer or aftermarket accessories may be secured from the awarded vendor on a case-by-case basis

Include in your proposal all costs except State of California and local sales tax. Discounts for early payment or penalties for late payments will not be considered on this proposal.

The County registers its own equipment, the vendor is to provide a "dealer's report of sale" at time of delivery

All deliveries will be checked for compliance with stated specifications; vendors not complying will subject themselves to meet the specifications on delivered units regardless of the cost.

The Purchasing Agent, County of San Bernardino, reserves the right to reject any and all proposals or to accept any proposal or portions of any proposal presented which they deem best suited to the interest of the County, and is not bound to accept the lowest price. All proposals are to be quoted **F.O.B. San Bernardino, CA 92415**.

All units purchased by the County are to be delivered in customer ready condition, cleaned, washed, and lubricated, **No Exceptions**.

All vehicles must accept snow chains and/or traction devices on all drive wheels.

10.0 PRICING

Proposal pricing will remain open for a 12-month period from the date of award. After the 12-month period has elapsed, the proposal may, at the County's option and with agreement of the manufacturer/vendor, remain open for a maximum of three (3) years. The annual price increase shall not exceed the U.S. Department of Commerce Price Index or documented manufacturers price increases for the type of equipment proposed

FAILURE TO COMPLETE ALL SECTIONS WILL INVALIDATE THIS PROPOSAL

SPECIFICATIONS 2-AXLE CAB AND CHASSIS (DUAL REAR WHEELS) STENCIL TRUCK DIESEL	MEETS	EXCEEDS	NO	COMMENTS
<p>General: The following specifications describe construction equipment to be used by the Transportation Operations Division and Flood Control Operations District, of the San Bernardino County Department of Public Works. The machine will be a new and currently advertised model built by a well-established manufacturer of this type of machinery. This specification is based on one manufacturer's design. <u>The intent of the department is not to limit or eliminate proposals, but to start with a buildable set of specifications.</u> In the event of major failure during the warranty period, the vendor will furnish or reimburse the County for the transportation of the machinery to the vendor's place of business for repairs.</p>	✓			
<p>Warranty: The entire unit(s) and its attachments, as specified, shall be fully warranted from date vehicle enters into service for 3 years, excluding consumable items such as oil and filters, and normal wear items such as belts, hoses, cutting edges, etc. County staff may perform authorized warranty repairs and receive reimbursement for travel, labor and parts.</p>	✓			
<p>Safety: The successful vendor must certify that they will meet all existing regulations contained in the State of California Construction Safety Orders and/or O.S.H.A. at time of acceptance, for this type of machinery, all applicable South Coast Air Quality Management District Regulation, all California and Federal Vehicle Code, U.S. Forestry Fire Codes or any other applicable laws or regulations for on- or off-road, and day or night operation.</p>	✓			
<p>Air Quality: Vehicles must meet Rule 1196 or 1186.1 purchasing requirements. If compliant vehicles are not available, respondents MUST provide written, signed, response with the bid indicating the reasons why requested vehicles are unavailable to meet the requirements of Rule 1196 or 1186.1 Proposal to provide a diesel powered heavy duty vehicle within the Alternative fuel vehicle exemption of Rule 1196 paragraph (d) (3) shall insure is equipped with approved control devices and maintains that approved control devices are manufacturer's specifications. "Approved control device" is defined in paragraph (c) (2) of the rule as a CARB Certified exhaust control device that reduces particulate matter and possibly other precursor emissions. Must vent all exhaust through device and must use diesel with sulfur content no greater than 15 p.p.m.</p>	✓			
<p>Manufacturer's standard warranty shall accompany the vehicle, together with all the information required by the manufacturer on the warranty form.</p>	✓			

SPECIFICATIONS 2-AXLE CAB AND CHASSIS (DUAL REAR WHEELS) STENCIL TRUCK DIESEL	MEETS	EXCEEDS	NO	COMMENTS
If equipment does not meet minimum specified, vendor will be required to make necessary correction at their expense.	✓			
List the locations of available replacement parts and normal time required for delivery of such parts. Vendor shall guarantee replacement parts and make sure that they are available within 48 hours or less. If parts are not available in this time period, vendor shall reimburse the County for the cost of renting a machine until the part arrives.	✓			VEHICLE - ALL FROM FACTORY AUTHORIZED DEALERS BED & COMPONENTS - ROADLINE PRODUCTS
<u>Delivery:</u> Prior to delivery, new vehicle must be completely serviced in accordance with the standard new vehicle "made ready" and the manufacturer's recommendations.	✓			
<u>Fuel tank to be filled.</u> Unit delivered to the Public Works Department at 825 East Third Street, Building 1, San Bernardino, CA 92415-0835, shall contain a pre-delivery check sheet and what operations have been performed on the vehicle and signed by the mechanics or individuals who worked on the unit. Unit shall have an odometer reading of less than 500 miles when unit is accepted meeting specifications. Exceeding mileage stated will result in refusal of unit and cancellation of order.	✓			
<u>Vendor:</u> The successful vendor may contact the Operations Equipment Superintendent prior to delivery so that arrangements can be made for pre-delivery inspection on vendor's premises. Any additional inspections requested by the vendor shall be paid by the vendor at an extra rate of \$1,200 for each 8 hour day needed for the time of the equipment superintendent and mechanic. Expenses shall be deducted from the invoice. (If outside a 100 mile radius from San Bernardino site, vendor shall pay travel and meal expenses). Under no circumstances will a partial delivery of accepted specifications be made. The vendor shall also make available qualified service and operational personnel for post delivery familiarization with the Operations' personnel. The vendor shall include a revisit to the equipment approximately thirty (30) days after it is placed in service. The revisit shall include checking all operating systems for proper operations, adjustments, leaks, or any other defects, at no additional cost to the County.	✓			
The specifications herein shall not be construed in any way to mean the degrading or elimination of accepted standards of engineering and craftsmanship in configuration and construction. If there are conflicting specifications, the one with the higher operations standard will apply. ALL EXCEPTIONS to the specifications contained herein must be on the Proposal Sheet to be considered at the time of award. All subcontractors or suppliers and vendors of attachments to this unit must be listed on the bid sheet.	✓			

SPECIFICATIONS				
2-AXLE CAB AND CHASSIS (DUAL REAR WHEELS)STENCIL TRUCK DIESEL	MEETS	EXCEEDS	NO	COMMENTS
Vendor to be the sole responsible party for equipment attachments and specialized components	✓			
Notice: Vendor shall complete the right-hand column indicating specific size and/or make and model of all components when not exactly as specified. State "AS SPECIFIED" if item is exactly as set forth in the left-hand column. Vendor shall supply with the bid a scaled drawing of the unit	✓			

FAILURE TO COMPLETE ALL SECTIONS WILL INVALIDATE THIS PROPOSAL

	MEETS	EXCEEDS	NO	COMMENTS
<p>Paint: Omaha orange. frames and wheels are to be black</p>	✓			
<p>Engine:</p> <ol style="list-style-type: none"> 1 Minimum V-8 diesel gasoline powered meeting all SCAQMD regulations 2 Exhaust system shall be horizontal and comply with all current California and US Forestry regulations for exhaust and sound emissions, for both on and off road use. 3 Heavy duty cooling system with extra bladed fan 4 Oil filters bypass type. 5 12-volt starter and 100 AMP alternator 6 Air cleaner with air restriction gauge. dash mounted 	✓			FACTORY AIR CLEANER IS UNDER HOOD
<p>Transmission:</p> <ol style="list-style-type: none"> 1 Electric 4-speed automatic oil cooler mounted off radiator 		✓		5 SPEED AUTOMATIC
<p>Chassis - Intended to accommodate a stencil and paint body:</p> <ol style="list-style-type: none"> 1 Minimum GVWR 15,000 lbs. Unit will be weighed by the County following delivery, with product, tools and (2) employees. If the unit is overloaded it will be returned to vendor and payment will be stopped. County will evaluate proposals and re-bid the unit. Plans shall be submitted with the bid of vehicle showing calculated weight distribution of unit - full with products, tools, and employees. 2 Approximate lengths - WB 160 inches 3 Front bumper - full width, with two tow hooks mounted to the frame 4 Front axle - minimum of 5,000 lbs. Heavy duty gas shocks and 1 25" stabilizer bar 5 Rear axle minimum of 11,000 lbs. Heavy duty multi-leaf auxiliary springs, and heavy duty gas shocks. 6 Frames - 36,000 PSI Steel 8, cross members 7 Brakes - ABS (Must comply with all California and Federal regulations at time of delivery) for on and off road use Full power assisted 4 wheel discs. 8 Parking brake - rear brakes - foot operated - hand release. 9 Tires and wheels shall be rated to maximum GVWR. (6) steel belted radials (all season) minimum 10 - hole disc 6.0" steel. <ol style="list-style-type: none"> a Spare tire and wheel of the same <u>quoted separately.</u> b "Cats eye" tire pressure monitoring system 10 Fuel tank - 50 gallons. No plastic fuel lines 	✓			40 GALLON FUEL TANK IS STANDARD

	MEETS	EXCEEDS	NO	COMMENTS
Electrical: Must comply with all California and Federal regulations. Shall have automatic daytime headlight control system. All lights to be LED.				
<ol style="list-style-type: none"> 1. Factory installed electric power outlets for body builder attachments (Do not install under dash) 2. Dash switch packs and remote power module for additional lights and accessories 3. Circuit breakers 4. Emergency flasher 5. Headlights – rectangular halogen 6. Tail lights/brake lights/ reverse lights and license plate lights on rear of vehicle 7. Fog lights with guard. 8. Dome light and glove box light 9. Two strobe lights mounted on top of message board frame with switches and light in cab (Roof mounting is not acceptable) Strobe light guards do not mount strobe lights to picot section of message board. 	✓			<p>FOG LIGHTS NOT AVAILABLE FROM FACTORY</p>
Cab:				
<ol style="list-style-type: none"> 1. Conventional, steel. 2. Electric horn 3. Windshield – laminated glass, all tinted 4. All mirrors – dual stainless Wide spacing 16" x 7" with 6" stainless steel convex mirror mounted below primary mirror. 5. Windshield wipers – intermittent, variable speed, electric. 6. 100 amp alternator 	✓			<p>200 AMP ALTERNATOR</p>
Interior Cab Equipment:				
<ol style="list-style-type: none"> 1. Mirror 12" day/night 2. Sun visors 3. Vent windows 4. Seat, high back with two (2) head restraints vinyl beige or gray 5. Seat belts, lap and shoulder restraints – driver and passenger. Lap for center passenger 6. Padded floor mats – rubber 7. L&R arm rests 8. Instrument/gauge/switch/warning devices – included but not limited to: Gauges – direct read speedometer, tachograph, oil pressure, water temperature, volt meter and hour meter. 9. Speedometer – electric MPH/KMH with trip meter 10. Back up alarm – Preco Model – 380 11. Cruise control 12. Factory air conditioner and heater 13. Airbags – driver and passenger side 14. Back up warning system (Quote separately) 	✓			<p>NO VENT WINDOWS</p>
Miscellaneous Equipment:				
<ol style="list-style-type: none"> 1. Emergency triangle road reflector kit mounted in cab in a permanent case. 2. Fire extinguisher 	✓			

	MEETS	EXCEEDS	NO	COMMENTS
<p>Miscellaneous:</p> <p>1 (2) copies of engine parts manuals</p> <p>2 (2) copies of engine shop manuals</p> <p>3 (2) copies of chassis and drive train parts manuals</p> <p>4 (2) copies of chassis and drive train shop manuals</p> <p>5 (2) copies of major equipment and components parts and repair manuals</p> <p>6 (2) Copies of operator's manual and maintenance</p> <p>7 Certified Weight Master Weight Certificate - at time of delivery for front axle and rear axle and entire unit. Unit will be weighed - fully loaded with materials, signs, products and 2 operators. Unit will not be accepted if weight exceeds any axle rating or motor vehicle law</p> <p>8 Smog certificate</p> <p>9 Certificate of origin and completed Vehicle forms</p> <p>10 List of suppliers (Vendors) for major equipment and components</p>	✓			<p>SUPPLIERS</p> <p>CHASSIS - FORD MOTOR</p> <p>BED - COMPONENTS -</p> <p>READLINE</p>
<p>Body:</p> <p>1. All steel body to measure a minimum of 135' long x 90" wide. Frame shall consist of "box" construction. Deck to be 1/8" diamond plate sloped sufficiently to prevent standing liquids. Headboard to extend 20" above deck. Frame to incorporate 2" x 2 3/16" tubing cross members at 16" on center. side skirts of 12 gauge steel. Metal skirts that are not reinforced full length will not be accepted. Tool boxed under the deck on left side will be approximately 9 cubic feet each. Tool box doors must be double wall doors with synthetic weather strips seals. Doors should be hung on piano hinges - keyed latches for doors should be spring loaded, striker plate type. All compartment doors should be side hinged, keyed latches with one key for all latches. Service access doors to provide ease of access to hose reel and tool box compartments. The minimum door size is 31" x 20". Access doors smaller than these minimum sizes will not be accepted. The gun door access will be notched, allowing each spray gun to be locked in the hose reel compartment with the gun attached to the hose</p>	✓			
<p>Paint can storage tray:</p> <p>1. Body shall include paint storage well at the right front corner of the bed to store six (6) each 5 gallon paint cans. Storage well shall be drilled for drainage and fitted with a removable tray. Tray shall have six (6) each one inch high steel rings welded on the top</p>	✓			

	MEETS	EXCEEDS	NO	COMMENTS
surface to secure paint cans. Paint tray shall be secured with four (4) "T" handle bolts for easy removal.				
Gun Solvent Baths:				
1. Two (2) each removable paint gun solvent bath holsters shall be located at the right rear corner of the bed near the hose reel access. Holsters shall be 8" minimum depth.	✓			
Hydraulic Reservoir:				
1. 30 gallon capacity. Shall be integral part of body headboard. Shall be mounted above piston pump. Reservoir shall have incorporated into it, a vent, oil filter plug, oil drain plug and oil level sight glass. Mounting of message board or other items must be separate of the tank.	✓			
2. Vent mounted 6" minimum above tank to avoid spillage, shut off drain valve.	✓			
Hydraulic System:				
1. Minimum 12 GPM @ 1000 RPM hydraulic gear pump with electric clutch. Pump to engine to be mounted (lower than hydraulic reservoir) dual V-belt driven from crankshaft pulley and controlled by Muncie hydraulic type throttle control. 10 micron return line spin-on oil filter. One (1) 1000 PSI maximum pressure regulator adjustable from under the hood with gauge (0-2000 PSI) and gauge for paint pump (0-3000 PSI). Key operated cab mounted switch with indicator light. Rear of deck mounted water proof on/off safety switch. All hose piping and fittings to be S.A.E. - Serpentine belt driven.	✓			
Pump Safety Switch:				
1. A park/neutral safety switch shall be installed so that when the vehicle is placed in gear or when the brake pedal is depressed, the throttle and the pump are automatically disengaged.	✓			
Body lights:				
1. Combinations stop/turn lights, clearance lights, and side markers lights. All lights and reflectors to conform to Federal Motor Vehicle Safety Standard 108 and shall be waterproof. Rear and side lights to be recessed in body. All wiring shall be in looms and rubber grommets through metal and attached to frame with rubber clamps.	✓			
2. Work lights for night time operation.				
Stencil Rack:				
1. Constructed of 1" square steel tubing to accommodate 22 each of 107" long stencils stored on the edge. Need two to accommodate large arrows, two sets of 60" x 12" x 60" x 10". Each space will be 1 1/2" wide by 100" long and 36" high. A stencil deck	✓			

	MEETS	EXCEEDS	NO	COMMENTS
<p>roller and stop shall be incorporated. The rack shall be affixed by a minimum of four (4) rust proof bolts and nuts positioned towards the back end of the deck. There shall be dividers at the bottom and the center the full length of the rack to keep the stencils separated. There shall be a storage area constructed above the stencil rack, 7" high and the full length and width of the rack. It shall have expanded metal on all sides and bottom. The expanded metal shall be sufficient sided and installed in such a manner to support hand tools without sagging. There shall also be a storage box constructed and placed between the hydraulic tank and stencil rack. It shall be as large as possible with expanded metal on all sides.</p>	✓			
<p>Paint Pump: 1 Two (2) 1.5 GPM corrosion resistant paint pumps with Teflon packing for use with water based paint and 5 gallon suction hoses mounted on right side of hydraulic tank. Two (2) 3000 PSI liquid filled pressure gauges. Two (2) Binks MDL 98-389 50 foot spring retractable hose reels with 50 foot of 1/4" high pressure 3000 PSI static grounded hose with ball stop and 3 ft. whip hose. One (1) stainless steel jacketed paint supply hose from pump to hose reel. Two (2) paint guns capable of applying premixed traffic paint with a 12" extension tip with a 4" fan at 12" and 027 orifice of reversible design for cleaning. Pump and hose reels shall be mounted on right rear side of the truck body.</p>	✓			<p>AMERICAN REELING HOSC REELS # SF4D2 02P</p>
<p>Auxiliary Compressed Air System: 1 Air system to consist of one single stage air compressor rated at 13.6 CFM @ 100 PSI with V-belt drive from hydraulic motor mounted on deck directly behind headboard compressor belt guard. 1/2" pipe plumbing to 20 gallon ASME rated air receiver tank mounted under the deck at the rear of the body, tank drain petcock, pressure regulator, pressure gauge, (0 to 200 PSI), hose reel (spring rewind) mounted under deck at left rear, 25' of 3/8" reel hose, hose rollers mounted in rear body panel, hose ball stop and AMFLO #204-30 safety blow gun. Regulator and gauge to be recessed in the rear body panel for protection and rear access with safety valve. 2 Glass sphere system</p>	✓			
<p>Tachograph: 1 A tachometer for correct engine speed.</p>	✓			
<p>Hourmeter: 1 An hour meter for engine hours and pump hours.</p>	✓			

	MEETS	EXCEEDS	NO	COMMENTS
<p><u>Sign Rack:</u></p> <p>1. A sign rack capable of holding ten (10), 48" aluminum signs in separate 3/16" wide slots shall be provided. It shall be mounted on the left rear corner.</p>	✓			
<p><u>Stencil Cone:</u></p> <p>1. Install four (4) stacking posts on the deck to accommodate sixty (60) each 18" high traffic cones.</p>	✓			
<p><u>Tool Box:</u></p> <p>1. There shall be a water tight locking tool box mounted on the right side of the deck directly behind the paint can storage well. Size 16" high, 20" wide, 30" long. Chain on door to prevent falling when opened.</p>	✓			
<p><u>Message Board: Quote Separately</u></p> <p>1. One (1) 36" x 72" rear display message board With in-cab remote controls and electric lift Message board to be mounted about the headboard, so as to be clearly visible from the rear of the vehicle in the raised position Adequately braced to prevent vibration.</p>	✓			WALLED BOARD
<p><u>Sound:</u></p> <p>1. Unit shall operate at sound levels less than 85 DBA.</p>	✓			
<p><u>Manuals:</u></p> <p>1. Provide (2) copies on service and parts manuals for paint pumps, hydraulic pump, arrow board, hose reels and paint guns</p>	✓			
<p><u>Training:</u></p> <p>1. Vendor shall provide 8 hours of training, covering the safe and efficient method of maintaining and operating the entire unit.</p>	✓			

PROPOSAL SHEET

STENCIL TRUCK

ONE (1) EACH @ \$ 83,450.00 PLUS CALIFORNIA SALES TAX

STANDARD FORD + ROADLINE WARRANTY - SEE ATTACHED FOR ROADLINE
WARRANTY

FORD

MAKE

F450 - ROADLINE MODEL # TMMT

MODEL

OPTIONS:

VENDOR SHALL QUOTE PRICING SEPARATELY TO PROVIDE UNIT WITH THE FOLLOWING:

1. AM/FM STEREO \$ N/C

2. SPARE TIRE AND WHEEL \$ N/C

3. MESSAGE BOARD \$ 7500.00

STATE MODEL AND ATTACH LITERATURE WANGCO WYMB 3X8-90

4. PAINT FLOW METERS \$ NO BID

STATE MODEL AND ATTACH LITERATURE _____

San Bernardino County
Department Of Public Works
Vehicle Master File

VEHICLE FILE MAINTENANCE

1. Unit Number	Dept. #	21. Tire Ply, etc.	Psi:
2. Veh. Year - Make		22. Lugs	
3. Vehicle Model	Sz:	23. State Inspect.	
4. License Plate	Class:	24. Unit GVW	
5. Serial Number		25. Wheel Base	
6. Location		26. Alternator Mk.	Amps
7. Operator		27. Brakes	
8. Registration #		28. Steering	
9. Odometer Units	Fuel:	29. Spec. Body Mk.	
10. Date Purchased	Insrvc:	30. Spec. Body Md.	
11. Engine Make		31. Spec. Equipmt.	
12. Engine Model		32. *Purchase Price	
13. Transmis. Make		Current Value	
14. Transmis. Model		33. Trade in Value	
15. Rear End Make		34. Deprec./Perd.	/pd for ___ pd
16. Rear End Cap	Tons.	35. License/Year	/yr or ___ /pd
17. Front Axle		36. Insranc/Year	/yr or ___ /pd
18. Wheel Size		37. License Expir.	Pd: ___ every ___ pds
19. Tire Size		38. Fuel X-Ref. #	
20. Eng. Horsepwr		39. Bucket Cu. Yd.	

*Total Number of Periods to Depreciate: _____

Department of Public Works
Transportation/Flood Control
Vehicle Maintenance Master File

COMPONENT	RECOMMENDED SERVICE INTERVALS	OIL VISCOCITY/TYPE	REFILL CAPACITIES	FILTER/PART NUMBERS
ENGINE				
TRANSMISSION				
TRANSFER CASE				
PTO GEAR BOX				
AUX. GEAR BOX				
DIFFERENTIALS				
FINAL DRIVES				
HYDRAULIC SYSTEM				
CIRCLE DRIVE GEAR BOX				
INTAKE SYSTEM				
COOLING SYSTEM				
OTHER				

TIRE SPECIFICATIONS

TIRE POSITION	TIRE SIZE	TREAD DEPTH (NEW)	TIRE INFLATION (PSI)	WHEEL NUT TORQUE

PROPOSAL K-96
TRUCK STENCIL

FAIRVIEW FORD *
FORD F-450
\$89,992.00
#1 INCL
#2 \$295.00
#3 \$7,500.00
#4 NO BID
DELIVERY 180 DAYS ARO

ROADLINE PRODUCTS **AWARD**
FORD F-450
\$83,450.00
#1 INCL
#2 INCL
#3 \$7,500.00
#4 NO BID
DELIVERY 60 DAYS ARO

WONDRIES FLEET GROUP
FORD F-450
\$85,459.02
#1 INCL
#2 \$291.00
#3 \$6,500.00
#4 NO BID
DELIVERY 90-180 DAYS ARO

**NOTE: SEE PROPOSALS FOR ADDITIONAL DETAILS. PRICE
EXCLUDES CALIFORNIA AND LOCAL SALES TAX AND CALIF
TIRE FEE.**

LOCAL VENDOR *

Attachment 2

Attachment 2



City of Beverly Hills
 Department of Public Works & Transportation, Fleet Services
PRICE QUOTE REQUEST
 Telephone: (310) 285-2484
 FAX: (310) 278-1838

Item	General Description	Specification Details	Price Quote
1. Intent:		Vehicle described herein is intended for fleet use by the City of Beverly Hills, Department of PW&T, Street Maintenance Division. Entire vehicle assembly (chassis and body) shall be current model & unused.	
2. Vehicle - Per the County of San Bernardino RFP K-96 May 08, 2009		One (1) new & unused Truck, cab and chassis, Ford F450, 4X2, DRW, 15000GVW, Regular Cab, to include all standard equipment specified in the manufacturer's brochure, Roadline Stencil Body - Model TPMT, and those items specified in the County of San Bernardino Purchase Contract (PO# K2865), unless specifically deleted or added herein.	\$83,450.00

Standard Features & Components specified in the County of San Bernardino Bid			
3. Interior		Dark XL Trim; Manual A/C; HD Rubber Floor covering; Seat, vinyl high-back; Tilt steering; AM/FM radio; Upfitter switches; Cruise Control	INCL
4. Exterior		Full-size spare tire, mounted loose; fold-away mirrors; front step bumper; front tow hooks; Color: Monotone White	INCL
5. Powertrain / Functional		Diesel Engine; 5-speed auto trans, standard axle ratio; 4-wheel ABS brakes; RWD	INCL
6. Safety & Security		Dual-stage front airbags; side intrusion door beams; fuel pump inertia switch	INCL
7. Installed Body		Roadline Stencil Body Model TPMT; all-steel construction; 135"L X 90"W; compartment door locks keyed alike; Color: Keyed with Chassis	INCL
8. Paint can storage tray		Capable of storing six (6) 5-gallon paint cans; located front and curbside of body, secured by T-handle threaded bolts; built-in drain holes	INCL
9. Solvent Baths		For each paint gun; Removable	INCL
10. Stencil Rack		Holds the following: twenty-two (22) 107"-long stencils; two (2) sets of large arrows; to include other associated items as specified	INCL
11. Airless Paint System		Two (2) 1.5 GPM corrosion-resistant pumps; pressure gauges; two (2) retractable hose reels with 50-ft (1/4" high-pressure hoses; Two (2) spray guns; and other items specified in the bid	INCL
12. DMV Documents		Owner Certificate, Registration & Exempt Plates - Vendor Provided	INCL

City of Beverly Hills Deletions and Additions			
13.	Delete	Diesel engine TO GAS ENGINE	9,000.00
14.	Delete	Cruise control	200.00
15.	Delete	Two strobe lights mounted on signal board	500.00
16.	Delete	Wanco Message Board	N/A
17.	Delete	Engine-driven hydraulic system & hydraulic fluid reservoir	500.00
18.	Delete	Hydraulic-driven air compressor	32,500.00
19.	Add	Standard Gasoline Engine in chassis	SEE #18
20.	Add	One (1) Paint gun, pump, and other associated equipment	5,000.00
21.	Add	Wanco Arrow board, LED; 30"X80"; 25 lamps, vehicle-mounted; low-profile 90-degree power-tilt frame; controller in cab.	6,000.00
22.	Add	Energy Xtreme U4 Utility Series system: Power source for airless spray pumps; 4000 Whrs; built-in charger; weather resistant; Output 115VAC; Secondary 12V battery	10,000.00
23.	Add	Stand-alone gasoline-engine-powered air compressor. Weather resistant or protected; 13.6 CFM; 20-gallon tank with easy-access drain; drive-belt guard; plumbed to body air-hose system; adjustable pressure regulation; easily accessible compressor controls.	2,500.00
24.	Add	Two (2) adjustable work lights. Specify brand & model	INCL
25.	Add	Two (2) PSE Optix 6-Up exterior warning lights: Amber; mounted on each side & rear of body; control in cab.	600.00
26.	Add	Two (2) electronic warning lights, Whelen Model #R1LPPA, mounted on platform on either side of arrow board, control in cab, in conjunction with rear lights as specified in item #25.	400.00

Subtotal: 99,250.00
 Tax (9.75%): 9,677.88
 CA Title Fee: 42.00
 Delivery fee: -
(FOB City of Beverly Hills) Unit TOTAL: 108,926.88

TERMS OF PAYMENT: NET 30 DAY
 DELIVERY: 30-45 DAYS AFTER RECEIPT OF CHASSIS
 Signature: [Signature]
 Print Name: Scott Green
 Vendor: Roadline Products, Inc. U.S.A.
 Address: 13253 Stanbridge Avenue
 City State/Zip: Downey, California 90242
 Email: moonr@rdline.com
 Phone: 562.803.4447
 Fax: 562.803.6566